

Cooperating Agencies Policy

10-17-06

Town of Bar Harbor

Each budget year numerous not-for-profit organizations request the Town Council to fund their agency through the annual Town budget. Traditionally, the Council has adopted Cooperating Agency guidelines each fall for the coming year. In order to formalize this process, the following guidelines are officially adopted, effective immediately, and shall remain in force until amended by the Town Council.

- A. Four weeks prior to the application submittal deadline, application forms shall be mailed to all agencies which were funded the prior year.
- B. Cooperating Agency funding requests must be submitted five weeks prior to the date the Town Manager is required to submit his budget to the Town Council.
- C. Any requests after the above deadline will not be accepted.
- D. All information requested on the Town application form must be provided in its entirety or the request will not be considered.
- E. Applications from agencies not funded by the Town the prior year shall be returned and shall not be funded.
- F. No agency shall be funded for an amount in excess of its prior year appropriation.
- G. When compiling the budget, the Town Manager shall use a Cooperating Agency funding target in the same amount as the prior year's Cooperating Agency budget, less the amount previously appropriated for any agency which does not apply for current year funding by the above deadline.

LEGISLATIVE HISTORY

10-13-06 New policy proposed by Manager
10-17-06 Adopted by Town Council

Cooperating Agencies

1068-59XX

40 – Acadian Youth Sports	\$ 444
42 – American Red Cross of Northern and Eastern Maine	\$2,100
44 – Bar Harbor Food Pantry	\$7,099
46 – Bar Harbor Historical Society	\$1,331
48 – Community Health and Counseling Services	\$ 557
50 – Downeast Transportation	\$1,911
52 – Eastern Area Agency on Aging	\$3,500
54 – Hancock County HomeCare & Hospice	\$8,012
56 – Maine Family Planning (WIC Program)	\$ 985
57 – Downeast Horizons	\$ 525
58 – Hulls Cove Neighborhood Association	\$4,216
60 – Island Connections	\$5,382
65 – Hospice Volunteers of Hancock County	\$ 630
66 – Town Hill Village Improvement Society	\$5,250
67 – MDI Campfire Coalition	\$3,150
68 – Mount Desert Nursing Association	\$5,000
69 – Downeast Community Partners	\$7,589

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

CoOp
40
(Town Use Only)

Program Name	Acadian Youth Sports							
Organization Name (if different)								
Mailing Address	PO Box 656							
City, State, Zip	Bar Harbor, ME, 04609							
Contact Person	Kyle McKim							
e-mail (if any)	kylemckim93@gmail.com							
Phone	207-460-9249	<table border="1"> <tr> <td>Prepared By:</td> <td>Kyle McKim</td> </tr> <tr> <td>Signed:</td> <td></td> </tr> <tr> <td>Date:</td> <td>12/11/2018</td> </tr> </table>	Prepared By:	Kyle McKim	Signed:		Date:	12/11/2018
Prepared By:	Kyle McKim							
Signed:								
Date:	12/11/2018							
Fax								
Tax Identification #	47-2967376							
Funding Requested	\$1500							

Summary Financial Statements

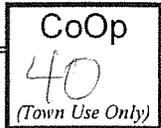
(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	Dec 31 2017	
Cash Inflows	Amount	Comments
Federal/State Funds		
County Funds		
Town Funds	1923	Appropriation from Town of BH (423) and Mt Desert (1500)
Public Donations	42329	
Business Grants/Donations		
Special Event Fundraising	10286	MLC, Golf Tournament
Users Fees & Service Income	28568	Registration Income
All Other Income		
Total Inflows	83106	

Cash Outflows	Amount	Comments
Salaries & Benefits	32400	Executive Director Salary
Program Supplies	13596	Equipment & Uniforms
Office/Admin/Supplies	1736	LL International Fees
Rent or Mortgage		
Utilities		
All Other Expenses	24351	Refs, Umps, Snack Shack, Maintenance, etc.
Total Outflows	72083	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Acadian Youth Sports

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
We split costs, and maintain the little league baseball fields that we use, at no cost to the Town of Bar Harbor

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
We use revenue from the field banners to help us provide new equipment for the kids.
We also use funds raised at the annual Marty Lyons Classic
Other fund drives to meet expenses.

10. Benefits – What are the measurable benefits of your programs?
The Number of kids involved continually increases year in and year out.
The community gathers and supports out endeavors
Annual tournaments provide boosts to the town's economy.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
Kids are off the streets and playing sports
Kids are learning how to, and enjoy being part of a team.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
No - The request is based on need.

RECEIVED

DEC 11 2018

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp 42 (Town Use Only)

Program Name	Disaster Cycle Services							
Organization Name (if different)	American Red Cross							
Mailing Address	145 Exchange Street							
City, State, Zip	Bangor, ME 04401							
Contact Person	Caroline King, Executive Director							
e-mail (if any)	caroline.king3@redcross.org							
Phone	207-272-9561	<table border="1"> <tr> <td>Prepared By:</td> <td>Caroline King</td> </tr> <tr> <td>Signed:</td> <td>Caroline King</td> </tr> <tr> <td>Date:</td> <td>12/11/18</td> </tr> </table>	Prepared By:	Caroline King	Signed:	Caroline King	Date:	12/11/18
Prepared By:	Caroline King							
Signed:	Caroline King							
Date:	12/11/18							
Fax								
Tax Identification #	53-0196605							
Funding Requested	5000							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	2017	
Cash Inflows	Amount	Comments
Federal/State Funds		
County Funds		
Town Funds		
Public Donations	1784722	Contributions from United Way, Legacies and Bequests, Corporate, Individual and foundation giving and municipal gifts
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income		
All Other Income	1366161	Products & Services, Contracts, Investment income and Support from Red Cross network
Total Inflows	3150883	

Cash Outflows	Amount	Comments
Salaries & Benefits		
Program Supplies		
Office/Admin/Supplies		
Rent or Mortgage		
Utilities		
All Other Expenses	3150883	Our budget is divided by program area - see attached.
Total Outflows	3,150,883	

Cooperating Agency Funding Application - 2019/2020

CoOp 42 (Town Use Only)

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
American Red Cross

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
Health and Welfare - the American Red Cross provides immediate relief for victims of disaster and support individuals, families and communities prevent, prepare for and respond to emergencies.
All funds given by Maine municipalities stay in Maine and support Maine individuals and families.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above. B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above. C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
American Red Cross serves all the citizens of Maine.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	no
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We receive annual support from more than 160 cities and towns in Maine in the amount of approximately 4\$73,000 annually.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	4
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
n/a

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

CoOp
42
(Town Use Only)

Organization Name
American Red Cross

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

The Red Cross provides services to residents who have experienced a disaster and without this support residents could be unable to provide for their basic needs - food, housing, clothing, medication and mental health support.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.

