	Actual	Actual	Budgeted	Estimated	Requested	Requestea	l Budget
Account	Year Before	Last Year	This Year	This Year	Next Year	Change	From
Number Account Description	Last: FY19	FY20	FY21	FY21	FY22	Estimate	Budget

65 FUND BALANCE - Cruise Ship Reserve Fund

Starting Fund Balance	385,550	540,350	398,570	398,570	112,554	-71.8%	-71.8%
Revenues & Other Sources	1,023,708	930,055	126,559	9,819	174,024	1672.4%	37.5%
Expenditures & Other Uses	868,908	1,071,835	332,147	295,835	224,063	-24.3%	-32.5%
Ending Fund Balance	540,350	398,570	192,982	112,554	62,515		
Reserved for Encumbrances (Env. Monitoring):	2,590	4,988	0	0	0		
Reserved for Encumbrances (PSBldg-Heat Pump):	0	5,565	0	0	0		
Reserved for Encumbrances (UMO Econ Study):	0	0	0	0	0		
Designated Fund Balance For Future							
Operations Expense	183,245	224,902	154,397	92,146	38,691	-58.0%	-74.9%
Designated Fund Balance For Future							
Capital Expense	354,515	163,114	23,633	20,407	23,823	16.7%	0.8%
Increase or (Decrease)							
Unassigned Fund Balance			14,983				
(Use of) / Add to Fund Balance	154,800	(141,780)	(205,588)	(80,428)	(50,039)	-37.8%	-75.7%

Notes:

- **A.** Money may not be expended from reserve funds (Fund Balance) without Town Meeting approval. Reserve funds may be encumbered or designated by Town Council action.
- **B.** New cruise ship port fees were implemented July 1, 2009. All cruise ships disembarking are required to pay a Passenger Service Fee and a Port Development Fee. As required by law, these fees can be used only for facilities and services directly benefitting cruise ship passengers, although the general public may also derive some benefit from them.
- C. COVID19 Impact Approximately 22 larger ships budgeted for Spring 2021

65 REVENUES - Cruise Ship Fund

05 REVENUES - Cruise	Sinp runu		(*	= See Page C	S-5)		
Operating Revenues							
65-4363 Passenger Service Fees *	555,910	515,963	70,928	5,309	94,109	1672.7%	32.7%
Capital Revenues							
65-4364 Port Development Fees *	467,798	414,092	55,630	4,510	79,914	1672.0%	43.7%
65-4366 Grant Income							
65-4367 Ferry Terminal Reimbursements							
Total Non-Tax Revenue	1,023,708	930,055	126,559	9,819	174,024	1672.4%	37.5%
Total Revenues & Other Sources	1,023,708	930,055	126,559	9,819	174,024	1672.4%	37.5%

FY21--Fees as of 7/1/20 (\$4.46 x 2.2% which was FY20 COLA used) = \$4.55 total. FY22 - TC Action 1/26/21 - raise rate by COLA to: = \$4.68 total.

	Actual	Actual	Budgeted	Estimated	Requested	Requestea	l Budget
Account	Year Before	Last Year	This Year	This Year	Next Year	Change	From
Number Account Description	Last: FY19	FY20	FY21	FY21	FY22	Estimate	Budget

