

Cooperating Agencies

1068-59XX

40 – Acadian Youth Sports	\$ 453
42 – American Red Cross of Northern and Eastern Maine	\$2,142
44 – Bar Harbor Food Pantry	\$7,241
46 – Bar Harbor Historical Society	\$1,358
48 – Community Health and Counseling Services	\$ 0
50 – Downeast Transportation	\$1,949
52 – Eastern Area Agency on Aging	\$3,570
54 – Northern Light HomeCare & Hospice	\$8,172
56 – Maine Family Planning (WIC Program)	\$1,005
57 – Downeast Horizons	\$ 536
58 – Hulls Cove Neighborhood Association	\$4,300
60 – Island Connections	\$5,490
62 – Downeast Community Partners	\$7,741
64 – Mount Desert Nursing Association	\$5,100
65 – Hospice Volunteers of Hancock County	\$ 643
66 – Town Hill Village Improvement Society	\$5,355
67 – MDI Campfire Coalition	\$3,213
68 – Island Housing Trust HOAP	\$5,000

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Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
40
(Town Use Only)

DEC 13 2019

Program Name	Acadian Youth Sports							
Organization Name (if different)								
Mailing Address	PO Box 656							
City, State, Zip	Bar Harbor, ME, 04609							
Contact Person	Kyle McKim							
e-mail (if any)	kylemckim93@gmail.com							
Phone	207-460-9249	<table border="1"> <tr> <td>Prepared By:</td> <td>Kyle McKim</td> </tr> <tr> <td>Signed:</td> <td></td> </tr> <tr> <td>Date:</td> <td>12/12/2019</td> </tr> </table>	Prepared By:	Kyle McKim	Signed:		Date:	12/12/2019
Prepared By:	Kyle McKim							
Signed:								
Date:	12/12/2019							
Fax								
Tax Identification #	47-2967376							
Funding Requested	1000							

Summary Financial Statements

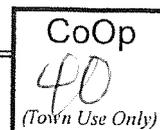
(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	2019	
Cash Inflows	Amount	Comments
Federal/State Funds		
County Funds		
Town Funds	423	Town of BH Appropriation
Public Donations	62,692	
Business Grants/Donations		
Special Event Fundraising	3,325	Marty Lyons Classic
Users Fees & Service Income	33,893	Registrations and Snack SHack income
All Other Income		
Total Inflows	100,333	

Cash Outflows	Amount	Comments
Salaries & Benefits	15,724	Executive Director Part Time
Program Supplies	12,812	Uniforms, equipment, etc.
Office/Admin/Supplies	3250	LL International fees, EMBL Fees
Rent or Mortgage		
Utilities		
All Other Expenses		
Total Outflows	31786	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
Acadian Youth Sports

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
AYS provides field maintenance on Little League Fields all summer, including end of season field turf edging and weeding.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
Annual Baseball Tournament: Marty Lyons Classic
Annual Golf Tournament at Kebo in October
AYS Family Fun Night in November

10. Benefits – What are the measurable benefits of your programs?
Our numbers have been consistently growing in all of our programs.
The kids have a safe place to learn and grow, as well as play a sport and make friends.
The community benefits from visiting teams coming to Bar Harbor.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
We keep kids from ages 6-16 active and healthy through sport.
Being part of a team can teach a young person a lot about life and help them grow as a person.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
Request is based solely on need to cover costs of new equipment, uniforms, supplies, etc.

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

CoOp

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DEC 12 2019

Program Name American Red Cross Town of Bar Harbor
Manager/Clerk's Office

Organization Name (if different) _____

Mailing Address 145 Exchange St.

City, State, Zip Bangor ME 04401

Contact Person Caroline King

e-mail (if any) Caroline.King3@red cross.org

Phone 207-272-9561

Fax _____

Tax Identification 53-0196605

Funding Requested 250

Prepared By: Janet McKelvey
Signed: Janet McKelvey
Date: 10 Dec 2019

SUMMARY FINANCIAL STATEMENTS

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending: June 2019-2019

Cash Inflows	Amount	Comments
Federal/State Funds	189,199	
County Funds	1,236,313	
Town Funds	167,226	
Public Donations	191,984	United way, corporate, Individual.
Business Grants/Donations	580,668	Products & Services Municipal Gifts
Special Event Fundraising	127,588	Contracts
Users Fees & Service Income	20,837	Investment Income
All Other Income	637,158	Support from Red Cross network
Total Inflows	3,150,883	
Cash Outflows	Amount	COMMENTS
Salaries & Benefits	175,606	SAF
Program Supplies	36,945	Biomed
Office/Admin/Supplies	1,569,503	Disasters
Rent or Mortgage	616,566	PHSS
Utilities	2,038	International
All Other Expenses	750,225	Supporting/Fundraising Svcs
Total Outflows	3,150,883	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

CoOp 42
(Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name American Red Cross

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
The American Red Cross helps to prevent & alleviate human suffering in times of disasters. Our volunteers are available 24 hrs, a day to support our neighbors in need.

A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.

B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.

C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?

All people of Maine

4. County Funding – Does your agency receive funding from the Hancock County Commissioners
N/A

5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns contributing to your agency? More than 160 municipalities in Maine support the Red Cross & collectively contribute more than \$75,000 annually.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year? No

7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?

N/A

**Cooperating Agency Funding Application - 2020/2021
Town of Bar Harbor**

CoOp 42
(Town Use Only)

Organization Name American Red Cross

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed? Yes, The Red Cross provides emergency disaster relief to those impacted by disasters. We offer food, clothing, temporary shelter, medications, & mental health support.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities. The RC receives support from individuals, businesses, & foundations. We solicit support from local cities & towns across Maine. We host an annual event that supports work of the Red cross where we recognize local community heroes.

10. Benefits – What are the measurable benefits of your programs? Disaster relief is provided to those w/human basic needs. Examples are temporary housing, food, clothing replacement medications & mental health support.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents? We provide services to those left impacted or homeless by home fires or other disasters.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?

Amount of direct assistance provided. The average cost of client assistance is \$225 per client

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Cooperating Agency Funding Application - 2020/2021

DEC 11 2019

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp

44

(Town Use Only)

Program Name	Bar Harbor Food Pantry							
Organization Name (if different)								
Mailing Address	po box 434							
City, State, Zip	Bar Harbor, ME, 04609							
Contact Person	Jennifer Jones							
e-mail (if any)	jennifer@bhfp.org							
Phone	207 288 3375	<table border="1"> <tr> <td>Prepared By:</td> <td>Jennifer Jones</td> </tr> <tr> <td>Signed:</td> <td><i>Jennifer Jones</i></td> </tr> <tr> <td>Date:</td> <td>12/6/2019</td> </tr> </table>	Prepared By:	Jennifer Jones	Signed:	<i>Jennifer Jones</i>	Date:	12/6/2019
Prepared By:	Jennifer Jones							
Signed:	<i>Jennifer Jones</i>							
Date:	12/6/2019							
Fax	na							
Tax Identification #	80-0382871							
Funding Requested	7,099							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending: 1/1/2019-12/31/2019		
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	15,099	
Public Donations	104,176	
Business Grants/Donations	5,000	
Special Event Fundraising	5,000	
Users Fees & Service Income		
All Other Income	59,972	Serendipity Resale Store
Total Inflows	189,247	

Cash Outflows	Amount	Comments
Salaries & Benefits	71,872	1 full, 1 part time
Program Supplies	75,000	food purchases
Office/Admin/Supplies	9,338	bookkeeper, supplies, subscriptions etc
Rent or Mortgage	\$25,800	
Utilities	1,707	
All Other Expenses	5,825	insurance, sales tax (serendipity)
Total Outflows	189,542	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.



1. Organization Name
Bar Harbor Food Pantry

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
A. Health and welfare. We are providing support in food support to all those in Hancock County that identify that they are food insecure. We are providing residents with the basic life needs of healthy food.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
We serve all of Hancock County

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	No
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
SWH- \$2,500 Tremont \$2,000 Mount Desert - \$3,500

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	290
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
no.

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
Bar Harbor Food Pantry

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

When residents use the pantry to help them feed their families a indirect benefit is they are likely able to free up their income to pay for other needs, like taxes, rent, car insurance etc. This benefits the whole town.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.

Serendipity Resale Boutique, Family Putt Putt Event, Farm to table Brunch and year end annual appeal

10. Benefits – What are the **measurable** benefits of your programs?

Local residents are getting enough food to live.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?

Residents are able to have healthy food in their homes, and this allows them to have the capacity to get to work on time, get to school on time, have money for rent, etc. They are able to be active members of our town.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?

standard request from the previous year.



Bar Harbor Food Pantry Annual Report 2019

To the residents of Bar Harbor,

The Bar Harbor Food Pantry continues to grow both in service to those in our community and in partnerships and fundraising.

On average 474 households, which represents roughly 1100 individuals for the year of 2019 used the pantry on a regular basis. Of those, 189 households, 293 individuals, are residents of Bar Harbor.

We continue to work with Good Shepherd Food Bank to service the needs of our community. We are piloting a new online digital client intake process, which will allow the pantry to have a better understanding of our clients, what their needs are and how we are serving them.

We have created a partnership with MDI Hospital and now provide emergency meals at their Southwest Harbor Clinic local.

We had two new successful fundraisers, one in partnership with Café This Way and a family fun Putt-Putt event. Those combined raised just shy of \$5,000.

Serendipity, the BHFP's fundraising resale clothing shop, had another successful year of business bringing in almost \$37,000 in profit, after store expenses to help support the budget of the food pantry. Serendipity is a valuable community resource providing a place to recycle quality clothing and purchase practical items at low prices. The store also received a \$5,000 grant that will be used for interior store improvements. The store is entirely volunteer staffed and open year round, but overseen by the Executive Director.