The Red Cross seeks public donations from individuals, corporations, foundations and municipalities. In addition, we host one annual fundraising event each year in March.

10. Benefits – What are the **measurable** benefits of your programs?

We provide direct financial assistance based on disaster-caused needs to support individuals and families immediately following a disaster.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?

The Red Cross works with individuals, families and communities to help them to prevent and prepare for disasters of all kinds through disaster preparedness and education.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?

The Red Cross increased our annual request this year to meet the growing need to serve the citizens of Bar Harbor.

The Red Cross supported 33 people from Hancock County in the last year and while we hope that no one will be affected by disaster we hope that the people of Bar Harbor will continue to support the Red Cross so we will be ready and able to respond to our neighbors in need - anytime, anywhere!

DEC 07 2018

Town of Bar Harbor
Municipal Clerk's Office

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Program Name	Bar Harbor Food Pantry							
Organization Name (if different)								
Mailing Address	PO Box 434							
City, State, Zip	Bar Harbor, ME 04609							
Contact Person	Jennifer Jones							
e-mail (if any)	jennifer@bhfp.org							
Phone	288-3375	<table border="1"> <tr> <td>Prepared By:</td> <td>Jennifer Jones</td> </tr> <tr> <td>Signed:</td> <td></td> </tr> <tr> <td>Date:</td> <td>12/6/2018</td> </tr> </table>	Prepared By:	Jennifer Jones	Signed:		Date:	12/6/2018
Prepared By:	Jennifer Jones							
Signed:								
Date:	12/6/2018							
Fax								
Tax Identification #	80-0382871							
Funding Requested	\$7,099							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	12/31/2018	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	16,099	
Public Donations	91,287.13	
Business Grants/Donations	13,000	
Special Event Fundraising	58,252.17	Serendipity sales
Users Fees & Service Income		
All Other Income	17,982.84	Trust
Total Inflows	196,621.14	

Cash Outflows	Amount	Comments
Salaries & Benefits	70,759.61	
Program Supplies	63,888.71	Food Purchases
Office/Admin/Supplies	6,198.42	
Rent or Mortgage	25,800	
Utilities	0	included in rent
All Other Expenses	28,015.53	(insurance, Backpack program etc)
Total Outflows	194,662.27	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

CoOp
44
(Town Use Only)

1. Organization Name
Bar Harbor Food Pantry

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
A. Health and Welfare. We provide food and household goods for residents facing food insecurity and need support with putting food on the table for their family. This is a free service for those in need.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
We serve all of Hancock County, but primarily MDI residents are our users.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	No.
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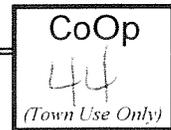
5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Mount Desert -\$3,000 Tremont \$2,500 Southwest Harbor \$2,500 Trenton \$1,000

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	400
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
No, we are not eligible for Federal or state funds. And no grants in this capacity

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Bar Harbor Food Pantry

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes in a indirect way, our services allow residents to pay their bills to the town on time, such as water and sewer etc.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
We operate Serendipity Resale Clothing Boutique year round to generate funds for the pantry. The store contributes roughly 8% of our operating budget each year. We also host a golf tournament and partner with other business with available for small fundraisers throughout the year.

10. Benefits – What are the measurable benefits of your programs?
Our measurable benefits is that when people aren't worried about if they are going to eat, they are less stressed which promotes a healthy life style. Also when people have access to healthy fresh food, they are overall healthier and miss work less and get sick less, making them more successful at participating in their local community.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
In many cases our support keeps people out of extreme poverty and provides enough support that they are able to get back on their feet and eventually end up not needing us. We also provide a safe place for residents to volunteer at, and many residents that are retired or live alone come volunteer and socialize which is very important for their well being.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
We always ask what the town has always given us the previous year.



Bar Harbor Food Pantry Annual Report 2018

To the residents of Bar Harbor,

The Bar Harbor Food Pantry continues to grow both in service to those in our community and in partnerships and fundraising.

On average 400 households, which represents roughly 1000 individuals for the year of 2018 used the pantry on a regular basis. Of those, 162 households, 352 individuals, are residents of Bar Harbor.

We continue to work with Good Shepherd Food Bank to service the needs of our community. We are piloting a new online digital client intake process, which will allow the pantry to have a better understanding of our clients, what their needs are and how we are serving them.

We had another successful golf tournament this year. We also partnered with Fogtown Brewing to make a potato beer, as a fundraiser for the pantry. This event was wildly successful.

We received many grants this year totaling \$13,000. These funds were used to help purchase food and new industrial refrigerator.

Serendipity, the BHFP's fundraising resale clothing shop, had another successful year of business bringing in almost \$35,000 in profit, after store expenses to help support the budget of the food pantry. Serendipity is a valuable community resource providing a place to recycle quality clothing and purchase practical items at low prices. The store also received a \$5,000 grant that will be used for interior store improvements. The store is entirely volunteer staffed and open year round, but overseen by the Executive Director.

Our greatest source of funding however is from the support of Mount Desert Island community through donations. The support from individuals and local businesses is 77% of our annual operating budget. Town funding support provides 8% of our total annual operating budget, which is roughly \$200,000 per year. We rely heavily on your continued support.

On behalf of those that benefit from the services we provide, thank you! We could not do the work we do without the support of the Mount Desert Island community and the generous town of Bar Harbor.

Best Regards,

A handwritten signature in black ink, appearing to read "Jennifer Jones".

Jennifer Jones
Executive Director

Bar Harbor Food Pantry

STATEMENT OF ACTIVITY

January 1 - December 6, 2018

	TOTAL
Revenue	
Cough Trust	17,982.84
Grants	13,000.00
Individ, Bus Contribs	98,392.22
Interest Earned/Dividends	403.17
Program Backpack Income	7,041.67
Serendipity-Revenue	59,402.78
Town Funding	16,099.00
Total Revenue	\$212,321.68
GROSS PROFIT	\$212,321.68
Expenditures	
Accounting/Bookkeeping	3,931.25
Advertising Expense	832.73
Events expenses	8,697.72
Facilities and Equipment	
Office Equipment Expense	1,844.75
Rent / Parking	23,803.46
Repair & Maintenance	2,642.14
Total Facilities and Equipment	28,290.35
Insurances	
Business Owner's Policy	729.00
Worker's Compensation	565.50
Total Insurances	1,294.50
Operations	
Books, Subscriptions, Reference	275.00
Electricity	94.98
Licenses	85.00
Office Supplies	276.34
Postage, Mailing Service	425.57
Printing and Copying	1,520.95
Supplies	180.98
Telephone/Internet	1,267.24
Total Operations	4,126.06
Other Program Expenses	
Backpack Program	14,654.91
BHFP Other Costs	250.00
Serendipity - Sales Tax	3,554.63
Total Other Program Expenses	18,459.54
Other Types of Expenses	
Bank/Credit Fees	37.00
Total Other Types of Expenses	37.00
Pantry Divisions	
Food Purchases	64,942.19