EXPENDITURES - Cruise Ship Fund

DIRECT EXPENSES Ontract Services		and the second s					
		(*	= See Page CS	S-6)			
5224 E ' 4134 '4 ' *							
5334 Environmental Monitoring *	8,673	2,602	2,000	2,000	0		
5337 Cottage St. Landscape Design	0	0	0	0	0		
5340 Legal Fees	0	300	0	0	0		
5356 Ferry Terminal Study	0	0	0	0	0		
5358 Visitor Wayfinding Services *	59,635	45,866	7,000	7,000	7,000	0.0%	0.0
5359 Industry Relations *	0	0	1,000	1,000	1,000	0.0%	0.0
ther							
5448 Supplies - Cones, Trsh Lids, Misc.	11,727	2,588	1,000	1,000	1,000	0.0%	0.09
5459 Supplies - Patrol Boat	0	0	1,000	1,000	1,000	0.0%	0.09
5512 Util-Inet/WIFI Park access	259	845	1,000	1,000	1,000	0.0%	0.0
5517 Fuel - Patrol Boat	0	0	1,000	1,000	500	-50.0%	-50.09
5659 Repairs/Service - Patrol Boat	3,268	1,566	3,000	3,000	2,000	-33.3%	-33.39
5808 Cruise Maine Dues *	8,000	8,000	9,000	9,000	0		
5810 CLIA/Other Dues	349	1,091	1,100	1,100	0		
5822 Insurance: Marina Landing + 1/2 FT	6,563	5,382	6,000	5,894	6,000	1.8%	0.0
5824 Insurance: Patrol Boat	2,700	2,900	2,900	3,050	3,100	1.6%	6.9
5844 Workshop Reg/Conferences-Admin	0	0	1,000	1,000	1,000	0.0%	0.0
5845 Training - Security Boat	0	0	1,500	1,500	0		
5846 Travel - Rooms & Meals-(1/2 PBoat)	0	0	2,800	2,800	1,400	-50.0%	-50.09
5906 Contingency	0	3,820	3,000	3,985	3,000	-24.7%	0.09
5924 Island Explorer Contribution-	19,864	20,261	0	0	20,666	21.770	0.0
5924 Lifeflight Foundation Contribution	0	1,300	1,328	1,328	1,328	0.0%	0.0
Total Direct Expenses	121,038	96,521	45,628	46,657	49,994	7.2%	9.69
#6520 ALLOCATED EXPENSES: OPERA			= See Chart C		10.450		
4816 Administrative Services *	23,278	25,659	15,668	15,668	10,453	-33.3%	-33.3
4845 Port Security Services *	141,404	146,882	31,660	31,660	41,502	31.1%	31.1
4853 Harbor Management Services *	60,035	63,772	15,800	15,800	15,742	-0.4%	-0.4
4870 Comfort Station Services *	42,299	47,901	9,600	9,600	7,020	-26.9%	-26.9
4877 Public Works Services *	91,337	85,608	18,680	18,680	22,852	22.3%	22.3
Total Operating Expense Allocations	358,353	369,822	91,408	91,408	97,569	6.7%	6.7
Total Passenger Services Expenses	479,391	466,343	137,036	138,065	147,563	6.9%	7.7

How The Department Operation Expense Allocation Works:

Estimates are made each year as to the required resources from each of the above departments (labor, equipment, outsourced contracts, etc.) For labor, we add an estimated payroll benefit percentage. Number of cruise ship days, two cruise days, etc., are calculated based upon known reservations and various estimates are made to document the impact on each department. This is done once per year at budget time, approved by the Cruise Ship Committee and eventually by Town Meeting to transfer these \$ to the General Fund to cover said costs.

~~ Cruise Ship Fund Continued on Next Page ~~

		Actual	Actual	Budgeted	Estimated	Requested	Requestea	Budget
Account		Year Before	Last Year	This Year	This Year	Next Year	Change	From
Number	Account Description	Last: FY19	FY20	FY21	FY21	FY22	Estimate	Budget
	ALLOCATED EXPENSES: C.	APITAL		(* = See Page	CS-9)			

These accounts utilize cruise ship Port Development Fees to compensate the Capital Improvement Program (CIP) Fund for the following capital improvements provided for the enjoyment & safety of cruise ship passengers. More detail on projects is in the CIP narratives of the CIP budget.