Our greatest source of funding however is from the support of Mount Desert Island community through donations. The support from individuals and local businesses is 77% of our annual operating budget. Town funding support provides 8% of our total annual operating budget, which is roughly \$220,000 per year. We rely heavily on your continued support.

On behalf of those that benefit from the services we provide, thank you! We could not do the work we do without the support of the Mount Desert Island community and the generous town of Bar Harbor.

Best Regards,

Jennifer Jones
Executive Director

Bar Harbor Food Pantry

STATEMENT OF ACTIVITY

January 1 - December 11, 2019

	TOTAL
Revenue	
Cough Trust	7,532.30
Grants	5,000.00
Individ, Bus Contribs	109,653.11
Interest Earned/Dividends	443.99
Program Backpack Income	11,048.50
Serendipity-Revenue	60,262.31
Town Funding	15,099.00
Uncategorized Revenue	106.21
Total Revenue	\$209,145.42
GROSS PROFIT	\$209,145.42
Expenditures	
Accounting/Bookkeeping	4,348.29
Advertising Expense	396.94
Contract Services	208.75
Contributions	63.00
Events expenses	1,094.58
Facilities and Equipment	
Office Equipment Expense	1,387.10
Rent / Parking	23,800.00
Repair & Maintenance	1,974.75
Total Facilities and Equipment	27,161.85
Insurances	
Business Owner's Policy	769.00
Worker's Compensation	1,393.25
Total Insurances	2,162.25
Operations	
Books, Subscriptions, Reference	1,481.01
Licenses	85.00
Office Supplies	1,312.71
Postage, Mailing Service	443.48
Printing and Copying	2,055.67
Supplies	167.86
Telephone/Internet	1,767.10
Total Operations	7,312.83
Other Program Expenses	
Backpack Program	15,928.03
BHFP Other Costs	484.52
Serendipity - Sales Tax	3,663.64
Total Other Program Expenses	20,076.19
Other Types of Expenses	
Bank/Credit Fees	43.32
Total Other Types of Expenses	43.32

	TOTAL
Pantry Divisions	
Food Purchases	61,642.82
Other household	14.28
Small Equipment	5,281.83
Total Pantry Divisions	66,938.93
Payroll Expenses	
Payroll Expenses Wages/Taxes	52,612.64
Payroll Expenses Taxes	22,011.62
Total Payroll Expenses Wages/Taxes	74,624.26
Payroll Processing Fee	1,170.50
Total Payroll Expenses	75,794.76
Travel and Meetings	2,321.32
Total Expenditures	\$207,923.01
NET OPERATING REVENUE	\$1,222.41
NET REVENUE	\$1,222.41

NOV 15 2019

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor
Clerk's Office

Town of Bar Harbor

CoOp
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(Town Use Only)

Program Name	BAR HARBOR HISTORICAL SOCIETY
Organization Name (if different)	
Mailing Address	127 West Street (during 2018 33 Ledgeview Ave)
City, State, Zip	BAR HARBOR, MAINE 04609
Contact Person	Deborah M. Dyer - Director
e-mail (if any)	bhhistorical@legwi.net
Phone	288-0000
Fax	
Tax Identification #	E 59328
Funding Requested	\$ 1500. ⁰⁰

Prepared By:	Deborah Dyer
Signed:	<i>Deborah Dyer</i>
Date:	November 14, 2019

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	JAN. → DEC. 2018 (we moved to West St in 2019)	
Cash Inflows	Amount	Comments
Federal/State Funds	- 0 -	
County Funds	- 0 -	
Town Funds	\$ 1331. ⁰⁰	requested \$ 1500. ⁰⁰
Public Donations	\$ 8302. ⁰⁰	
Business Grants/Donations	\$ 38700. ⁰⁰	we share this trust with Group, Mt Hosp. + VIA
Special Event Fundraising	\$ 20,180. ⁰⁰	sponsors of fire DVD + sales
Users Fees & Service Income	free admission	- donations accepted
All Other Income dues	\$ 7995.	
Total Inflows	\$ 76508	

Cash Outflows	Amount	Comments
Salaries & Benefits	\$ 2982. ⁰⁰	in 2018 - part-time maint person
Program Supplies	\$ 3356. ⁰⁰	
Office/Admin/Supplies	\$ 20,000. ⁰⁰	
Rent or Mortgage	\$ 4,943. ⁰⁰	
Utilities	\$ 1854.	
All Other Expenses	\$ 5120. ⁰⁰	
	\$ 2825.	
	\$ 360.	
Total Outflows	\$ 41440	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

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46
(Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item

1. Organization Name BAR HARBOR HISTORICAL SOCIETY

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.

The building at 33 Ledge Lane Ave is on the Nat'l Register + until November 2019 housed the history of Bar Harbor for future generations

A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.

B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.

C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?

we feel requests that come from places wanting info - especially the "golden age" + 1947 fire.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners? No

5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year? 2018 was 1500

7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?

No

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

CoOp
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(Town Use Only)

Organization Name BAR HARBOR HISTORICAL SOCIETY

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

we affect the history of the area

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.

newsletters are sent out 3x a yr + we do receive some donations - we produced a DVD on the 1947 fire + worked on producing 50th anniversary of consolidation of MOI High School

10. Benefits – What are the measurable benefits of your programs?

there are many benefits
we work with researchers
" " " Chamber of Commerce
" " " t.v. stations

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?

I believe preserving the history of Bar Harbor (+ MOI) is a must for future generations

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?

the amount was suggested by town council/warrant several years ago

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Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

DEC 13 2019

Town of Bar Harbor
Manager/Clerk's Office

CoOp
50
(Town Use Only)

Program Name	Downeast Transportation, Inc.							
Organization Name (if different)								
Mailing Address	PO Box 914							
City, State, Zip	Ellsworth, ME, 04605							
Contact Person	Paul Murphy							
e-mail (if any)	paul@exploreacadia.com							
Phone	207-667-5796	<table border="1"> <tr> <td>Prepared By:</td> <td>Paul Murphy</td> </tr> <tr> <td>Signed:</td> <td><i>Paul G Murphy</i></td> </tr> <tr> <td>Date:</td> <td>12/10/2019</td> </tr> </table>	Prepared By:	Paul Murphy	Signed:	<i>Paul G Murphy</i>	Date:	12/10/2019
Prepared By:	Paul Murphy							
Signed:	<i>Paul G Murphy</i>							
Date:	12/10/2019							
Fax	207-669-9299							
Tax Identification #	01 037 1992							
Funding Requested	\$2,153							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending: 6/30/2019		
Cash Inflows	Amount	Comments
Federal/State Funds	2,196,750	
County Funds	0	
Town Funds	82,925	
Public Donations	56,688	
Business Grants/Donations	404,401	
Special Event Fundraising		
Users Fees & Service Income	184,589	
All Other Income	63,526	
Total Inflows	2,988,879	

Cash Outflows	Amount	Comments
Salaries & Benefits	1,665,112	
Program Supplies	238,122	
Office/Admin/Supplies	27,891	
Rent or Mortgage	6,500	
Utilities	51,432	
All Other Expenses	1,137,813	
Total Outflows	3,126,870	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

CoOp 50 (Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
Downeast Transportation, Inc.

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
Our agency fits into all of those categories. Public transportation contributes to the health safety and welfare of the community. It provides access to jobs and recreational activities.
Many of our clients are elderly, infirm, disabled and economically disadvantaged
<p>A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.</p> <p>B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.</p> <p>C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.</p>

3. Service Area – What are the limits of the geographical area you serve?
We serve many towns in Hancock County. We offer five days per week service to Bangor.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	No
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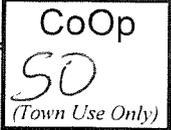
5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
All towns we serve contribute toward local match required to qualify for federal grants.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	open to all
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
Yes it would serve to match FTA Formula 5311 funding at 80/20 and 50/50

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
Downeast Transportation, Inc

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Since without our service there would be no year round public transportation in Bar Harbor the budget impact of the town providing the service would be significant

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
none

10. Benefits – What are the measurable benefits of your programs?
We provide five days per week multiple trips between Bar Harbor and Ellsworth and Bar Harbor/Ellsworth/Bangor
Passenger surveys indicate a high level of satisfaction.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
We provide access to work and essential services for those who don't have their own transportation.
Many of our clients are elderly and infirm. They rely on our service to maintain independence.
We provide coordination other regional transit providers.
We provide connections to regional transportation hubs- Hancock County Airport, Concord Coach Bus, and Bangor International Airport.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
While our costs have increased dramatically over the years we have sought additional revenue elsewhere.
The original formula was based on population.



December 10, 2019

To: The Town of Bar Harbor
Re: Funding increase request

Please find this as companion to our annual funding request and as notification to the Town of Bar Harbor Warrant Committee and Town Council that Downeast Transportation, Inc. intends to request a funding increase for our year-round service in the amount of \$12,000 on the floor of Town Meeting this coming spring. It has been many years since we last requested an increase in funding for the year-round service which we've operated since 1979. During that time we've increased service in and around Bar Harbor and costs have risen dramatically. We've managed to leverage federal grants and funding from the private sector to avoid increase requests from the town. In recent years we've begun operating multiple trips five days per week between Bar Harbor and Ellsworth. Just this year we've begun operating five days per week service between Bar Harbor and Bangor. These routes have greatly increased the possibilities of car-free travel both for Bar Harbor residents and visitors. The cost of these two services alone is nearly \$200,000. You should know that we also intend to present similar requests for increases in FTA 5311 grant funding and match from the City of Ellsworth. We hope you will find this modest request worthy of support.

As you know, due to Bar Harbor's Third Party funding policy, we are unable to include our requested increase on our annual submission forms and so, upon advice from Town Staff, we are alerting you via this cover letter. We encourage you to reach out with any questions you might have or to address them at this year's budget meetings.

Thank you for your long-standing support and your consideration of this request.