	TOTAL
Other household	90.53
Small Equipment	3,490.00
Total Pantry Divisions	68,522.72
Payroll Expenses	
Payroll Expenses Wages/Taxes	65,989.96
Payroll Expenses Taxes	3,653.65
Total Payroll Expenses Wages/Taxes	69,643.61
Payroll Processing Fee	1,116.00
Total Payroll Expenses	70,759.61
Travel and Meetings	356.67
Total Expenditures	\$205,308.15
NET OPERATING REVENUE	\$7,013.53
NET REVENUE	\$7,013.53

DEC 10 2018

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
46
(Town Use Only)

Program Name	BAR HARBOR HISTORICAL SOCIETY	
Organization Name (if different)		
Mailing Address	33 LedgeLawn Avenue	
City, State, Zip	BAR HARBOR, MAINE 04609	
Contact Person	Deborah M. Dyer - curator	
e-mail (if any)	bhhistorical@gwi.net	
Phone	288-0000	
Fax		
Tax Identification #	E59328	
Funding Requested	\$1500. ⁰⁰	

Prepared By:	Deborah Dyer
Signed:	<i>Deborah Dyer</i>
Date:	Dec. 10, 2018

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	Jan. → Dec. 2017	
Cash Inflows	Amount	Comments
Federal/State Funds		
County Funds		
Town Funds	\$1331. ⁰⁰	request was \$1500. ⁰⁰
Public Donations	\$12,394. ²⁴	
Business Grants/Donations	\$30,000. ⁰⁰	we share this trust with
Special Event Fundraising Sales	\$18,243. ⁰⁰	Pres. library, Mt. Hosp. + VIA 1947 DVD's + programs
Users-Fees & Service Income	Free Admission	-donations accepted
All-Other Income	dues \$7054.	
Total Inflows	\$69,022.⁰⁰	

Cash Outflows	Amount	Comments
Salaries & Benefits	\$13585. ⁰⁰	all volunteer - except <i>part-time</i>
Program Supplies	2362.	
Office/Admin/Supplies	4483.	
Rent or Mortgage	1316. ⁰⁰	
Utilities	1097. ⁰⁰	
All Other Expenses	5071. ⁰⁰	
	2699. ⁰⁰	
	1590. ⁰⁰	
Total Outflows	\$32,207.⁰⁰	

Cooperating Agency Funding Application - 2019/2020

CoOp

Town of Bar Harbor

46
(Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name BAR HARBOR HISTORICAL SOCIETY

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.

Our building located at 33 Ledge Lane Avenue is on the national register & houses the the history of Bar Harbor for future generations.

- A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
- B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
- C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?

we have requests that come from many areas wanting info especially "golden age" cottages & 1947 fire

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?

No

5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?

3000

7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?

No

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name BAR HARBOR HISTORICAL SOCIETY

8. Impact on the Municipal Budget - Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed? we offer the history of Bar Harbor

9. Fund Raising Activities - Please describe your direct contribution and/or charitable fund-raising activities. newsletters are sent out 3x/yr - we receive some donations - last year we produced a DVD on the 1947 fire + now working on 50 anniversary of the consolidation of the MBIHS

10. Benefits - What are the measurable benefits of your programs? many benefits working with researchers Chamber of Comm. t.v. stations giving tours of our bldg to promote the history to many people on cruise ships + lectures

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents? I believe preserving the history of Bar Harbor (+ MBI) is a must for future generations

12. Derivation of Request - How did your agency decide how much funding to request? Specifically, was a formula or standard used? the amount was suggested by town council several years ago.

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Program Name	Community Health and Counseling Services							
Organization Name (if different)								
Mailing Address	42 Cedar Street							
City, State, Zip	Bangor, ME 04401							
Contact Person	Michelle Humphrey							
e-mail (if any)	mhumphrey@chcs-me.org							
Phone	207 922-4702	<table border="1"> <tr> <td>Prepared By:</td> <td>Sharon Brasslett</td> </tr> <tr> <td>Signed:</td> <td><i>[Signature]</i></td> </tr> <tr> <td>Date:</td> <td>11/16/18</td> </tr> </table>	Prepared By:	Sharon Brasslett	Signed:	<i>[Signature]</i>	Date:	11/16/18
Prepared By:	Sharon Brasslett							
Signed:	<i>[Signature]</i>							
Date:	11/16/18							
Fax	207 942-9290							
Tax Identification #	010211483							
Funding Requested	\$575							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	6/30/2018	
Cash Inflows	Amount	Comments
Federal/State Funds	25,503,191	Mdcr/Mncr FFS/B&C/Contracts/State Agencies
County Funds		
Town Funds	15,697	
Public Donations	163,574	
Business Grants/Donations		
Special Event Fundraising	6,292	
Users Fees & Service Income	2,034,844	
All Other Income	1,357,862	less BRAP/SPC pass thru dollars per BD reclass
Total Inflows	29,081,460	

Cash Outflows	Amount	Comments
Salaries & Benefits	23,764,097	
Program Supplies	1,811,390	program costs less BRAP/SC pass thru dollars
Office/Admin/Supplies	1,482,067	
Rent or Mortgage	526,270	
Utilities	1,432,398	occupancy costs
All Other Expenses	1,064,990	less BRAP/SPC pass thru dollars per BD reclass
Total Outflows	30,081,212	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.



1. Organization Name
Community Health and Counseling Services (CHCS)

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
A. Health & Welfare - CHCS is a non-profit organization that provides community-based treatment and rehabilitation services to children with emotional and behavioral problems, adults with chronic mental illness and home health and end-of-life care (Hospice) to those with serious or terminal illnesses.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
CHCS serves residents of Aroostook, Cumberland, Hancock, Kennebec, Penobscot, Piscataquis, Somerset, and Washington Counties.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	NO
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We are requesting a total of \$21,000 from towns in Hancock County. Individual town requests are based on the number of clients served in each town each year, Last fiscal year we received appropriations in the amount of \$5,885 from communities in Hancock County.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	21
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
NO

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Community Health and Counseling Services (CHCS)

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
More than 90% of the individuals served by CHCS fall below the federal poverty level. The services provided by CHCS help to support individuals which enables them to remain in their homes/communities. Your support helps us to provide care to the most vulnerable citizens in your community.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
CHCS conducts employee and community campaigns. Private donations are received for hospice through gifts in memory of hospice clients. CHCS applied for grants for specific programs. Funds are received through United Way of Eastern Maine by donations specifying CHCS. We seek support from Municipalities where we provide services.