5120 WiFi in the Parks Improvements	0	6,000	0	0	0		
6130 Municipal Bldg Renovations	5,000	5,000	5,000	0	0		
6162 Comprehensive Plan	40,000	5,000	0	0	0		
6164 Lower Main St. Streetscape	10,000	110,000	0	0	0		
6166 Cottage St. Streetscape	10,000	110,000	0	0	0		
6200 Ambulance Replacement	15,000	15,000	15,000	5,000	0		
6220 Fire Engine Replacement	5,000	5,000	5,000	5,000	0		
6232 Radio Command Console (in Disp)	0	0	20,000	20,000	0		
6233 Port Security/HrbMstr Boat Resrv	12,870	12,870	5,000	0	0		
6234 Police Cruiser Replacement	10,000	10,000	10,000	10,000	0		
6246 Public Safety Bldg PD Renovations	0	50,000	0	0	0		
6258 Ferry Terminal Improvements	60,000	30,000	10,000	5,000	0		
6264 Breakwater Repairs	10,000	0	0	0	0		
6266 Town Pier & Fencing Reserve	12,894	12,894	12,894	10,000	0		
6269 Harbor Committee F.Term-to #6258	0	10,000	10,000	0	0		
6300 Benches, Lights, etcParks	15,000	15,000	5,000	0	0		
5448 Museum in the Streets Reserve	1,900	1,900	1,900	1,900	0		
6302 Grant Park Reserve	5,000	5,000	1,000	1,000	0		
6318 Village Green Bandstand Resv.	1,467	1,467	1,467	1,467	0		
6334 Harborview Park Renovations	5,000	5,000	10,000	5,000	0		
6336 Downtown Signage Reserve	10,000	10,000	1,000	1,000	0		
6350 Restroom Renovations Reserve	32,500	15,000	5,000	5,000	0		
6426 Sidewalk Reconstruction	72,000	90,000	0	0	0		
6508 Downtown Signs Debt Service	21,875	21,350	21,350	21,350	21,000	-1.6%	-
6510 Barker Park Debt Service-'10	6,300	6,300	5,500	5,500	5,500	0.0%	
6510 Harborview Park Debt Service-'10	1,911	1,911	1,000	1,000	1,000	0.0%	
6510 Restroom Const. Debt Service-'10	25,800	25,800	24,000	24,000	24,000	0.0%	
6518 Ferry Terminal Debt Service	0	25,000	25,000	25,000	25,000	0.0%	
Total Capital Expense Allocations	389,517	605,492	195,111	147,217	76,500	-48.0%	-6

Expended Encumbered Items 10,553

Total Expenditures & Other Uses	868,908	1,071,835	332,147	295,835	224,063	-24.3%	-32.5%
Cruise Ship Fund							

New cruise ship port fees were implemented July 1, 2009. By law, these fees can be used only for facilities and services directly benefitting cruise ship passengers, although the general public can also use these facilities and some of the services. The Cruise Ship Fund was established as a component of the General Fund to better track these revenues and expenses, while assuring that fees unspent in one year are carried forward to the next year as fund balance within the Cruise Ship Fund. Expenditures from Fund Balance are approved via the annual Town Meeting budget process. All cruise ship fees and related revenues are recorded directly in the Cruise Ship Fund. However, cruise ship expenses are incurred for both capital and operating purposes and are incurred by numerous departments, making expense budgeting more complicated and difficult. In order to maintain budgetary control and accountability, cruise ship expenses are primarily recorded in the appropriate department and/or fund, and inter-fund transfers are made in amounts equal to the expense. However, direct cruise ship expenses are charged directly to the Cruise Ship fund (e.g. Dues, Wayfinding services, Island Explorer, travel, marina insurance & patrol boat expenses, etc.). Cruise Ship Fund is a component of the General Fund.