Best regards,

Paul G Murphy

Paul Murphy
Executive Director

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DEC 09 2019

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office



Program Name	Eastern Area Agency on Aging							
Organization Name (if different)								
Mailing Address	240 State Street							
City, State, Zip	Brewer, ME 04412							
Contact Person	Dyan Walsh							
e-mail (if any)	dwalsh@eaaa.org							
Phone	207 941-2865	<table border="1"> <tr> <td>Prepared By:</td> <td>Dyan Walsh</td> </tr> <tr> <td>Signed:</td> <td><i>Dyan Walsh</i></td> </tr> <tr> <td>Date:</td> <td>12-6-2019</td> </tr> </table>	Prepared By:	Dyan Walsh	Signed:	<i>Dyan Walsh</i>	Date:	12-6-2019
Prepared By:	Dyan Walsh							
Signed:	<i>Dyan Walsh</i>							
Date:	12-6-2019							
Fax	207 941-2869							
Tax Identification #	01-0328376							
Funding Requested	\$3,500							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	9/30/2019	
Cash Inflows	Amount	Comments
Federal/State Funds	2,293,319	
County Funds	5,000	
Town Funds	56,170	
Public Donations	193,125	
Business Grants/Donations	243,780	
Special Event Fundraising	32,068	
Users Fees & Service Income	164,286	
All Other Income	463,209	
Total Inflows	3,450,957	

Cash Outflows	Amount	Comments
Salaries & Benefits	1,169,367	
Program Supplies	34,940	
Office/Admin/Supplies	8,499	
Rent or Mortgage	41,774	
Utilities	31,355	
All Other Expenses	1,467,129	
Total Outflows	2,753,064	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
Eastern Area Agency on Aging

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
Health and Welfare. It is the mission of EAAA to provide older adults, caregiver and adults with disabilities in Hancock, Penobscot, Piscataquis and Washington counties in Maine with the information and access to resources they need to be healthy, engaged and supporting their communities. Most of the services we provide at no cost
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
Eastern Area Agency on Aging serves Washington, Penobscot, Piscataquis and Hancock Counties.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
There are 155 towns in our four county service area. In 2019, 98 towns provided funding to EAAA for a total of \$56,170. Donations range from \$50 - \$5,000

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	110
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
No, we do not use municipal funding from the town of Bar Harbor for match.

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
Eastern Area Agency on Aging

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, specifically Meals on Wheels and Information and Assistance Services.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
EAAA consistently applies for private grants from foundations in Maine and across New England.
We solicit donations from private donors as well as hold fundraising events throughout the year.
We conduct an annual campaign each year and hold smaller targeted fundraising events specifically for Meals on Wheels and our Furry Friends Food Bank.

10. Benefits – What are the measurable benefits of your programs?
In 2019, we provided 4,703 units of service to 110 Bar Harbor residents. We saved these residents \$36,234 through our State Health Insurance Assistance Program by helping compare health insurance options and save money and co-pays, deductibles and premiums. All of the services provided were delivered at no cost to Bar Harbor residents. All of these program help to keep older adult residents of Bar Harbor living in their homes and in the communities independently.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
EAAA programs are designed to help provide community support for the residents of Bar Harbor.
For those Bar Harbor residents that are homebound, some of our services are critical for them to stay living independently and still have regular contact with another person. Our goal is to provide services that community members want and need by working collaboratively with the other organizations to not duplicate services that they or the town of Bar Harbor are already providing.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
Yes, we use a formula to determine how much we request from each town. We determine an average cost per service based on all town and all the services, then multiply it by the number of services provided for each town. Then we determine a range based on that amount.



EASTERN AREA
AGENCY ON AGING

Eastern Area Agency on Aging

240 State Street

Brewer, ME 04411

(207) 941-2865 (800) 432-7812

www.eaaa.org

Town of: Bar Harbor

Greetings,

Last year Eastern Area Agency on Aging (EAAA):

- Provided health insurance counseling to over 6,000 community residents,
- Saved community residents \$2.3 million in Medicare premiums, deductibles and copays,
- Provided 88,000 meals to homebound seniors, and
- Provided 26,000 hours of volunteer services across our region.

Because of the generosity of towns across our region, last year we were able to feed **65 older adults for an entire year**. It is through the continued support of towns and municipalities like yours we are able to offer much needed services and resources to community residents in Washington, Hancock, Piscataquis, and Penobscot counties. Included you will find a report listing services EAAA provided to benefit your residents over the past 12 months as well as their associated costs.

As you prepare your town's budget, we ask that you consider Eastern Area Agency on Aging in next year's budget allocation.

➤ Your town's allocation to EAAA last year:	\$ 3500.00
➤ Amount requested for 2020:	\$ 3500.00

In the meantime, if you have questions, please call Dyan Walsh at 1-800-432-7812 or dwalsh@eaaa.org. We have also enclosed a one page sheet that provides a summary of the programs and services we provide. Please visit www.eaaa.org to learn more about Eastern Area Agency on Aging's work.

Sincerely,

Dyan Walsh
Executive Director



**EASTERN AREA
AGENCY ON AGING**

Eastern Area Agency on Aging

240 State Street

Brewer, ME 04411

(207) 941-2865 (800) 432-7812

www.eaaa.org

Services Provided to the town of: Bar Harbor		Hancock County	
<i>Program Name:</i>	<i>Description:</i>	<i>Units Served:</i>	<i>Cost For Service:</i>
Commodity Supplemental Food Program	Supplemental food for eligible seniors	171	\$ 6669
Congregate Meals	Delicious meals and socialization for seniors	9	\$ 99
Family Care Giver Services	Support and education to individuals caring for loved ones - including Alzheimer's/dementia	7	\$ 553
Furry Friends	Supplemental pet food	590	\$ 1180
Home Delivered Meals	Meals on Wheels & 3D Catering	3788	\$ 41668
Information & Assistance	Office appointments, home visits and telephone calls linking individuals with available services, including but not limited to Medicare counseling*	136	\$ 3128
Other	Includes Money Minders and EZ Fix	2	\$ 50
4,703 Unit Services Provided to 110 Resident(s).			
*In 2019, Our State Health Insurance Assistance Program staff and volunteers helped residents save \$36,234.00 by comparing their health insurance options, including Medicare Part D.			
Total cost of services provided:		\$89,581.00	

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Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp

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(Town Use Only)

Program Name	VNA Home Health Hospice d/b/a Northern Light Home Care & Hospice							
Organization Name (if different)								
Mailing Address	50 Foden Road							
City, State, Zip	South Portland, ME 04106							
Contact Person	Colleen Hilton, President / Jackie Welsh, Dir. Philanthropy & C R							
e-mail (if any)	hiltonc@northernlight.org jwelsh@northernlight.org							
Phone	800-757-3326	<table border="1"> <tr> <td>Prepared By:</td> <td><i>Jackie Welsh</i></td> </tr> <tr> <td>Signed:</td> <td><i>Jackie Welsh</i></td> </tr> <tr> <td>Date:</td> <td>12/6/19</td> </tr> </table>	Prepared By:	<i>Jackie Welsh</i>	Signed:	<i>Jackie Welsh</i>	Date:	12/6/19
Prepared By:	<i>Jackie Welsh</i>							
Signed:	<i>Jackie Welsh</i>							
Date:	12/6/19							
Fax	207-400-8891							
Tax Identification #	01-0246804							
Funding Requested	\$8,012							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	09/30/19	
Cash Inflows	Amount	Comments
Federal/State Funds		
County Funds		
Town Funds	\$91,507	all town funds, grants and donations
Public Donations	\$250,684	are held at Northern Light Health
Business Grants/Donations	\$78,264	Foundation for distribution in the Community
Special Event Fundraising	\$59,978	where the funds were raised
Users Fees & Service Income	47,726,987	this includes Medicare, MaineCare & other payors
All Other Income	862,068	
Total Inflows	48,589,055	

Cash Outflows	Amount	Comments
Salaries & Benefits	37,415,477	
Program Supplies	2,400,565	
Office/Admin/Supplies	78,851	
Rent or Mortgage	585,308	
Utilities	577,603	
All Other Expenses	7,433,500	
Total Outflows	48,491,304	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name	
Northern Light Home Care & Hospice, NLHCH	
2. Funding Categories – Into which of the following categories does your agency fit? Explain below.	
Health and Welfare: We provide home health services to those at home recovering from illness or surgery, palliative care services to those managing a life limiting illness, telehealth (remote monitoring) services to those who need a daily review of vital signs to manage a chronic illness, and hospice services to those who no longer seek curative treatment. Care is provided by nurses, home health aides, medical social workers, rehabilitation therapists (speech, physical, occupational), nurse practitioners, and if on hospice, volunteers, spiritual counselors and physician.	
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.	
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.	
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.	
3. Service Area – What are the limits of the geographical area you serve?	
In addition to Hancock County, services are provided in Aroostook, Cumberland, Penobscot, Kennebec and York Counties.	
4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	
	NO
5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?	
Please see attached list.	
6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	
	66
7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?	
There are no plans to apply for matching funds at this time.	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
Northern Light Home Care & Hospice, NLHCH

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
NLHCH provides care regardless of ability to pay, uninsured or under-insured
reducing the need for more costly forms of care and more public assistance.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
A program appeal is sent twice a year to area residents, spring and fall Viewpoints newsletter
includes a donation envelope, memorial giving program, fundraising events provided
community volunteers are available, grant writing.

