

Manager's Office
Municipal Building
93 Cottage Street
Bar Harbor, ME 04069



Kevin L. Sutherland
Town Manager
manager@barharbormaine.gov

MEMORANDUM

To: Bar Harbor Town Council and Warrant Committee

cc: Department Heads

From: Kevin Sutherland, Town Manager

Date: February 18, 2022

Re: Questions and Answers Budget Memo #5

- 1) In the Police department, what is the financial breakdown for the Taser CIP line 6238? How much they cost, why they cost more than what is commercially available and any extra details on the contract? If there is any other information to add about that line item as well.**

From Police Chief Jim Willis:

We purchased our Electronic Control Weapons (ECW), (brand is Taser), in 2016 (FY17) and plan to replace / trade in those tasers during 2022 (fy23) as the current set are no longer supported by warranty and are nearing end of life.

The 2016 purchase was the first time BHPD utilized ECW's. We purchased 12 units along with holsters, extra batteries and extended warranties. The total initial purchase was \$26,159.02 which included holsters, extra batteries, training and live cartridges. When the purchase is averaged, it was about \$2,180 per taser. We purchased as many as we could with available funding but it was not enough to issue a taser to each officer.

Since then, we've purchased additional cartridges and many replacement batteries along with additional ECW units to equip all of our officers with individually issued ECW's. We don't currently have a spare for when a unit needs to be repaired. We've also trained two Officers as Taser ECW instructors who conduct our required annual training, in house.

Axon / Taser is the only company we are aware of that is manufacturing law enforcement specific ECW's. Patents and tremendous product liability potential have contributed to this single source situation.

The ECW product we plan to purchase is the Taser 7, listed here on the <https://www.axon.com/> web page. There is other information and useful articles there as well. There is no pricing available on the page, so I'll include a recent but outdated quote with this email that details our planned purchase.

Our plan is to trade in our existing ECW's for 18 Taser 7's. That will allow us to issue each officer their own ECW and holster and allows for a spare. We have 14 full time Police Officers with funding for training up to three part time officers.

The Taser 7 is a newer and more robust model with rechargeable batteries, that should improve reliability and reduce staff time for maintenance. Our policy requires our instructors to perform routine downloads from our Tasers for accountability and supervisory oversight. The current Taser's

must be manually downloaded utilizing a PC and dongle. The model 7's have an automatic download feature that happens when the batteries are being recharged.

The quote we received in November 2021 (attached) includes allowance for trading in our current units and has extra batteries and warranty coverages for 5 years. The total of the quote is \$40,500.01, averaging \$2,250 per ECW, which is about \$70 more per unit than our 2016 purchase. Our CIP planned expenditure for FY23 is \$40,000.00. We would likely adjust our purchase slightly or utilize equipment funds in the PD's general fund budget to ensure the \$40,000 CIP expenditure is adhered to.

Mount Desert PD's CIP is aligned with ours and we plan to replace all of the MDPD tasers at the same time as Bar Harbor's. It is critical for our officers to carry the same kind of equipment, particularly with important tools like the ECW's.

Attached: Axon Enterprise, Inc. quote for Bar Harbor Police Department

- 2) **Among some general suggestions for future budget reviews, Warrant Committee will be suggesting we ask the Non-Profits (Jesup, YMCA, town band, & C of C) to submit request applications comparable to our cooperation agencies. In that discussion, we wondered whether the 3 "asks" from the Chamber of Commerce should be consolidated--instead of 3 line items, they request 1 amount with specific commitments to particular holidays or activities.**

The way I've understood it - the line items associated with the Non-profits (Section 3, Page 8 – 1059 - Parks and Recreation) are tied to specific programming that the town chooses to provide through other organizations. Three quick examples of what other communities do:

- The library is a department of the town (in Bar Harbor's case, we provide some funding to the Jesup)
- There is a Park and Rec Department (or division of Public Works with staffing) that provides programming for youth, adults, and families (in Bar Harbor's case, that is the through the YMCA)
- The Public Works (or Parks and Rec) crews are responsible for decorations and other event coordination or it is outsourced to a Downtown Main Street organization (in Bar Harbor's case, we provide some funding the Chamber of Commerce to assist us in this work)

In all three cases above, I believe Bar Harbor gets very good value for the dollars provided without having to increase town staffing levels.

That said, I do think there is a more comprehensive approach to providing resources to outside agencies and we can look to explore that as part of the debrief after the budget process and through some follow up meetings before the next budget is developed.

3) What is the full amount that is provided to the Chamber of Commerce?

Section 3, page 8

1059-5926	4th of July	\$15,760
1059-5932	Holiday Decorations	\$6,000 (down from \$9,270 – amended by Council)
1059-5933	Seaside Cinema	\$1,500 (down from \$3,000 – amended by Council)

Parks and Recreation Total to Chamber **\$23,260**

Section 4, page 2

6510-5358	Wayfinding Services	\$42,600 – paid out of Cruise Ship Fund.
-----------	---------------------	--

Total to Chamber for Fiscal year 2023 is: **\$65,860**

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-353833-44509.827LC

Issued: 11/09/2021

Quote Expiration: 12/31/2021

EST Contract Start Date: 12/15/2021

Account Number: 480528

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-37 Firefly Ln 37 Firefly Ln Bar Harbor, ME 04609-1802 USA	Bar Harbor Police Dept. - ME 37 Firefly Ln Bar Harbor, ME 04609-1802 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lucas Campbell Phone: Email: lcampbell@axon.com Fax:	Phone: (623) 570-3760 Email: dbrundrett@barharbormaine.gov Fax:

Program Length	60 Months
TOTAL COST	\$40,500.01
ESTIMATED TOTAL W/ TAX	\$40,500.01

Bundle Savings	\$4,211.27
Additional Savings	\$2,700.00
TOTAL SAVINGS	\$6,911.27

PAYMENT PLAN: 5 Year Default		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	Nov, 2021	\$8,100.01
Year 2	Nov, 2022	\$8,100.00
Year 3	Nov, 2023	\$8,100.00
Year 4	Nov, 2024	\$8,100.00
Year 5	Nov, 2025	\$8,100.00

Quote Details

Bundle Summary		
Item	Description	QTY
T7Basic	2021 Taser 7 Basic Bundle	18

Bundle: 2021 Taser 7 Basic Bundle Quantity: 18 Start: 12/15/2021 End: 12/14/2026 Total: 40500.01 USD			
Category	Item	Description	QTY
Holsters	20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	18
Handle & Warranty Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	18
Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	18
Dock & Warranty Bundle	74200	TASER 7 6-BAY DOCK AND CORE	1
Battery & Warranty Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	21
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1
Taser 7 Target	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1
Taser 7 Target Frame	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1
Other	80395	EXT WARRANTY, TASER 7 HANDLE	18
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	21

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.