Cruise Ship Visit History & Projections

Projections

FY21 -	This Fiscal Y	'ear	Ships			Passengers *		
	Month	Anchored	Small Ships <200	Totals	Anchored	Small Ships	Totals	source
	July-Nov-'20	0	0	0	0	0	0	< Actual
	Apr-Jun-'21	15	6	21	17,380	600	17,980	Estimated
	Cancels				(10,428)		(10,428)	60% cut
	Total	15	6	21	6,952	600	7,552	< This Fiscal Year

FY22 -	Next Fiscal Y	ear	Ships			Passengers *		
	Month	Anchored	Small Ships <200	Totals	Anchored	Small Ships	Totals	
	July-Nov-'21	130	19	149	228,947	2,156	231,103	< Reservations
	Apr-June-'22	19	1	20	22,726	160	22,886	< Reservations
	Cancels				(137,368)	0	(137,368)	60% cut on July-Nov
	Total	149	20	169	114,305	2,316	116,621	< Next Fiscal Year

Revenue Assumption - 40% of CY21 Passenger Reservation Count

- * Passengers are recorded at the vessel's "lower berth" capacity, not the actual number boarding.
- ** Adjustment for No Shows (cancelled reservations) is made at historical averages. Small Ships = <200 pass

Historical Trends 10 Years

Fiscal		Ships		Fiscal	Pa	assengers *		
Year	Large	Small	Totals	Year	Anchored	Small S	Totals	
FY11	87	22	109	FY11	176,511	1,894	178,405	
FY12	79	21	100	FY12	142,060	1,845	143,905	-19.3%
FY13	110	21	131	FY13	138,926	1,800	140,726	-2.2%
FY14	107	18	125	FY14	165,806	1,541	167,347	18.9%
FY15	102	18	120	FY15	152,750	1,533	154,283	-7.8%
FY16	89	21	110	FY16	140,578	1,935	142,513	-7.6%
FY17	107	13	120	FY17	174,322	1,241	175,563	23.2%
FY18	134	14	148	FY18	210,909	1,400	212,309	20.9%
FY19	138	19	157	FY19	233,899	0	233,899	10.2%
FY20	107	20	127	FY20	207,046	0	207,046	-11.5%

Cano	Cancelled Reservations									
	Reservations	Cancelled	Rate							
	Large Ships	> 200 pass								
CY16	96	7	7%							
CY17	126	10	8%							
CY18	152	13	9%							
CY19	160	14	9%							
	Historical F	our Year Average	8%							

Cruise Ship (>200) Days -reservations								
Days with	Days with at least one ship anchored							
FY15	80							
FY16	62							
FY17	79							
FY18	90							
FY19	107							
FY20	101							

Can	celled Reservation	s				
	Reservations	Cancelled	Rate			
	Small Ships					
CY15	32	18	56%			
CY16	40	14	35%			
CY17	35	17	49%			
CY19	31	8	26%			
Historical Four Year Average 41%						

Cruise Ship Revenues

4363 Pa	assenger Service Fee						
	re used to pay for such serv					nber of	
	extra restroom cleaning on eases implemented @ 7/1/19				development, etc.		
	ips which anchor in Federa						eff. 7/1/20
	· · · · · · · · · · · · · · · · · · ·		g	F8			\$2.53
			Per			Estimated	Requested
	his Fiscal Year	Number	Passenger	**************************************	Total	This Year	Next Year
F 1 21 - SII	nips Anchored Out	7,552	Per	\$2.40		\$18,578	
Ne	ext Fiscal Year	Number	Passenger	Rate	Total		
FY22 - Sh	nips Anchored Out	116,621	-	\$2.53			\$295,051
	Reduce Revenu	e to offset rate new	increase-(anticipate	cancellations)			(8,164)
	2/8-Total loss o	of revenue now estin	nated @ 85% of O	ct.'20 reservations		(13,269)	(192,778)
To	otal Cruise Ship Passenge	er Service Fee Revo	enue			\$5,309	\$94,109
ъ	G • E						
	assenger Service Expense otal Direct Expenses					46,657	49,994
	otal Operating Expense All	ocations	(Amount Transfe	erred to General Fur	nd)	91,408	97,569
Tc	otal Cruise Ship Passenger	Service Expense	•			\$138,065	\$147,563
Fu	und Surplus or (Loss) fro	m Service Operati	ons			(\$132,756)	(\$53,455)
4364 Po	ort Development Fee						
	re used to pay for capital in	nprovements and/or	debt service for pr	ojects such as the r	enovation		
	w Park, the Village Green						
-	essibility improvements to o			•	S.		
A	All ships, large and small,	will pay a per pass	senger fee of:	\$2.15		E-4:	D d - J
Tł	his Fiscal Year	Passengers	Per	Rate	Total	Estimated This Year	Requested Next Year
FY21 - Al		7,552	Passenger	\$2.09	101111	\$15,784	TYCAL TCG
No	ext Fiscal Year	Passengers	Per	Rate	Total		
FY22 - Al		116,621	Passenger	\$2.15	101111		\$250,735
D.	educe Revenue to offset rate	e new increase-(anti	icipate cancellations)				(6,998)
Nε						(11.074)	(1.60.000)
2/8	8-Total loss of revenue nov		o .	tions		(11,274)	(163,823)
2/8	8-Total loss of revenue novotal Cruise Ship Port Dev		o .	tions		\$4,510	\$79,914
2/8 To	v	relopment Fee Rev	o .	tions			
2/8 To <u>Po</u>	otal Cruise Ship Port Dev	elopment Fee Rev	enue				