10. Benefits – What are the measurable benefits of your programs?
Our services benefit individuals, families and communities in a number of ways. Our services are focused on bringing care to individuals in their home and community. We monitor outcomes of our services on person to person basis to ensure that we are making a positive difference. Our services and supports make it possible for individuals to transition out of and avoid more expensive forms of care.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
Our community-based services allow individuals to remain in familiar surroundings in their own community close to family and friends who become part of the support and recovery process. CHCS builds upon the natural resources of the individual to help them create a sustainable network of support that remains in place when CHCS is no longer needed.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
CHCS establishes a request amount for each county in which we provide services. After determining this amount, each town's specific request is determined by the amount of services provided to the residents in that town in relation to the total population served in the county. This percentage is used to calculate the appropriation request being made of the town.

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Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office



Program Name	Downeast transportation, Inc							
Organization Name (if different)								
Mailing Address	PO Box 914							
City, State, Zip	Ellsworth ME 04605							
Contact Person	Paul Murphy							
e-mail (if any)	paul@exploreacadia.com							
Phone	207-667-5796	<table border="1"> <tr> <td>Prepared By:</td> <td>Paul Murphy</td> </tr> <tr> <td>Signed:</td> <td><i>Paul J Murphy</i></td> </tr> <tr> <td>Date:</td> <td>12/10/18</td> </tr> </table>	Prepared By:	Paul Murphy	Signed:	<i>Paul J Murphy</i>	Date:	12/10/18
Prepared By:	Paul Murphy							
Signed:	<i>Paul J Murphy</i>							
Date:	12/10/18							
Fax	207-664-9299							
Tax Identification #	01 037 1992							
Funding Requested	\$2,153							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:		
Cash Inflows	Amount	Comments
Federal/State Funds	1,962,188	
County Funds	0	
Town Funds	82,665	
Public Donations	68,696	
Business Grants/Donations	323,061	
Special Event Fundraising	0	
Users Fees & Service Income	189,239	
All Other Income	28,056	
Total Inflows	2,653,905	

Cash Outflows	Amount	Comments
Salaries & Benefits	1,280,547	
Program Supplies	206,677	
Office/Admin/Supplies	5,309	
Rent or Mortgage	6,000	
Utilities	47,681	
All Other Expenses	1,149,798	Insurance, repairs, drug tests, consulting, equipment maintenance
Total Outflows	2,696,012	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Downeast Transportation, Inc.

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Since without our service there would be no year round public transportation in Bar Harbor the budget impact of the town providing the service would be significant

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
none

10. Benefits – What are the measurable benefits of your programs?
We provide five days per week multiple trips between Bar Harbor and Ellsworth and twice weekly service to Bangor.
Passenger surveys indicate a high level of satisfaction.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
We provide access to work and essential services for those who don't have their own transportation.
Many of our clients are elderly and infirm. They rely on our service to maintain independence.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
While our costs have increased dramatically over the years we have sought additional revenue elsewhere.
The original formula was based on population.

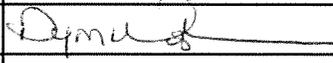
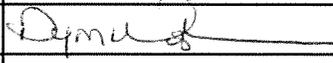
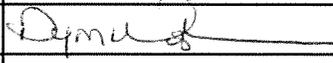
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Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor
 Manager/Clerk's Office

CoOp
 52
 (Town Use Only)

Town of Bar Harbor

Program Name	Eastern Area Agency on Aging							
Organization Name (if different)								
Mailing Address	450 Essex Street							
City, State, Zip	Bangor, ME 04401							
Contact Person	Dyan Walsh							
e-mail (if any)	dwalsh@eaaa.org							
Phone	207 941-2865	<table border="1"> <tr> <td>Prepared By:</td> <td>Dyan Walsh</td> </tr> <tr> <td>Signed:</td> <td></td> </tr> <tr> <td>Date:</td> <td>11-30-2018</td> </tr> </table>	Prepared By:	Dyan Walsh	Signed:		Date:	11-30-2018
Prepared By:	Dyan Walsh							
Signed:								
Date:	11-30-2018							
Fax	207 941-2869							
Tax Identification #	01-0328376							
Funding Requested	\$3,500							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	9/30/2018	
Cash Inflows	Amount	Comments
Federal/State Funds	2,086,801	
County Funds	0	
Town Funds	61,649	
Public Donations	178,492	
Business Grants/Donations	9,000	
Special Event Fundraising	55,461	
Users Fees & Service Income	161,432	
All Other Income	633,213	
Total Inflows	\$3,186,048	

Cash Outflows	Amount	Comments
Salaries & Benefits	1,594,042	
Program Supplies	432,183	
Office/Admin/Supplies	8,336	
Rent or Mortgage	59,693	
Utilities	61,310	
All Other Expenses	720,814	
Total Outflows	\$2,876,378	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

CoOp 52 (Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name	
Eastern Area Agency on Aging	
2. Funding Categories – Into which of the following categories does your agency fit? Explain below.	
Health and Welfare. It is the mission of EAAA to provide older adults, caregivers and adults with disabilities in Hancock, Penobscot, Piscataquis and Washington counties in Maine with the information and access to resources they need to be healthy, engaged and supported in their communities. Most of the services we provide a no cost.	
<p>A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.</p> <p>B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.</p> <p>C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.</p>	
3. Service Area – What are the limits of the geographical area you serve?	
Eastern Area Agency on Agings serves Washington, Penobscot, Piscataquis and Hancock Counties.	
4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	NO
5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?	
There are 155 towns in our four county service area. In 2018, 95 towns provided funding to EAAA for a total of \$61,649. Donation amounts range from \$50 - \$5,000.	
6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	108
7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?	
No we do not use municipal funding from the Town of Bar Harbor for match.	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Eastern Area Agency on Aging

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
Yes, specifically Meals on Wheels and Information and Assistance Services.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
EAAA consistently applies for private grants from foundations in Maine and across New England.
We solicit for donations from private donors as well as holds fundraising events throughout the year.
We conduct an annual campaign each August and hold smaller targeted fundraising events specifically for Meals on Wheels and our Furry Friends Food Bank.