10. Benefits – What are the measurable benefits of your programs?
In FY 2019, our clinicians (nurses, rehabilitation therapists, nursing aides and social workers) made 160,152 visits
to 7,816 at home recovering from illness and surgery. In addition, volunteers, spiritual counselors and
bereavement coordinators assisted our clinicians in caring for 1,039 hospice patients.
We achieve 4 out of 5 stars on Medicare's patient experience ranking.
The average age of NLHCH patients is 73 and 53% reside alone. This corresponds to the well
documented challenges an aging population here in Maine.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
We help your residents remain safe at home and living independently for as long as possible. Our
clinicians teach their patients how to manage their illness and medications, and how to live safely. In addition,
our community based palliative care program works with those with life threatening illnesses on advance
care planning and how to live a full life. Hospice allows patients facing a terminal illness to end life communally,
at home as pain free as possible and with dignity. We work to improve the quality of life for all of our patients.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
NLHCH respectfully requests the same amount of funding each year regardless of the rising cost to provide
care and the challenges to reimbursement from Medicare and other insurers. In calendar year 2020 home
health organizations will be subject to a major change in reimbursement from Medicare which will result
in a 4-8% reduction fees which heightens the need for assistance.



December 6, 2019

Home Care & Hospice
Suite 1
50 Foden Road
South Portland, ME 04106

Office 800.757.3326
Fax 207.400.8891

Selectmen and Residents
Town of Bar Harbor
93 Cottage St Ste 1
Bar Harbor, ME 04609-1400

Dear Selectmen and residents,

Thank you very much for your past support. It does indeed significantly impact the care we provide to members of your community and therefore, we once again enclose an application for funding. As a not-for-profit organization, Northern Light Home Care & Hospice (NLHCH) provides care for people regardless of ability to pay (under or uninsured). Some of our patients live comfortably in their own homes, some in subsidized senior housing, and some in homeless shelters. In FY 2019 the unfunded care cost was \$652,914 across the state.

Our organization makes a personal commitment to support those in need in your community and elsewhere through our "Casual for a Cause" program. NLHCH staff members gladly donate one dollar every Friday to wear their jeans, knowing that their collective funds are available to help those patients who might need extra support while receiving services. These funds along with other donations are used to provide patients with food, shelter and clothing. They are also used to buy medical supplies to help folks monitor their blood pressure and the like.

In FY 2019, our clinicians (nurses, rehabilitation therapists, nursing aides and social workers) made 160,152 visits to 7,816 patients at home recovering from illness or surgery. In addition, volunteers, spiritual counselors and bereavement coordinators assisted our clinicians in caring for 1,039 hospice patients. The average age of our patients is 73 and 53 % reside alone. This corresponds to the well documented challenges of an aging population here in Maine.

Enclosed is a detailed overview of the care we provided in your community this year and the corresponding cost. We ask that you review this and take into consideration the additional help we provide to your residents to keep them safe at home for as long as they are able.

Northern Light Home Care & Hospice benefits from membership in a large health system because we can offer a continuum of care that is vital to the health of our patients and their families. Although our organization seems very large, our home care and hospice agency is a 501c3 charitable organization with a budget independent of the larger system. We have offices in each county we serve, and our staff resides in all of your communities. Your community is also represented by a member of our board of directors, a list of which is enclosed for your review.

With the above in mind, and the growing list of those seeking to age in place or recuperate from illness or seek hospice services at home, we respectfully request your consideration of funding in the amount of \$7,630 for FY 21. I along with other members of our board or staff are happy to answer your questions and appear before your budget committee. Thank you for your consideration.

Very truly yours,

A handwritten signature in black ink that reads "Colleen Hilton".

Colleen Hilton
President



FY 2019 statistics ending September 30, 2019

Counties served include: Aroostook, Cumberland, Hancock, Kennebec, Penobscot, York

Home Health Patients:	7,816
Home Health Visits:	160,152
Hospice Patients:	1039
Hospice Visits:	45,232

FY 2019 Local Statistics

Town/City:	Bar Harbor
Home Health Patients:	56
Home Health Visits:	1,136
Hospice Patients:	10
Hospice Visits:	533
Est Value of Services:	\$383,915

Contributions Report Calendar Year 2019

Town	Amount
Bar Harbor	\$ 7,630.00
Blue Hill	\$ 4,500.00
Brooklin	\$ 5,000.00
Brooksville	\$ 4,025.00
Castine	\$ 1,800.00
Deer Isle	\$ 7,900.00
Lamoine	\$ 579.00
Mariaville	\$ 100.00
Mount Desert	\$ 1,200.00
Orland	\$ 2,100.00
Penobscot	\$ 4,700.00
Swans Island	\$ 220.00
Sedgwick	\$ 2,000.00
Stonington	\$ 7,526.00
Southwest Harbor	\$ 1,870.00
Surry	\$ 2,270.00
Trenton	\$ 500.00
Winter Harbor	\$ 136.00
Total	\$ 54,056.00

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Cooperating Agency Funding Application - 2020/2021 of Bar Harbor
Town of Bar Harbor Manager/Clerk's Office

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Program Name	WIC Program							
Organization Name (if different)								
Mailing Address	248 State St. Suite 3A Box #10							
City, State, Zip	Ellsworth, Maine 04605							
Contact Person	Tawney Jacobs							
e-mail (if any)	tjacobs@mainefamilyplanning.org							
Phone	207-667-5304 ext 245	<table border="1"> <tr><td>Prepared By:</td><td>Tawney Jacobs</td></tr> <tr><td>Signed:</td><td>Tawney Jacobs</td></tr> <tr><td>Date:</td><td>11/15/2019</td></tr> </table>	Prepared By:	Tawney Jacobs	Signed:	Tawney Jacobs	Date:	11/15/2019
Prepared By:	Tawney Jacobs							
Signed:	Tawney Jacobs							
Date:	11/15/2019							
Fax	667-6117							
Tax Identification #	01-0317679							
Funding Requested	\$1,080							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending: 9/30/2020		
Cash Inflows	Amount	Comments
Federal/State Funds	404,530	
County Funds		
Town Funds	3,020	
Public Donations		
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income		
All Other Income	913,790	food dollars, a wash
Total Inflows	1,321,340	

Cash Outflows	Amount	Comments
Salaries & Benefits	262,027	
Program Supplies	1,054	
Office/Admin/Supplies	-	
Rent or Mortgage	44,902	
Utilities	17,070	
All Other Expenses	995,856	travel, food money (a wash) and maintenance
Total Outflows	1,321,340	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
WIC Program

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
A. Health and Welfare
WIC provides income-eligible families who are pregnant, breastfeeding or caring for a child under 5 years old. This includes foster and adoptive families as well. The program provides vouchers to purchase healthy foods; the food package is valued at \$60.70 per month, per participant. WIC also provides free health screenings, community resource referrals, books to promote early literacy and access to 4 certified lactation counselors for breastfeeding support and education.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
Our WIC agency serves eligible participants in Hancock and Washington Counties.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	No
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Request letters are sent to every town where WIC participants reside. \$45 per person, per town is what we request from each municipality.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	24
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
No local match available.

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
WIC Program

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
WIC participants are less likely to require funds from general assistance from the town.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
A WIC Program representative attends town meetings to provide town-specific data to support receiving town funds. We are also seeking grants.

10. Benefits – What are the measurable benefits of your programs?
For every \$1 invested in the WIC Program \$2.48 in medical, educational and productivity costs. WIC is described as the premier public health and nutrition program.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
Last year alone WIC provided Bar Harbor residents with food vouchers valued at \$17,481.60. These vouchers are redeemed at local stores and farm stands. Education on a variety of topics such as nutrition, child development, breastfeeding and mental health as well as community resource referrals help families reach their goals and feel supported.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
Formula: \$45 per participant served. $\$45 \times 24 = \$1,080$.

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Cooperating Agency Funding Application - 2020/2021

Town Of Bar Harbor

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Town of Bar Harbor
Manager/Clerk's Office

Program Name	Downeast Horizons Inc.							
Organization Name (if different)								
Mailing Address	1200 State Hwy 3							
City, State, Zip	Bar Harbor, ME 04609							
Contact Person	Ashley Johnson							
e-mail (if any)	ajohnson@dehi.org							
Phone	207-667-7464	<table border="1"> <tr> <td>Prepared By:</td> <td>Ashley Johnson</td> </tr> <tr> <td>Signed:</td> <td><i>Ashley Johnson</i></td> </tr> <tr> <td>Date:</td> <td>11/20/2019</td> </tr> </table>	Prepared By:	Ashley Johnson	Signed:	<i>Ashley Johnson</i>	Date:	11/20/2019
Prepared By:	Ashley Johnson							
Signed:	<i>Ashley Johnson</i>							
Date:	11/20/2019							
Fax	207-667-1977							
Tax Identification #	01-0331180							
Funding Requested	\$525							

Summary Financial Statements

(Actual income & expenses, not budget)

For the Fiscal Year Ending	30-Jun-19	Comments
Cash Inflows		
Federal/State Funds	\$ 7,452,475.49	MaineCare
County Funds		
Town Funds	\$ 11,477.00	
Public Donations	40,591	
Business Grants/Donations	\$ 25,248.00	
Income from Investments	100,136	
Users Fees & Service Income	170,084	
All Other Income	34,263	
Total Inflows	\$ 7,834,273.90	

Cash Outflows		Comments
Salaries & Benefits	\$ 4,075,377.52	
Program Supplies	\$ 915,662.79	
Office & Administration. Supplie	\$ 630,031.13	
Rent or Mortgage	\$ 202,001.83	9 Residential Homes and 3 Program Centers
Utilities	\$ 81,613.63	9 Residential Homes and 3 Program Centers
All Other Expenses	\$ 1,929,587.00	
Total Outflows	\$ 7,834,273.90	

Cooperating Agency Funding Application – 2020/2021

Town of Bar Harbor

1. **Organization Name:** Downeast Horizons, Inc.

2. **Funding Categories:**

A. Health & Welfare - Downeast Horizons adds to the community-wide safety net for town residents who are at risk; youth, elders, people with disabilities by serving adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

B. N/A

C. Economic Development – Downeast Horizons contributes to the economic development of the town of Bar Harbor by employing a total of 30 individuals who work out of our MDI Center Building located at 1200 State Highway 3 in Bar Harbor and at our Residential Home located at 276 Knox Road in Bar Harbor.