Calculation of Anchored Ship (>200) Days: (based on Oct. '20 reservations)

FY22	150	visits; less 21	nd/3rd ships:	(46)	104	Anchored "Ship" Days
FY22	104	Tot Anch. Ship Days;	less May-June	(18)	86	Fall Anchored Ship Days

Direct Expenditures

The following expenses are billed directly to Cruise Ship Fund accounts and paid from Passenger Service Fees.

	Budget	Requested
5334 Environmental Monitoring	This Year	Next Year
FRENCHMAN BAY WATER QUALITY TESTING		
In order to track any pollution in the bay, reduce the likelihood of contamination and to assure the public that clean water remains a focus, water testing of the bay area will be done every other year to check for the level of quality to add to the data gathered over the years. From previous testing, most of the measured pollution has been traced to stream runoff after storm events.		
Perform Testing every two years	2,000	0
Total Marine Environmental Monitoring	\$2,000	\$0

Visitor Wayfinding Services

The 2007 Cruise Ship Study highlighted the difficulty that cruise ship passengers have finding their way around our community and recommended that the Town improve signage, increase the visibility of our downtown Visitor Center and provide roving Information Specialists to answer visitor questions and encourage a return visit. Since 2009, the Town has partnered with the Bar Harbor Chamber of Commerce, which now rents downtown office space, hires and trains staff and oversees the entire operation. In return, the Town shares the cost of these services.

- FY14 The Cruise Ship Committee requested additional funding to offset the cost of providing visitor information staff aboard the cruise ship during their visits. The Chamber provided staff to over a dozen requests by the cruise ship industry that year and predicted that such requests would increase significantly in the future.
- FY15 The Chamber agreed to accept ownership of the visitor information kiosk.

23,629	23,629		
11,236	11,236		
2,247	2,247		
11,236	11,236		
8,427	8,427		
1,685	1,685		Requested
1,405	1,405		Next Year
59,866	59,865		59,865
1,000	1,000		1,000
		<u> </u>	\$60,865
		:	\$ 7,000
	2,247 11,236 8,427 1,685 1,405	2,247 2,247 11,236 11,236 8,427 8,427 1,685 1,685 1,405 1,405 59,866 59,865	2,247 2,247 11,236 11,236 8,427 8,427 1,685 1,685 1,405 1,405 59,866 59,865 1,000 1,000

		Requested	Requested
5360	Industry Relations	This Year	Next Year
	PROMOTIONAL MATERIALS	0	500
	HOSTING CRUISE SHIP AGENTS AND INDUSTRY REPRESENTATIVES	0	0
	SPONSORSHIP OF CRUISE EVENTS AND CONFERENCES	0	500
	Total Industry Relations	\$1,000	\$1,000
		Requested	Requested
5448	Miscellaneous Supplies/Exps	This Year	Next Year

Includes all cones, barriers, recycle bins, signs, unexpected purchases directly chargeable to CrShips

Cruise Maine Dues

CRUISEMAINE - Maine Office of Tourism

(dues payable to Treasurer State of Maine) (when passenger count exceeds 100,000)

1,000

4,000

Allocated Expenses: Operating

The following expenses are charged to General Fund accounts, but are shown as allocated to the Cruise Ship Fund in recognition of those expenses incurred for cruise ship related services. An equal amount of revenues from Passenger Service Fees are then transferred to the General Fund in payment for services rendered.