10. Benefits – What are the measurable benefits of your programs?
In 2018, we provided 4,176 units of service to 108 Bar Harbor residents. We saved these residents \$30,835 through our State Health Insurance Assistance Program by helping them compare their health insurance options and save money on copays, deductibles and premiums. All of the services provided were delivered at no cost to the Bar Harbor resident. All of these programs help to keep older adult residents of Bar Harbor living in their homes and in the communities independently.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
EAAA programs are designed to help provide community support for the residents of Bar Harbor.
For those Bar Harbor residents that are homebound, some of our services are critical for them to stay living independently and still have regular contact with another person . Our goal is to provide services that community members want and need and by working collaboratively with other organizations to not duplicate services that they or the Town of Bar Harbor are already providing.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
Yes, we use a formula to determine the how much we request from each town. We determine an average average cost per service based on all the towns and all the services, then multiply it by the number of services provided for each town. Then we determine a range based on that amount.



Eastern Area Agency on Aging

450 Essex Street, Bangor, ME 04401-3937
Tel: (TDD) (207) 941-2865 or (TDD) 1-800-432-7812
Fax: (207) 941-2869 www.eaaa.org

Town of Bar Harbor

Greetings,

Last year Eastern Area Agency on Aging (EAAA):

- Provided health insurance counseling to over 7,100 community residents,
- Saved community residents \$1,900,000 in Medicare premiums, deductibles and copays,
- Provided 80,000 meals to homebound seniors, and
- Provided 24,000 hours of volunteer services across our region.

Because of the generosity of towns across our region, last year we were able to feed **65 older adults for an entire year.** It is through the continued support of towns and municipalities like yours we are able to offer much needed services and resources to community residents in Washington, Hancock, Piscataquis, and Penobscot counties. Included you will find a report listing services EAAA provided to benefit your residents over the past 12 months as well as their associated costs.

As you prepare your town's budget, we ask that you consider Eastern Area Agency on Aging in next year's budget allocation.

➤ Your town's allocation to EAAA last year:	\$ 3,500.00
➤ Amount requested for 2019:	\$ 3,500.00

In the meantime, if you have questions, please call Dyan Walsh at 1-800-432-7812 or dwalsh@eaaa.org. We have also enclosed a one page sheet that provides a summary of the programs and services we provide. Please visit www.eaaa.org to learn more about Eastern Area Agency on Aging's work.

Sincerely,

Dyan Walsh
Executive Director

Services Provided to the Town of Bar Harbor		Hancock County	
<i>Program Name:</i>	<i>Description:</i>	<i>Units Served:</i>	<i>Cost For Service:</i>
Commodity Supplemental Food Program	Supplemental food for eligible seniors	193	\$ 7,527
Congregate Meals	Delicious meals and socialization for seniors	8	\$ 88
Family Care Giver Services	Support and education to individuals caring for loved ones - including Alzheimer's/dementia	10	\$ 790
Home Delivered Meals	Meals on Wheels & 3D Catering	3820	\$ 42,020
Information & Assistance	Office appointments, home visits and telephone calls linking individuals with available services, including but not limited to Medicare counseling*	139	\$ 2,224
Other	Includes Money Minders and EZ Fix	6	\$ 150
4,176 Unit Services Provided to 108 Resident(s).			
*In 2018, Our State Health Insurance Assistance Program staff and volunteers helped residents save \$30,835.34 by comparing their health insurance options, including Medicare Part D.			
Total cost of services and savings provided:			\$83,634.34

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Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clark's Office

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54
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Program Name	VNA Home Care Hospice D/B/A Northern Light Home Care & Hospice							
Organization Name (if different)	formerly Hancock County Home Care & Hospice							
Mailing Address	50 Foden Road							
City, State, Zip	South Portland, ME 04106							
Contact Person	Colleen Hilton, President / Jackie Welsh, Dir. Philanthropy & C R							
e-mail (if any)	jwelsh@northernlight.org							
Phone	800-757-3326	<table border="1"> <tr> <td>Prepared By:</td> <td>Jackie Welsh</td> </tr> <tr> <td>Signed:</td> <td><i>Jackie Welsh</i></td> </tr> <tr> <td>Date:</td> <td>12/10/2018</td> </tr> </table>	Prepared By:	Jackie Welsh	Signed:	<i>Jackie Welsh</i>	Date:	12/10/2018
Prepared By:	Jackie Welsh							
Signed:	<i>Jackie Welsh</i>							
Date:	12/10/2018							
Fax	207-400-8891							
Tax Identification #	01-0246804							
Funding Requested	\$8,012.00							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:		9/30/2019
Cash Inflows	Amount	Comments
Federal/State Funds	\$34,140,697	
County Funds		
Town Funds	\$105,000	
Public Donations	\$220,000	
Business Grants/Donations	\$35,000	
Special Event Fundraising	\$45,000	
Users Fees & Service Income	\$20,015,042	
All Other Income		
Total Inflows	\$54,560,739	

Cash Outflows	Amount	Comments
Salaries & Benefits	\$36,843,560	
Program Supplies	\$2,168,495	
Office/Admin/Supplies	\$121,291	
Rent or Mortgage	\$906,249	
Utilities	\$522,528	
All Other Expenses	\$5,280,767	
Total Outflows	\$45,842,890	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

CoOp
54
(Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
Northern Light Home Care & Hospice d/b/a VNA Home Health Hospice

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
Health and Welfare: We provide home health services to those at home recovering from illness or surgery, palliative care services to those managing a life limiting illness, telehealth (remote monitoring) services to those who need a daily review of vital signs to manage a chronic illness, and hospice services to those who no longer seek curative treatment. Care is provided by nurses, home health aides, medical social workers, rehabilitation therapists (speech, physical, occupational), nurse practitioners, and if on hospice, volunteers, spiritual counselors and physician.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
In addition to Hancock County, services are provided in Aroostook, Cumberland, Penobscot, Kennebec and York Counties.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	No
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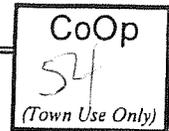
5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Please see attached list.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	96
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
There are no plans to apply for matching funds at this time.

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Northern Light Home Care & Hospice

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
We provide care regardless of ability to pay, insured or uninsured reducing the need for more costly forms of care and more public assistance.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
Annual appeal to area residents, Spring and Fall newsletters include a donation envelope, memorial giving program, fundraising events provided by community volunteers, grant writing.