We also provide Friends of Acadia and MDI Search and Rescue free access to our MDI Center Building on a monthly basis for meetings and use of equipment.

3. **Service Area** – Downeast Horizons is currently providing services in the following geographic areas: Hancock, Penobscot, Piscataquis and Waldo Counties.

4. **County Funding** – Downeast Horizons does not receive funding from the Hancock County Commissioners.

5. **Other Towns** - Downeast Horizons receives the amount of funding from surrounding towns: Mount Desert: \$5,600, Southwest Harbor: \$1,800, Trenton: \$1,000, Tremont: \$1,600, Orland: \$1,600, Waltham: \$500.00, Sorrento: \$900.00, Lamoine: \$700.00, Sullivan: \$250.00, Winter Harbor: \$300.00.

6. **Local Benefits** – 35 Bar Harbor residents have received services from Downeast Horizons in the past year.

7. **Local Match** – Town of Bar Harbor's funding would not provide a local match for Federal, State and private funds.

8. **Impact on the Municipal Budget** – Downeast Horizons has a direct impact on your municipal budget. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$7.8 million. Your funding will help us a great deal.
9. **Fundraising activities** – Downeast Horizons does two direct mail appeals, one in spring and one in the fall, we grant write, person-to-person appeals, planned giving campaign, and various fundraising activities that include cookbook sales, raffles, and craft sales.
10. **Benefits** - Program participants do not pay fees for services to Downeast Horizons. The Maine Department of Health and Human Services (DHHS) provides Program participant specific funding for each person (a combination of federal and state funds, very similar to services received from a medical provider). The vast majority of our Program participants currently qualify for these funds under low-income guidelines. However, due to recent discussions at the state level regarding budget cuts, there is uncertainty if there will be reductions to current funding. The average cost to serve each DEHI program participant \$47,364. For program participants who live in our group homes, that cost is more than double. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$7.8 million.

The funding received from your town pays for needs that are needed but not funded adequately through DHHS. These needs include specialized medical equipment, Special Olympics, program and training supplies, transportation costs and program activity funds.

11. **Quality of Life** – Downeast Horizons (DEHI) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

DEHI operates three day program centers in Brewer, Bar Harbor, and Ellsworth, and administers nine supported living homes in Ellsworth, Bar Harbor, and Hancock. All of our programs are designed to maintain and increase the independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs- This program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well-being.

Community Supports- Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-

on-one support and ranges from attending appointments with the consumer, job supports, community activities, etc.

Residential Services- We provide direct support to individuals in 9 residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports- We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

- 12. Derivation of Request** - We are requesting \$525.00 from the Town of Bar Harbor to enable Downeast Horizons to continue our mission of assisting adults and children with disabilities from your town. Our agency decides how much funding is requested by the amount of people we serve and how much the cost is to serve each individual.



People Helping People

**ANNUAL REPORT TO TOWN OF BAR HARBOR
December 13, 2019**

Downeast Horizons (DEH), founded in 1974, is an organization that assists adults and children with disabilities to find support for their individual needs and to exercise choices whenever possible that result in growth toward increasing and maintaining independence. All individuals supported by DEH have developmental disabilities including cognitive disabilities; Autism and Asperger Syndrome; Down Syndrome; and some have multiple disabilities including physical handicaps. We currently provide services to 35 individuals from the town of Bar Harbor.

PROGRAM UPDATES

The Brewer facility is now serving about 45 adults between the Day and Evening programs. In addition to serving so many adults, the evening program has expanded from three to five days per week.

The Brewer Center will be taking on additional outreach clients in the future. Outreach is usually provided in the home for a specific number of hours per week, and is meant to accomplish specific goals. For example, an outreach client may request ten hours per week for grocery shopping, laundry, meal preparation, and medication management. A staff member will then have ten hours per week to accomplish these weekly goals with the person supported.

CAPITAL IMPROVEMENTS

Ellsworth Center Parking Lot Addition

As you are likely aware, parking at the Ellsworth Center is often in short supply. We have begun exploring options for additional parking on the property. This process has included having our land surveyed, speaking with the Town of Ellsworth, and working with our architect. After some research, we believe we will be able to add an overflow parking lot in the wooded area to the far left of the building.

Brewer Center Expansion

Steps are being taken to develop the drawings for a 7,600-foot expansion of the Brewer Center. We are working with Stewart Brecher and Geoffrey S. Fraser, Architects from Bar Harbor, the developer of our Carlisle Street home. Stewart has, so far, received positive feedback on our proposal from both the City of Brewer and the Maine Department of Environmental Protection. It may even be possible to build a larger addition than we had previously envisioned. If all goes well, construction could be underway by the fall of 2019.

Over the next two years, we will continue to focus on renovating homes and centers, improving energy efficiency, and enhancing the safety at all of our locations.

EMPLOYEE RETENTION

The summer months were wonderful and busy. We were able to give market adjustments, bonus incentives, and retroactive raises to staff. This was an incredible thing to be able to do, and staff showed a huge amount of appreciation, with many heartfelt thanks and tears of joy. The total amount distributed was in excess of \$200,000, which has raised the minimum direct-care starting wage to \$13.50 per hour. We now have one of the highest starting pays of any company providing similar services in Central and Downeast Maine. On behalf of all the staff here, I want to send my genuine gratitude to our Board of Directors for approving these incentives and raises.

Downeast Horizons' full-time employees receive the following benefits: annual performance-based raises; 10 paid holidays per year; a retirement plan with matching contributions of up to 5%; dental and life insurance; and paid time off.

The \$525.00 generously given by the citizens of Bar Harbor in 2019 assisted in paying for safety/health building maintenance and repairs; staff training; and client motivation activities. In 2020, DEH will continue to target funds from the towns and individuals for these items.

DEH is grateful to the town of Bar Harbor for its long-time support and respectfully requests a continuation of that support in FY2020.

DATA SHEET FOR BAR HARBOR TOWN COUNCIL

Mission Statement: Downeast Horizons assists and supports people with disabilities to live a complete and fulfilling life.

Background Information: Downeast Horizons (DEH) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

Adult Services Provided

DEH operates four day program centers in Bangor, Bar Harbor and Ellsworth, and administers nine supported living homes in Ellsworth, Bar Harbor and Hancock. All of our programs are designed to maintain and increase the independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs

This program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well being.

Community Supports

Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-on-one support and ranges from attending appointments with the consumer, job supports, community activities, etc.

Residential Services

We provide direct support to individuals in nine residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports

We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

Children Services Provided

DEH, in partnership with the Maine Department of Health and Human Services, serves children diagnosed with Cognitive (PDD), and Rhetts Syndrome. The focus is to teach necessary skills to improve the consumer's independence with activities of daily living, community integration, and behavior management. Services include:

Community Supports

We supply a staff person to provide one-on-one support services in the home and community to work on specific goals and objectives outlined in the plan.

Social Group Services

This group provides an opportunity for school age children with autism and developmental delays to gain valuable experience with cooperative group work for which social interactions are challenging. The focus of the social skills group that Downeast Horizons currently runs each month is to give the children realistic practice interacting with their peers in a semi-structured situation.

Number of people served from the town of Bar Harbor: 35 individuals.

Average annual cost to agency per program participant: \$47,364

2020 Operating Budget: \$7.8 million; 5 percent of that budget must be raised from private and municipal funds. DEH currently receives support from 12 additional towns in Hancock County.

Total number of program participants: 225

Total number of family members receiving indirect services: 525

Total number of employees: 162

Administrative costs as a percentage of total operating budget: 9 percent

Other forms of funding: Semi-annual direct mail solicitations to donor base; memorial gifts; grants; municipal contributions from 12 towns throughout Hancock County.

Downeast Horizons Inc.
FY2020 Budget

Revenues

MaineCare & Private Pay	7,452,475.49	95%
Room & Board	215,460.00	3%
USDA Food Stamps	2,791.97	0%
Grant in Aid	25,848.00	0%
Donations-Donors	40,590.57	1%
Donations-Municipalities	11,477.00	0%
Interest Income	27,368.38	0%
Other Income	58,262.49	1%
Total Revenues	<u>7,834,273.90</u>	100%

Expenses

Payroll Expenses		
Labor	(4,075,577.52)	52%
Taxes & Benefits	(917,973.97)	12%
Rent/Property	(202,001.83)	3%
Food	(148,801.02)	2%
Building Repair and Maintenance	(67,983.00)	1%
Utilities	(81,613.38)	1%
Heat (Oil & Propane)	(40,231.00)	1%
Household	(40,904.00)	1%
Snow & Trash Removal	(21,088.36)	0%
Insurance Policies	(75,785.00)	1%
Program Expenses	(916,662.79)	11%
Business Operating Expenses	(584,420.90)	7%
G&A	(661,231.13)	9%
Total Expenses	<u>(7,834,273.90)</u>	100%

Net Income \$ 0.00

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Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

DEC 12 2019

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Town of Bar Harbor
Manager/Clerk's Office

Program Name	Hulls Cove Neighborhood Association							
Organization Name (if different)	The Hulls Cove Schoolhouse							
Mailing Address	P.O. Box 126							
City, State, Zip	Hulls Cove, ME 04644							
Contact Person	Joanne Sousa, President							
e-mail (if any)	asousa@myfairpoint.net							
Phone	207-288-5193	<table border="1"> <tr> <td>Prepared By:</td> <td>Joanne Sousa</td> </tr> <tr> <td>Signed:</td> <td><i>Joanne S. Sousa</i></td> </tr> <tr> <td>Date:</td> <td>December 12, 2019</td> </tr> </table>	Prepared By:	Joanne Sousa	Signed:	<i>Joanne S. Sousa</i>	Date:	December 12, 2019
Prepared By:	Joanne Sousa							
Signed:	<i>Joanne S. Sousa</i>							
Date:	December 12, 2019							
Fax	n/a							
Tax Identification #	01-0002847							
Funding Requested								

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	12/1/2019	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	\$4,216.	Town Non-Profit Funding
Public Donations	\$350.	Donations
Business Grants/Donations	\$5,000.	Fred C. Lynam Grant
Special Event Fundraising	0	
Users Fees & Service Income	\$9,556.	Rentals, Security Deposits
All Other Income	0	
Total Inflows	\$19,122.	