4816 Administrative Services

The purpose of this account is to compensate the General Fund for the	e expense of budgets, b	ookkeeping, bil	ling, accounting	and		
otherwise administering the cruise ship visits, activities and fees. This is the same method used for the Water Fund and Sewer						
Fund. See Chart in the General Fund budget for further explanation and background.						
Cruise Ship Fund's Share of Normal Finance Department Expenses (See Admin Chart) (based on FY20/21 bud)					9,702	
Free Wi-Fi in the Parks Lic & cap costs					1,000	
Paper & Supplies			Current		300	
		Days	Salary			
Cruise Ship Fund's Share of Management Expenses		Per Year	Per Day	Total		
Technical Systems Admin. (WiFi in Parks) -allocation	FY21-Bud	2	\$329.68	659		
Finance Director -Budgets	FY21-Bud	6	\$393.84	2,363		
Planner: Prep, Attend, Minutes	FY21-Bud	3	\$330.48	991		
Town Manager (Budget, Meetings, Etc.)	FY21-Bud	7	\$451.92	3,163		
Total Wages and Salaries				7,177		
	Benefits	Rate	38.0%	2,727		
Cruise Ship Fund's Share of Management Expenses					9,905	
Total - Administrative Services					\$20,907	
0.50 Cut by 50%	% due to 85% cut in pa	ssenger count e	st. cancels	\$	10,453	

4845 Port Security Services

Total - Port Security Services

						Current	
Police Department		Hours/	Times per	Hours/	Hours/Days	Hourly	Annual
Details		Ship Day	Year	Meeting	Year	Rate	Total
1045 5334	Portion of Police Chief's salary/be	nefits dedicate	ed to cruise opera	ations			
Police Chief Attendi			•	3	9	\$75.00	675
Chief- Cruise Operat	tions Supervision @ 1 hour/visit	1	(CS days)	0.5	104	\$75.00	3,900
1045 5105	Portion of Police Officer's wages of	ledicated to cr	uise operations				ŕ
Capt. Supervision	on/Scheduling @ 1 hour/visit	1	(CS days)	0.5	104	\$36.52	1,899
Special Services Sergear	nt .		1/3rd of wages		700	\$32.25	22,575
Security Details: 1 o	fficer (mostly by Lt. P) @ 9 hours/visi	9	41	CrShip days	369	\$41.80	15,424
2 officers	- crossing guards	18	90	2 ship days	1,620	\$17.90	28,998
3 officers	- crossing guards	27	20	2 ship days	540	\$17.90	9,666
Security Boat Patrol:	: 2 officers *2 hrs.* ships/2 OT	4	46	2 ship days	184	\$40.00	7,360
	officers for 1 week of Training	1		OT Shft	7	\$360.00	2,520
P.T. Patrol Officers	Field Training (2) -(prior to patrol assign	nment)	2	320	640	\$18.30	11,712
-	T	otal Salaries &	Wages				104,729
Benefits			38.0%				38,059
1045 5410	PD Uniforms for 2 Part Time Office	rs					1,400
1045 5704	PD Equipment for 2 Part Time Office	ers					4,700
Fire/Emergency Ma	anagement / EMS:						
1042 5110	Paramedic and EMT-Pier Waitin	g Time 11 hr	s x 2 x \$25				550
	Related ambulance equipment tir	ne 11 hrs @ \$	550				550
	Supplies, Training & Travel						930

cut by 72.5% - to reflect 60% cut in passenger count est cancels

Net Transfer to General Fund:

\$150,918

\$ 109,415

\$ 41,502

Allocated Expenses (Cont'd)

4853 Harbor Managem	ent Services						Requested Next Year
104 Cruise Sh	ip Days Next Year -						
Dotaila		Hours/	Hours Per Week	Hours/	Hours/	Hourly	Annual
Details		Ship Day		Meeting	Year	Rate	Total
8	of Harbor Master's time	dedicated to cri			520	\$20 EE	14.046
Cruise ship scheduling and related Prepare for and attend Cruise Ship			7	4	520 12	\$28.55 \$28.55	14,846 343
Attending port security meetings	Cint ineetings			3	0	\$28.55 \$28.55	0
Operations Supervision (Cruise S	hip Days)	104	6	3	624	\$28.55	17,815
Public relations related to cruise s		10.	1		52	\$28.55	1,485
Dissemination of printed materials			1		50	\$28.55	1,428
Miscellaneous: Comfort station is		0.5			52	\$28.55	1,485
	Total Harbor Maste	r's time dedicated	l to cruise ships		1310		\$37,401
Total hrs= 2080+ 83 O			% of Total Ho	urs per Year	60.6%		,
Benefits Town's Overall Benefit	ts Rate	38.0%		•			14,212
Port Security Building Operating	ng Expenses (dedicated H	Imaster/Customs					
	618 Building & Eqpt rep	oairs	1,900				
1053 5504	Electricity		12,400				
1053 5528	Telephone & Cellul	ar	950				
1053 5530	Water & Sewer		3,500				
	lding Operating Expenses		18,750				
Share Allocated to Cru	ise Ships (Same as HM ti	me)	60.6%				
Cost Allo	cated to Cruise Ships		11,356				11,356
Total - Harbor M	Ianagement Services						\$62,968
	% - due to reduced passe	nger count estim	ates; Net 25% tran	sfer to GenFu	nd		\$15,742
Ž	1		,				. ,
4870 Comfort Station S	Services						Next Year
Newport Drive and Pier Comfort	Stations				To	otal contract	
	leanings per day are add	ed on large cruis	e ship days at 3 lo	cations	\$	62,804	
2 cleanin	·		180	104	days	· ·	\$ 18,720
					•		
1070-5408 Cleaning Supplies	20% of annual exp						3,000
Utilities (1 Sum. Qtr):	Electric-2 accts	6 bills					722
(FY20 act)	Sewer	2 bills					2,955
T. (1, C, C, (4, (4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4	Water	2 bills				Φ45 005	2,684
Total - Comfort 9		, maduand massam	an agunt agtimatag			\$45,885	\$28,081
0.73	cut by 75% - due to	reduced passeng	ger count estimates				\$ 21,061 \$7,020
		U					\$7,020
4877 Public Works Ser	vices						Next Year
Tuble Works Ser	VICES				ci. D		TIEM TEUT
		TY /	Average		Ship Days		
D -4 -: 1-	Workers	Hours/	O.T. Rate		July-Oct Only		Annual
Details	workers	Ship Day	Next Yr.	Ship Day	Next Year		Total
Superintendent - scheduling		20	\$36.30				726
Sweeping Equipment Operator	1	2	\$32.00	\$64.00	86		5,504
Sweeper	2	2	\$142.00	\$284.00	86		24,424
Sidewalk Washing-Labor	2	2	\$32.00	\$128.00	86		11,008
Water Truck	1	2	\$98.00	\$196.00	86		16,856
Trash Pick Up -	1	2	\$32.00	\$64.00	104		6,656
Truck 1077-5454 Trash liners (10% of ar	1	2	\$80.38	\$160.76	104		16,719 436
Subtotal - wages and a	,	38%				23,894	9,080
Total - Public W		3070				23,077	\$91,409
	due to reduced in passens	ger count: Net 25	% trasnfer to GenF	und			\$22,852
5570 Cut	and to reduced in pusseing	5-1 000111, 1101 23	, a manner to Geni				Ψ <u></u> 22,032