10. Benefits – What are the measurable benefits of your programs?
In FY18 our clinicians made 1,085 visits to 68 residents of Bar Harbor who were at home recovering from illness or surgery. 710 visits were made to 28 people on hospice. The total value of care was \$323,582.
We contract with Fazzi Associates to measure patient satisfaction and achieved the Hospice CAHPS Award of Distinction. Our results for Overall Satisfaction put us in the top 25% of their National Hospice CAHPS database

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
We help your residents remain safe at home and living independently for as long as possible.
Our clinicians teach people how to manage their illness and medications, and to live safely.
Hospice allows patients facing a terminal illness to end life communally, at home as pain free as possible and with dignity. We know that home is where most of us want to be and work to improve the quality of life of each of our patients.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
Northern Light Home Care respectfully requests the same amount of funding each year in spite of the rising cost of care and the challenges to reimbursement from Medicare and other insurers. We do not deny care to those without sufficient insurance and provide care in the patient's place of residence (including homeless shelters).



Northern Light Health.

December 10, 2018

Home Care & Hospice
Foundation
PO Box 931
Bangor, ME 04402-0931

Office 207.780.8624
Fax 207.772.0698

Town of Bar Harbor
Attn: Town Clerk
93 Cottage St Ste 1
Bar Harbor, ME 04609-1400

Dear Selectmen and Residents,

We are pleased to enclose our 2019 request for funding and share that EMHS is now doing business as Northern Light Health. In turn, VNA Home Care and Hospice is now Northern Light Home Care & Hospice. Our new brand was announced on October 1 of this year to better reflect who we are as a progressive, integrated healthcare system serving Maine.

Northern Light Home Care & Hospice provides essential services to help your residents remain in the comfort of their own home for as long as they possibly can. We are nurses, rehabilitation therapists, social workers, home health aides and if on hospice, volunteers and spiritual counselors, caring for people when they are released from the hospital following an illness or surgery or who elect hospice services at end of life.

Our clinicians are residents of Hancock County who often reside in your community. As your neighbors, many go above and beyond to help. They see firsthand what is needed as they visit people in their homes. For instance, this past year our clinicians purchased bathing supplies for a patient who had not been bathed in weeks, new clothing for a resident in a homeless shelter and gift cards to the local market for those who are food insecure.

The support we receive from the town of Bar Harbor assists us in providing this extra level of care that insurance plans simply do not cover. It also assists us in providing care to those who lack sufficient insurance. With that in mind, it is our hope that we will once again be approved for a town appropriation in the amount of \$7630.

The statistics for this past fiscal year outlining the number of people we cared for statewide as well as in your community are included with this request along with a list of our board members. Please feel free to reach out to any of them in addition to myself with questions or concerns.

We thank you for your past support to help us bring the best possible healthcare to your community and thank you for your consideration for this next fiscal year.

Very truly yours,

Colleen Hilton

President, Northern Light Home Care & Hospice
Senior Vice President Northern Light Health



FY 2018 statistics ending September 30, 2018

Counties served include: Aroostook, Cumberland, Hancock, Kennebec, Penobscot, York

Home Health Patients:	7,159
Home Health Visits:	188,616
Hospice Patients:	945
Hospice Visits:	55,008

FY 2018 Local Statistics

Town/City:	Bar Harbor
Home Health Patients:	68
Home Health Visits:	1,085
Hospice Patients:	28
Hospice Visits:	710
Est Value of Services:	\$323,582

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Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor
Manager/Clerk's Office

CoOp
56
(Town Use Only)

Town of Bar Harbor

Program Name	WIC Program
Organization Name (if different)	Maine Family Planning
Mailing Address	248 State St. Suite 3A Box #10
City, State, Zip	Ellsworth, Maine 04605
Contact Person	Tawney Jacobs
e-mail (if any)	tjacobs@mainefamilyplanning.org
Phone	207-667-5304 ext 245
Fax	207-667-6117
Tax Identification #	01-0317679
Funding Requested	\$1,035

Prepared By:	Tawney Jacobs
Signed:	<i>Tawney Jacobs</i>
Date:	12/3/2018

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending: 9/30/2019		
Cash Inflows	Amount	Comments
Federal/State Funds	327,844	
	872,253	WIC Food Funds (a wash)
Town Funds	24,606	
Public Donations		
Business Grants/Donations		
Special Event Fundraising		
Users Fees & Service Income		
All Other Income	637	
Total Inflows	1,225,340	

Cash Outflows	Amount	Comments
Salaries & Benefits	230,510	
Program Supplies	872,253	WIC Food Funds (a wash)
Office/Admin/Supplies	633	
Rent or Mortgage	35,821	
Utilities	5,508	
All Other Expenses	80,615	
Total Outflows	1,225,340	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

CoOp <i>56</i> (Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
WIC Program - Maine Family Planning

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.
A. Health and Welfare
WIC provides income eligible pregnant, breastfeeding and postpartum women, their infants and children up to age 5 with vouchers for Healthy foods. The value of the WIC food package is approximately \$60 per month, per participant. WIC also provides books twice a year and health screenings such as height, weight and hemoglobin at no charge. Staff offer breastfeeding support and education.
A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above. B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above. C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?
We serve eligible participants in Hancock and Washington counties.

4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	No
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5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
Letters are sent to all towns in Hancock and Washington counties. We request \$45 per participant per year.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	23
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7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
No local match available.

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
WIC Program - Maine Family Planning

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
WIC participants are less likely to require funds from general assistance from the town.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
A program representative attends town meetings to to provide town-specific data to support receiving town funds. We are also seeking grants.

10. Benefits – What are the measurable benefits of your programs?
WIC is described as the nation's premier public health nutrition program, WIC is cost effective and has been ensuring positive health outcomes for pregnant women, their infants and children for the past 42 years.

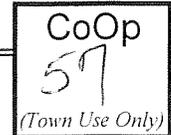
11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
Last year alone WIC provided low income Bar Harbor residents with food vouchers valued at \$16,560. These vouchers are redeemed at local stores for items such as milk, eggs, whole grain, fruits and vegetables, legumes and more. WIC also promotes breastfeeding by providing education and support.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
Formula : \$45 per participant, per year. $\$45 \times 23 = \$1,035$

Cooperating Agency Funding Application - 2019/2020

Town Of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office



Program Name	Downeast Horizons Inc.							
Organization Name (if different)								
Mailing Address	1200 State Hwy 3							
City, State, Zip	Bar Harbor, ME 04609							
Contact Person	Ashley Johnson							
e-mail (if any)	ajohnson@dehi.org							
Phone	207-667-7464	<table border="1"> <tr> <td>Prepared By:</td> <td>Ashley Johnson</td> </tr> <tr> <td>Signed:</td> <td>Ashley Johnson</td> </tr> <tr> <td>Date:</td> <td>12/6/2018</td> </tr> </table>	Prepared By:	Ashley Johnson	Signed:	Ashley Johnson	Date:	12/6/2018
Prepared By:	Ashley Johnson							
Signed:	Ashley Johnson							
Date:	12/6/2018							
Fax	207-667-1977							
Tax Identification #	01-0331180							
Funding Requested	\$500							