Cash Outflows	Amount	Comments
Salaries & Benefits	0	
Program Supplies	\$2,806.	Insurance, Chamber Dues, Postage
Office/Admin/Supplies	\$2,734.	Cleaning, Mowing, Supplies
Rent or Mortgage	\$7,983.	Deposit returns, Loan Payments
Utilities	\$1,616.	All Utilities
All Other Expenses	\$5,375.	Exterior Stain of Schoolhouse
Total Outflows	\$20,514	

Cooperating Agency Funding Application – 2020/2021 Town of Bar Harbor

1. **Organization Name:** Hulls Cove Neighborhood Association (HCNA)
(Maintaining and managing the Hulls Cove Schoolhouse)

2. **Funding Categories:**
 - A. **Health and Welfare:**

Our community based undertakings are a resource for youth, elders and the economically disadvantaged, as well as community newcomers. We provide a safe venue for social opportunities for everyone from toddlers to seniors.
 - B. **Recreation and Culture:**

The majority of the activities at the Hulls Cove Schoolhouse fit into the Recreation and Culture category, with such activities as Christmas parties, contra dances, birthday parties, graduation parties, and family reunions in the recreation category; while weddings, concerts, and traditional balls are in the cultural category.
 - C. **Economic Development:**

To those who attend weddings, dances or potluck suppers, the festivities at the Schoolhouse, and the very existence of this registered historic landmark, embody values sought by natives and visitors alike. In this sense, the continuing rehabilitation of the building constitutes a unique enhancement to the image of the Town. And, as discussed later, every dollar budgeted for the HCNA by the Town has been returned almost fourfold in equity. If the HCNA ceases to exist, this real property equity reverts directly to the Town. In this regard, the monies granted to the HCNA are of the nature of an investment, a very profitable one.

3. **Service Area:** The Schoolhouse is available for all to use at a reasonable rental fee. Events other than weddings or birthday parties are advertised in local newspapers and serve people from the entire Town. In addition, it is the site of occasional community meetings.

4. **County Funding:** The HCNA does not receive funding from the Hancock County Commission.

5. **Other Towns:** A few activities at the Schoolhouse are visited by residents from other towns, who may pay rent or fees, but no other town offers annual funding nor does any other town have guaranteed access to the facility.

6. **Local Benefits:** The 2019 season has still been a time of recovery after the Route 3 Construction in 2017 as we lost rental income due to the construction. Many locals have held events, including birthday parties, memorial services and a Neighborhood wedding and reception!

7. **Local Match:** There is no defined relationship between funding from the Town and funding from other sources. However, in the past 8 years we applied for and received grants from the Fred C. Lynam Foundation. We assume that our application benefitted from the information that the Town has consistently supported our undertakings. It is probable that individual contributors are also encouraged by learning of the Town's support.

8. **Impact on the Municipal Budget:**

Our programs impact Town finances in two ways:

First, the fund-raising aspect of our activities has enabled the HCNA to ensure that the Schoolhouse remains open to the community, and is gradually restored. The building is now on the National Register of Historic Places. For many years the Town has contributed approximately \$4,216.00 annually to this effort. Using this seed money, the HCNA

Directors have “quietly” carried out fundamental restorations to the windows, roof, inner and outer walls, floor, heating system, chimney and restrooms at a cost of more than \$278,000. Donations of materials and labor easily amount to another \$60,000 in value. **This year our Board of Directors, through rentals and grants, have been able pay down \$8,000.00** on the remaining \$10,000.00 BHBT kitchen Line of Credit while also staining the exterior siding of the Schoolhouse. Town's grants have been multiplied into an equity return on the order of 3 to 4 fold.

Secondly, programs at the Schoolhouse provide an affordable, crucial supplement to the space available in Town for organized recreation, meetings and celebrations. Local organizations like the Friends of Acadia and the Jackson Laboratory, in addition to many other public and private groups have held events at the Schoolhouse. The restored Schoolhouse saves the Town the considerable cost of building a comparable facility, especially with the Masonic Hall change of use.

9. Fund Raising Activities:

We constantly show the building for potential events and have already booked several engagements for 2020. The emphasis is to provide any current or former resident of the Town an attractive public space at an affordable rate. Typically, we cover our insurance and utility expenses with a profit that we can apply to waiting projects.

10. Benefits:

The benefits of the programs at the Schoolhouse can be measured by community participation in both public and family-based functions. 2019 is the ***twenty-first year*** that the Directors have undertaken projects to restore the Schoolhouse. The building has been greatly enhanced by the State of Maine DOT new landscaping, stone wall and fencing. The results have become a matter of great pride for the local community and the Town.

11. Quality of Life:

The Hulls Cove Schoolhouse, with a full century as a community resource, is a unique monument to the early days of Bar Harbor. It is a grand place to socialize with neighbors and step back in time just a little. Even casual visitors travelling past on Route 3 derive pleasure from seeing this well-maintained landmark of our common past.

12. Derivation of Request:

2019 has been busy year with day to day operations at the Hulls Cove Schoolhouse. With the Route 3 Construction/Landscaping beautifully completed and the new kitchen in place, we can't help but feel that the Schoolhouse is the crowning glory at the top of the hill. We are planning the **“Historical Reproduction of the original 1909 Front Entrance”** and funding for the same as the next restoration project. (See enclosed estimate.)

Therefore, we ask the **Town of Bar Harbor to support this effort by granting Non-profit funding of \$4,216 for 2020-2021.** We are most grateful for the continued Town of Bar Harbor support. Thank you in advance for your consideration of this request.

We welcome Committee Members to tour the Schoolhouse at any time and are always pleased to host meetings.

TMM Builders
14 Ridgewood Ct
Hancock, ME 04640

September 10, 2019

ESTIMATE FOR:
Tony & Joanne Sousa

DESCRIPTION OF WORK TO BE DONE

- Take apart old deck, handrail, decking
- Re frame some of the deck to support new handrail
- Put in new supports to support new wall
- Frame wall along side of deck with pressure treated framing
- Plywood walls with pressure treated plywood
- Frame for top cap of wall
- Frame bottom for flare out
- Side with cedar shingles, weave along corners

*the ends of the walls are a little bigger so we have to weave on side corners

- Make top cap for wall
- Custom make trim under top cap
- Custom make two balls on the ends
- Deck over with composite decking
- Put new composite decking on stairs

Materials	\$9,250.00	
Labor	\$11,300	
 TOTAL ESTIMATE		 \$20,550.00

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

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Town of Bar Harbor
Manager

Program Name	Island Connections							
Organization Name (if different)								
Mailing Address	93 Cottage Street, Suite 101							
City, State, Zip	Bar Harbor, ME 04609							
Contact Person	Doreen Willett							
e-mail (if any)	director@islconnections.org							
Phone	207-288-4457	<table border="1"> <tr> <td>Prepared By:</td> <td>Doreen Willett</td> </tr> <tr> <td>Signed:</td> <td><i>[Signature]</i></td> </tr> <tr> <td>Date:</td> <td>12/12/19</td> </tr> </table>	Prepared By:	Doreen Willett	Signed:	<i>[Signature]</i>	Date:	12/12/19
Prepared By:	Doreen Willett							
Signed:	<i>[Signature]</i>							
Date:	12/12/19							
Fax	N/A							
Tax Identification #	04-3386167							
Funding Requested	\$ 5,382							

Summary Financial Statements

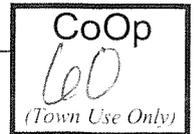
(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	2018	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	12,882	
Public Donations	55,639	
Business Grants/Donations	45,650	
Special Event Fundraising	39,321	
Users Fees & Service Income	0	
All Other Income	16,452	Non-cash donation of a multi-person van and income interest
Total Inflows	169,944	

Cash Outflows	Amount	Comments
Salaries & Benefits	96,656	
Program Supplies	10,509	
Office/Admin/Supplies	27,248	
Rent or Mortgage	6,000	
Utilities	0	
All Other Expenses	10,791	
Total Outflows	151,204	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name Island Connections

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

Yes. By providing free transportation to seniors and people with disabilities, Island Connections is able to transport our neighbors to their needed medical appointments, grocery shopping, etc. thereby somewhat reducing the outright need for more public transportation options, as well as cutting the number of times the local municipal ambulance services are used for unscheduled visits to the hospital/ER, etc.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.

Our Annual Events include the Chowder Chowdown for Rides; Driving for Rides Golf Tournament (2019 will be our last golf tournament); Dine Around-Day; Running for Rides Mary Parker Memorial 5K Race and our Annual Holiday Raffle.

10. Benefits – What are the **measurable** benefits of your programs?

Island Connections provides a 1 on 1 experience between the neighbor receiving the ride and the volunteer who is giving the ride. In 2018, Island Connections volunteer drivers provided 4,628 one way rides (nearly 1,000 more rides than the prior year) for a total of 67696.11 miles and 3,182 hours of volunteer time. These statistics also include delivery of nearly 14,000 meals for the Meals on Wheels Program for the island which obviously includes Bar Harbor residents.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?

By providing free transportation to seniors and people with disabilities, Island Connections directly impacts those residents who no longer drive, have friends or family living nearby or the option of available/reliable public transportation to satisfy their transportation needs. Our rides range from lifesaving medical treatments such as cancer and dialysis, doctors and specialist appointments, grocery shopping, banking, exercise, etc. We also provide those family members living close by a respite from taking time off work to transport loved ones. Our program also provides a volunteer opportunity that truly helps our entire community. IC social outings and events are well attended as well.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?

Island Connections annual budget includes income from all 4 island towns on Mount Desert Island in the amount of \$11,882 annually. Bar Harbor equates to over 60% of the rides provided by our volunteers. Our requests have been consistent throughout our many years of the application process as well as the increase in 2016 that was approved by the Warrant Committee.



*Neighbors helping Neighbors
for over 20 years on
Mount Desert Island
and Outer Islands*

December 12, 2019

Ms. Sharon Linscott
Town Clerk
Town of Bar Harbor
93 Cottage Street
Suite I
Bar Harbor, ME 04609

Re: Island Connections – Town of Bar Harbor Appropriation

Dear Sharon:

On behalf of the island neighbors we serve, we hereby apply for an appropriation in line with the level received last year in the amount of \$5,382.00, from the Town of Bar Harbor.

We have continued to provide free services for seniors and people with disabilities who are residents of Bar Harbor in order for our neighbors to live independently with a stronger quality of life. The enclosed documents are in support of the Annual Town Report outlining the services provided by Island Connections.

We do not have a financial audit conducted, therefore there will be no such submission at this time. Should you require any fiscal year's tax return, prepared by our accounting firm Coston & McIsaac, CPAs, please advise me.

We thank the residents of Bar Harbor for their consideration.

Sincerely,

Doreen Willett
Executive Director

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Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

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Program Name	Downeast Community Partners	
Organization Name (if different)		
Mailing Address	248 Buckport Rd	
City, State, Zip	Ellsworth, ME 04605	
Contact Person	Sarah Nugent	
e-mail (if any)	Sarah.Nugent@downeastcommunitypartners.org	
Phone	207-610-5944	Prepared By: Sarah Nugent
Fax	207-664-2430	
Tax Identification #	01-0288757	Signed: Sarah Nugent
Funding Requested	\$7589	Date: 12/9/19

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	September 30, 2019 UNAUDITED	
Cash Inflows	Amount	Comments
Federal/State Funds	8,953,980	if you would like our last audited figures, (FY 18) please just ask.
County Funds	-	
Town Funds	144,517	
Public Donations	226,464	
Business Grants/Donations	652,884	
Special Event Fundraising	30,000	
Users Fees & Service Income	943,747	
All Other Income	500,678	
Total Inflows	11,454,270	

Cash Outflows	Amount	Comments
Salaries & Benefits	6,253,414	
Program ^{costs/benefits} Supplies	3,390,396	
Office/Admin/Supplies	158,814	
Rent or Mortgage	50,069	
Utilities	235,875	
All Other Expenses	1,558,369	
Total Outflows	11,646,937	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

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(Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name Downeast Community Partners

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.

Health & Welfare: As a community action program we provide many services to support at-risk populations in our community, from pregnant women & infants to Head Start families through home energy assistance & home repair, transportation to our senior in place programs, we work to live up to our tagline "Lifespan opportunities in Washington & Hancock counties"

- A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
- B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
- C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?

We serve all of Washington and Hancock counties, including the islands.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners? No

5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency? We ask each town for a contribution based on the services provided in that town.

Many towns are willing to support us at the level we request, some are able to support us at a reduced level.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year? 71 *

7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?

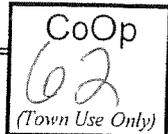
We do use our town funds as local match for transportation & other grants that require it, as well as to support other programs designed to meet the needs of low-income residents.

* at this time, we do not compare participant lists across programs to arrive at an undocumented count. However, we do know that 71 Bar Harbor residents received LiHeap last year, so the number served is no lower than that

1/0/1900

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name Downeast Community Partners

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
The programs that we offer that help meet basic needs reduce the demand for general assistance.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
In addition to town requests, we write many proposals & grants to private foundations, and undertake annual appeals for some programs. Fund raising events are also an activity we do. Examples are: Tennis Round Robin, Rowing Regatta, 5K run, Bay Drive and various raffles.

10. Benefits – What are the measurable benefits of your programs? Please see attached letter for specific services provided. 57 Homebld received fuel to heat their homes, 32 Tax returns were filed, 1033 rides were provided (primarily to medical appointments). Additionally, one family received Christmas presents, 3 families received education on parenting, and one child received quality child care. 13 Seniors received support to remain in their homes.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
All of our programs are designed to improve the quality of life for the people we serve. Providing for basic needs, education, socialization for isolated populations; all are ways we improve someone's quality of life.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
We requested 50% of services provided last year (2018).

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Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

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64

(Town Use Only)

Program Name	MDNA
Organization Name (if different)	Mount Desert Nursing Assoc.
Mailing Address	PO Box 397
City, State, Zip	Northeast Harbor, ME 04662
Contact Person	Heather Lewis
e-mail (if any)	heather@mountdesertnursing.org
Phone	276-8440
Fax	276-8441
Tax Identification #	01-0211798
Funding Requested	5,000.00

Prepared By:	
Signed:	
Date:	

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	12-31-2019	
Cash Inflows	Amount	Comments
Federal/State Funds	350,000 -	
County Funds	0	
Town Funds	42,000 -	MT. Desert, Btl, SWH
Public Donations	92,300 -	
Business Grants/Donations	5,119 -	Lions, Strand, Witham
Special Event Fundraising	23,035 -	Golf Tommy (Gross)
Users Fees & Service Income	36,500 -	
All Other Income	1740.00	Last of room rent 2019
Total Inflows	551,194 -	

Cash Outflows	Amount	Comments
Salaries & Benefits	546,920	w/ payroll tax included
Program Supplies	56,900	
Office/Admin/Supplies	63,225	includes one time consulting
Rent or Mortgage	0	
Utilities	15,400 -	not included NEW Boiler 10K
All Other Expenses	24,316	w/ ins + ins
Total Outflows	706,761 -	

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

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(Town Use Only)

1. Organization Name
Mount Desert Nursing Association

2. Funding Categories – Into which of the following categories does your agency fit? Explain below. A
MDNA serves the Island of MOI, Swans and the Cranberries as needed.
RN, PT, OT and Aides deliver services to patients in their homes.

A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
Mount Desert Island, Swans and the Cranberries

4. County Funding – Does your agency receive funding from the Hancock County Commissioners? NO

5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Town of Mt. Desert \$ 35,000.00
Town of Swinburn \$ 2,000.00

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year? 41

7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants? NO

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
Mount Desert Nursing Assn.

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
NO

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
Annual Golf tournament in September

10. Benefits – What are the measurable benefits of your programs?
Continuing to reduce ER hospitalizations
could reduce ambulance runs

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
our service helps to have residents remain in their homes aging in place.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
Standard use

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Cooperating Agency Funding Application - 2020/2021

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Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

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(Town Use Only)

Program Name	Hospice Volunteers of Hancock County							
Organization Name (if different)	↓							
Mailing Address	14 McKenzie Ave.							
City, State, Zip	Ellsworth ME 04605							
Contact Person	jwtucker@hospiceofhancock.org							
e-mail (if any)	Jody Wolford-Tucker							
Phone	667-2531	<table border="1"> <tr> <td>Prepared By:</td> <td></td> </tr> <tr> <td>Signed:</td> <td></td> </tr> <tr> <td>Date:</td> <td></td> </tr> </table>	Prepared By:		Signed:		Date:	
Prepared By:								
Signed:								
Date:								
Fax	667-9406							
Tax Identification #	01-0385020							
Funding Requested	\$1000.00							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	6/30/19 (note: #s are a little messy, because I entered current year's budget #s first, then had to change.)	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	23,299.00	
Public Donations	77,042.92	
Business Grants/Donations	25,500.00	
Special Event Fundraising	64,859.00	
Users Fees & Service Income	37,004.57	contracts w/ medical hospices, receipt of trust bequest, training fees
All Other Income	72,000.00	INVESTMENTS + educational program income
Total Inflows	306,705.49	+ Release from Reserves

Cash Outflows	Amount	Comments
Salaries & Benefits	213,277.34	includes all taxes & benefits
Program Supplies	45,488.40	
Office/Admin/Supplies ^{fund-raising}	4185.16	
Rent or Mortgage	0	
Utilities	8107.37	
All Other Expenses	19,788.13	Bank fees, insurance, capital expense, equipment lease, maintenance.
Total Outflows	290,896.40	

Cooperating Agency Funding Application - 2020/2021



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name

Hospice Volunteers of Hancock County

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.

Health + Welfare: Providing support services free of charge to people with life-limiting (toward end-of-life) illnesses and to their caregivers, making it easier for them to keep their loved ones at home. 87% of patients we serve are age 60 & over. We also provide support to those grieving the death of a loved one and community education.

A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.

B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.

C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?

Hancock County

4. County Funding – Does your agency receive funding from the Hancock County Commissioners? no

5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

We send requests to all towns in Hancock County. On an annual basis, approximately 28 towns support us with financial gifts ranging from \$100.00 (2 towns) to \$1500. (5 towns). Aggregate of town gifts equals appx. 7% of our budget.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year? ⊕

7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?

no

1/0/1900

⊕ 22 Bar Harbor patients & families
 31 Bar Harbor Bereavement clients.
 ~ NOT the same population.

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

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Organization Name
Hospice Volunteers of Hancock County

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed? This depends on whether the town expends funds in support of individuals + families dealing with end-of-life care. If so, then yes, our services would alleviate some of that.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
Annual direct appeal / mailing to community
2 fundraising events: The Hospice Regatta of Maine
& Gourmet Dinner Parties for a Cause.

10. Benefits – What are the measurable benefits of your programs?
From Research: Hospice demonstrates huge savings in end-of-life care costs (easily found on web), and in the ability of caregivers to keep loved ones at home.
We receive many commendations from colleagues and those we serve about the difference our services make.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
From many sources of feedback + collaboration annually, we are assured that our services make it much easier for individuals, caregivers + loved ones to handle an incredibly difficult time of life.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
We ask all towns in Hancock County to provide a modest amount of support, the aggregate of which makes a significant contribution to our budget (~7%); and just as importantly, it illustrates a partnership with our community, which is a very strong value for us.