Summary Financial Statements

(Actual cash income & expenses, not budget)

For the Fiscal Year Ending	30-Jun-18	Comments
Cash Inflows		
Federal/State Funds	\$ 6,215,044.00	MaineCare
County Funds		
Town Funds	\$ 500.00	
Public Donations	57,752	
Business Grants/Donations	\$ 10,308.00	
Income from Investments	207,156	
Users Fees & Service Income	209,188	
All Other Income	23,125	
Total Inflows	\$ 6,759,193.00	

Cash Outflows		Comments
Salaries & Benefits	\$ 4,021,688.00	
Program Supplies	\$ 382,247.00	
Office & Administration. Supplie	\$ 515,909.00	
Rent or Mortgage	\$ 201,618.00	9 Residential Homes and 3 Program Centers
Utilities	\$ 78,144.00	9 Residential Homes and 3 Program Centers
All Other Expenses	\$ 1,559,587.00	
Total Outflows	\$ 6,759,193	

Cooperating Agency Funding Application – 2019/2020

Town of Bar Harbor

1. **Organization Name:** Downeast Horizons, Inc.

2. **Funding Categories:**

A. Health & Welfare - Downeast Horizons adds to the community-wide safety net for town residents who are at risk; youth, elders, people with disabilities by serving adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

B. N/A

C. Economic Development – Downeast Horizons contributes to the economic development of the town of Bar Harbor by employing a total of 30 individuals who work out of our MDI Center Building located at 1200 State Highway 3 in Bar Harbor and at our Residential Home located at 276 Knox Road in Bar Harbor.

We also provide Friends of Acadia and MDI Search and Rescue free access to our MDI Center Building on a monthly basis for meetings and use of equipment.

3. **Service Area** – Downeast Horizons is currently providing services in the following geographic areas: Hancock, Penobscot, Piscataquis and Waldo Counties.

4. **County Funding** – Downeast Horizons does not receive funding from the Hancock County Commissioners.

5. **Other Towns** - Downeast Horizons receives the amount of funding from surrounding towns: Mount Desert: \$5,600, Southwest Harbor: \$1,800, Trenton: \$1,000, Tremont: \$1,600, Orland: \$1,600, Waltham: \$500.00, Sorrento: \$900.00, Lamoine: \$700.00, Sullivan: \$250.00, Winter Harbor: \$300.00.

6. **Local Benefits** – 30 Bar Harbor residents have received services from Downeast Horizons in the past year.

7. **Local Match** – Town of Bar Harbor's funding would not provide a local match for Federal, State and private funds.

8. **Impact on the Municipal Budget** – Downeast Horizons has a direct impact on your municipal budget. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$6.7 million. Your funding will help us a great deal.
9. **Fundraising activities** – Downeast Horizons does two direct mail appeals, one in spring and one in the fall, we grant write, person-to-person appeals, planned giving campaign, and various fundraising activities that include cookbook sales, raffles, and craft sales.
10. **Benefits** - Program participants do not pay fees for services to Downeast Horizons. The Maine Department of Health and Human Services (DHHS) provides Program participant specific funding for each person (a combination of federal and state funds, very similar to services received from a medical provider). The vast majority of our Program participants currently qualify for these funds under low-income guidelines. However, due to recent discussions at the state level regarding budget cuts, there is uncertainty if there will be reductions to current funding. The average cost to serve each DEHI program participant \$45,109. For program participants who live in our group homes, that cost is more than double. Downeast Horizons needs to currently raise approximately 5 percent of its operating budget each year in private and municipal funds to meet its current budget of \$6.7 million.

The funding received from your town pays for needs that are needed but not funded adequately through DHHS. These needs include specialized medical equipment, Special Olympics, program and training supplies, transportation costs and program activity funds.

11. **Quality of Life** – Downeast Horizons (DEHI) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

DEHI operates four day program centers in Brewer, Bar Harbor, Ellsworth, and Deer Isle/Stonington and administers nine supported living homes in Ellsworth, Bar Harbor, and Hancock. All of our programs are designed to maintain and increase the independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs- This program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well-being.

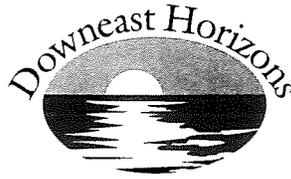
Community Supports- Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-

on-one support and ranges from attending appointments with the consumer, job supports, community activities, etc.

Residential Services- We provide direct support to individuals in 9 residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports- We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

12. **Derivation of Request** - We are requesting \$500.00 from the Town of Bar Harbor to enable Downeast Horizons to continue our mission of assisting adults and children with disabilities from your town. Our agency decides how much funding is requested by the amount of people we serve and how much the cost is to serve each individual.



RECEIVED

DEC 10 2018

Town of Bar Harbor
Manager/Clerk's Office

December 6, 2018

"Helping people reach their dreams"

Warrant Committee
Town of Bar Harbor
93 Cottage Street, Suite 1
Bar Harbor, ME 04609

Dear Warrant Committee,

We are requesting \$500.00 from the Town of Bar Harbor to enable Downeast Horizons to continue our mission of assisting adults and children with disabilities from your town.

The rules governing Mainecare services our clients receive have changed, limits have been imposed, and waiting lists have been implemented. These changes directly affect individuals assisted by Downeast Horizons. Our annual budget of \$6.7 million is very lean and assists people with developmental disabilities by providing residential and community support services. Funds received from municipalities and donors go directly to benefit those we support.

Currently there are 210 individuals receiving direct services...approximately 510 family members served indirectly...and it is through our partnership with local municipalities that we are able to meet this growing need for services. It is our belief that being included in the community provides additional opportunities, a larger support system, and a higher quality of life to the people we assist.

Please know we are personally grateful to your town for the compassion and past support received for adults and children with developmental disabilities, down syndrome, and autism. There has never been a year that seems so challenging, yet despite the economic downturn, our communities and donors continue to see Downeast Horizons as a shining, bright light for serving individuals living with developmental disabilities. Witnessing these individuals' bright smiles out in the community and the delight in their eyes, we know they are an investment we see a return on every day!

Thank you, on behalf of those we assist and for your consideration in providing a safe, secure community life for those served by Downeast Horizons.