Thank you for your partnership!

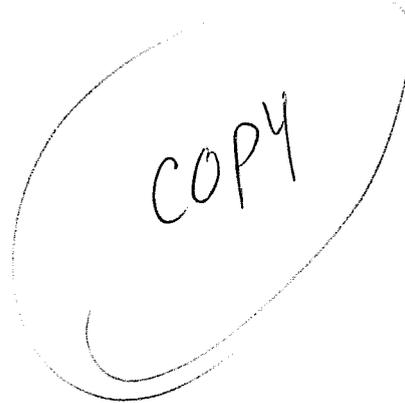


14 McKenzie Avenue • Ellsworth, Maine 04605 • www.hospiceofhancock.org
207-667-2531 • Fax 207-667-9406 • e-mail: info@hospiceofhancock.org

~ Volunteer Service Since 1980 ~

November 8, 2019

Cornell Knight, Manager and Town Council
Town of Bar Harbor
93 Cottage St., Suite 1
Bar Harbor, ME 04609



Dear Cornell Knight, Manager and Town Council,

Greetings to you and the residents of Bar Harbor!

Hospice Volunteers of Hancock County truly is a partnership with the communities we serve! Our services are provided free of charge to our neighbors by well-trained and highly-committed volunteers who come from and serve within their own communities. Their compassion and caring is a true gift during some of life's most challenging times, and the support of the towns we serve is much appreciated!

Please know that your support goes a long way in ensuring that these important services are available to the residents of your community. During the past year, the mission services we provided to local residents were extensive:

- ~ Patient Care and Caregiver Support to 130 patients and families, including 22 residents of Bar Harbor.
- ~ Over 1000 gestures of Bereavement support, including to 31 residents of Bar Harbor.
- ~ Many Community Education programs on topics including how to support a loved one or co-worker who is grieving; Resources and skills for completing and communicating Advance Care Planning choices; Equipment-sharing providing free wheelchairs, walkers, shower seats, etc.; and the gift of music at the bedsides of seriously ill patients provided by our Evensong singers.

We consider the towns we serve to be partners in the provision of these services, and **we appreciate the support we have received from the Town of Bar Harbor in the past. We look forward to your continued support during the coming year with a contribution of \$1000.**

As always, we invite your feedback and/or requests if there are ways that you would like to see us serve the residents of Bar Harbor. Thank you.

Sincerely,


Jody WOLFORD-TUCKER
Executive Director



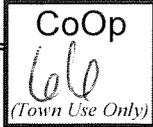
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Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office



Program Name	Town Hill Village Improvement Society	
Organization Name (if different)	Town Hill Village Improvement Society	
Mailing Address	P.O. Box 757	
City, State, Zip	Mt. Desert, ME 04660	
Contact Person	Kathy Shultz	
e-mail (if any)	townhillvis7@gmail.com	
Phone		
Fax		
Tax Identification #	06-167-1926	Prepared By: Kathy Shultz
Funding Requested	\$ 5,250	Signed: Kathy Shultz
		Date: 12/12/19

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	Dec. 31, 2018	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	5,250	cooperating agency
Public Donations	5,435	hael rental, acadia farmers market
Business Grants/Donations		
Special Event Fundraising	1,125	kayak raffle
Users Fees & Service Income		
All Other Income		
Total Inflows	11,810	

Cash Outflows	Amount	Comments
Salaries & Benefits	1,250	custodian
Program Supplies		
Office/Admin/Supplies		
Rent or Mortgage	2708	insurance
Utilities		
All Other Expenses	6,154	hael maintenance, cemetery mowing
Total Outflows		

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name <i>Town Hill Village Improvement Society</i>
--

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
<i>D. We provide a facility for people to rent for birthday parties, wedding and baby showers. In addition, it is rented for Karate instruction, yoga retreats and workshops.</i>
<i>In addition, we maintain the grounds of the Mountain View Cemetery.</i>
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
<i>We do not limit the geographical area we serve.</i>

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	<i>NO</i>
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
<i>Nothing</i>

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	<i>7200</i>
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
<i>No</i>

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name *Town Hill Village Improvement Society*

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, we maintain the grounds of the Mountain View cemetery, as well as nominal fee for use of the fire station.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
We rent the hall to organizations and individuals for various occasions. We benefit from a kayak raffle.

10. Benefits – What are the measurable benefits of your programs?
We rent the firehouse to BHEA for nominal amount, We also maintain the cemeteries in Town Hill.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
We are maintaining and preserving the VIS hall which historically was the schoolhouse for the surrounding neighborhood.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
We asked for last years amount. We are trying to raise money to replace the fence in front of the Mountain View cemetery.

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Cooperating Agency Funding Application - 2020/2021 NOV 27 2019

Town of Bar Harbor

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Town of Bar Harbor
Manager/Clerk's Office
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Program Name	MDI Community Campfire Coalition							
Organization Name (if different)	Harbor House Community Service Center, fiscal agent							
Mailing Address	P.O. Box 836							
City, State, Zip	Southwest Hbr, ME 04679							
Contact Person	Ingrid Wilbur Kachmar							
e-mail (if any)	ingrid@harborhousemdi.org							
Phone	207-244-3713	<table border="1"> <tr> <td>Prepared By:</td> <td>Ingrid wilbur Kachmar</td> </tr> <tr> <td>Signed:</td> <td><i>Ingrid Wilbur Kachmar</i></td> </tr> <tr> <td>Date:</td> <td>11/22/2019</td> </tr> </table>	Prepared By:	Ingrid wilbur Kachmar	Signed:	<i>Ingrid Wilbur Kachmar</i>	Date:	11/22/2019
Prepared By:	Ingrid wilbur Kachmar							
Signed:	<i>Ingrid Wilbur Kachmar</i>							
Date:	11/22/2019							
Fax	207-244-9569							
Tax Identification #	01-0272150							
Funding Requested	\$3,150.00							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:		
Cash Inflows	Amount	Comments
Federal/State Funds		
County Funds		
Town Funds	\$12,150.00	
Public Donations	27,574.37	
Business Grants/Donations	5,000.00	
Special Event Fundraising		
Users Fees & Service Income		
All Other Income		
Total Inflows	\$44,724.37	

Cash Outflows	Amount	Comments
Salaries & Benefits		
Program Supplies		
Office/Admin/Supplies		
Rent or Mortgage		
Utilities		
All Other Expenses	\$28,473.64	
Total Outflows	\$28,473.64	

Cooperating Agency Funding Application - 2020/2021



Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
MDI Community Campfire Coalition, fiscal agent Harbor House Community Service Center

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
A. Health & welfare: The MDI Community Campfire Coalition provides emergency heating assistance to qualifying individuals. It is a needs based program with an application process and proof of income requirement. Families are eligible for 100 gallons of fuel oil or an equivalent benefit of propane, kerosene, electricity or wood.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
Mount Desert Island, Swan's Island and the Cranberry Islands.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	NO
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We have requested \$3,150 from Bar Harbor which is the amount we've received the last 3 years and \$3,000 from Southwest Hbr, Tremont and Mount Desert

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	19
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
NO

Cooperating Agency Funding Application - 2020/2021

Town of Bar Harbor



Organization Name
MDI Community Campfire Coalition, fiscal agent Harbor House Community Service Center

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
NO

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
Harbor House and the Neighborhood House are the overseeing organizations of this program. Both organizations cover all administrative costs associated with this program. 100% of proceeds raised is spent directly on heating assistance. We write grants and send appeal letters in an effort to raise funds for this program.

10. Benefits – What are the measurable benefits of your programs?
During the 2018-2019 heating season the program provided assistance to 96 families, including 19 from Bar Harbor. The value of this assistance was approximately \$5,635 (about \$296 per recipient).

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
This program provides emergency heating assistance to vulnerable members of our community during our normally cold and challenging winters. Care is taken to insure the assistance flows to those at the greatest risk of losing their heat. We require proof of economic need and we require fuel tanks to be less than half full before approving delivery.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
We are requesting the same amount that has been appropriated in the past as we are mindful of the town's Cooperating Agency Policy.



Keeping neighbors warm this winter.

**Town of Bar Harbor
2020 Tax Appropriation Request
MDI Community Campfire Coalition**

The MDI Community Campfire Coalition was created in 2008 by area non-profits to provide heating assistance to those in need on MDI and the surrounding islands. On behalf of the MDI Community Campfire Coalition, we ask the Town of Bar Harbor for its support in the amount of \$3,150 to aid us in providing fuel assistance for their qualifying residents next winter.

As of 2015 this program has been jointly managed by Harbor House Community Service Center and The Neighborhood House and all administrative costs associated with the program are absorbed by those organizations. One hundred percent of all funds raised go directly to heating assistance.

Since its inception, the MDI Community Campfire Coalition has helped 1,203 families. During the 2018-2019 heating season we helped 96 families, separated by town as follows: 19 families from Bar Harbor, 34 from Southwest Harbor, 11 from Mount Desert, 20 from Tremont and 12 from the outer islands. Each applicant who qualifies receives 100 gallons of fuel or the equivalent in electric, wood, kerosene or propane. Applicants complete an application process and show proof of income. Income guidelines are set on a sliding scale with limits of \$30,255 per individual or \$64,375 for a family of four +. This ensures that no one is left in the cold.

It is hard to gauge how cold the winter will be, what fuel prices will look like and what level of assistance members of our community will need. While the need fluctuates from year to year, the Coalition has helped as few as 74 to as many as 158 individuals and families in one heating season.

We ask the Town of Bar Harbor to assist us with \$3,150 to insure that the Coalition will once again be able to respond to those in need this winter.

Thank you for your support,

Harbor House Community Service Center
The Neighborhood House