Sincerely,

Ashley Johnson
Resource Coordinator

Enclosure: Budget FY 2019
2017 Agency Annual Report
Agency Newsletter

1200 STATE HIGHWAY 3
BAR HARBOR, ME 04609
TEL: 207-288-4234
FAX: 207-288-1056

77 UNION STREET
ELLSWORTH, ME 04605
TEL: 207-667-7464
FAX: 207-667-1977

Downeast Horizons
Board of Directors

- Mr. Armand Auclair**
President, Orono
- Mr. Robert Hemenway**
Vice President, Winter Harbor
- Ms. Tina Barrett**
Secretary, Bar Harbor
- Mr. Jeffrey Fernald**
Treasurer, Ellsworth

- Mr. Jack Dowling**
Glenburn
- Mrs. Rebecca Dowling**
Glenburn
- Mr. Michael Drake**
Eddington
- Ms. Teri Ann Drake**
Eddington
- Mrs. Jennie Gray**
Greenville
- Mr. John Moore**
Ellsworth
- Mr. Michael Tadenev**
Ellsworth
- Mr. Dana Young**
Lamoine
- Mr. Anthony Zambrano**
Executive Director

DATA SHEET FOR BAR HARBOR TOWN COUNCIL

Mission Statement: Downeast Horizons assists and supports people with disabilities to live a complete and fulfilling life.

Background Information: Downeast Horizons (DEH) was founded in 1974 to serve adults with developmental disabilities, including adults with Down Syndrome, Cerebral Palsy, Autism, Asperger Syndrome and Epilepsy. In 2007 we began serving children diagnosed with Cognitive Disabilities, Autism, and Autism Spectrum Disorders including Asperger Syndrome, Pervasive Development Disorder (PDD), and Rhetts Syndrome.

Adult Services Provided

DEH operates four day program centers in Bangor, Bar Harbor, Ellsworth, and Deer Isle/Stonington and administers nine supported living homes in Ellsworth, Bar Harbor and Hancock. All of our programs are designed to maintain and increase the independence and community involvement of the developmentally disabled. Services include:

Day & Evening Programs

This program is provided to individuals with the goal of increasing and maintaining social and community participation as well as maintaining and developing skills that support their health and well being.

Community Supports

Direct support is provided to individuals in the community with the goal of increasing and maintaining social and community participation. In most instances, this is one-on-one support and ranges from attending appointments with the consumer, job supports, community activities, etc.

Residential Services

We provide direct support to individuals in 10 residential settings. Home supports include personal assistance with activities that contribute to a person's health and well-being including eating, bathing, dressing, mobility, personal hygiene, and other activities of daily living.

Employment Supports

We provide supports to promote integrated, competitive employment for an individual. Periodic interventions with a job coach assist in promoting natural workforce relationships; maintaining workplace relationships and safety; and successful employment and workplace inclusion.

Children Services Provided

DEH, in partnership with the Maine Department of Health and Human Services, serves children diagnosed with Cognitive (PDD), and Rhetts Syndrome. The focus is to teach necessary skills to improve the consumer's independence with activities of daily living, community integration, and behavior management. Services include:

Community Supports

We supply a staff person to provide one-on-one support services in the home and community to work on specific goals and objectives outlined in the plan.

Social Group Services

This group provides an opportunity for school age children with autism and developmental delays to gain valuable experience with cooperative group work for which social interactions are challenging. The focus of the social skills group that Downeast Horizons currently runs each month is to give the children realistic practice interacting with their peers in a semi-structured situation.

Number of people served from the town of Bar Harbor: 30 individuals.

Average annual cost to agency per program participant: \$45,109

2019 Operating Budget: \$6.7 million; 5 percent of that budget must be raised from private and municipal funds. DEH currently receives support from 12 additional towns in Hancock County.

Total number of program participants: 210

Total number of family members receiving indirect services: 510

Total number of employees: 143

Administrative costs as a percentage of total operating budget: 10 percent

Other forms of funding: Semi-annual direct mail solicitations to donor base; memorial gifts; grants; municipal contributions from 12 towns throughout Hancock County.



People Helping People

**ANNUAL REPORT TO TOWN OF BAR HARBOR
December 11, 2018**

Downeast Horizons (DEH), founded in 1974, is an organization that assists adults and children with disabilities to find support for their individual needs and to exercise choices whenever possible that result in growth toward increasing and maintaining independence. All individuals supported by DEH have developmental disabilities including cognitive disabilities; Autism and Asperger Syndrome; Down Syndrome; and some have multiple disabilities including physical handicaps. We currently provide services to 30 individuals from the town of Bar Harbor.

PROGRAM UPDATES

The new Brewer Center Evening Program began in April. The group, which meets from 2-7 p.m., was set to include around six adults for the first month and expand from there. Ours is the first and only adult community support program running in the greater Bangor area during the evening hours. Everyone expects the group to be very popular!

CAPITAL IMPROVEMENTS

Downeast Horizons continues to maintain and enhance our facilities. We are currently building a new, 100% ADA accessible home in Ellsworth with an interconnected, hardwired smoke and alarm system, air conditioning, and a sprinkler system. The home will have the capacity for six occupants.

These renovations are directly related to the generous support we receive from our donors. Without this crucial help, these vital upgrades would not have been possible! Over the next two years, we will continue to focus on renovating homes and centers, improving energy efficiency, and enhancing the safety at all of our locations.

EMPLOYEE RETENTION

Due to the uncertainty of our funding throughout the fall of 2017 and the first six months of 2018, we have been cautious about increasing wages for some time. Thanks to the actions of the Maine legislature this spring, though, we have been able to move forward on this important issue. On July 9th, legislators overturned the Governor's vetoes of LD 924 and LD 925, providing some much-needed relief to our funding situation. Passage of these bills made it possible for Downeast Horizons to do something special for our wonderful direct care employees. All of our Direct Support and Behavioral Health professionals were given a \$1 increase to their individual hourly pay rate, and all of our staff were awarded bonuses—in total, we distributed \$114,000 in retroactive pay raises and \$117,000 in discretionary incentives to more than 150 employees.

All of our staff have worked hard to help us control costs during the past year while making DEHI one of the best social services agencies in Downeast and Central Maine. Our dedicated employees make DEHI a wonderful place to work and to learn, and they deserve all of the support that we can give them.

Downeast Horizons full-time employees receive the following benefits: annual performance-based raises; 10 paid holidays per year; a retirement plan with matching contributions of up to 5%; dental and life insurance; and paid time off.

The \$500.00 generously given by the citizens of Bar Harbor in 2018 assisted in paying for safety/health building maintenance and repairs; staff training; and client motivation activities. In 209, DEH will continue to target funds from the towns and individuals for these items.

DEHI is grateful to the town of Bar Harbor for its long-time support and respectfully requests a continuation of that support in FY2019.

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DEC 07 2018

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
 Manager/Clerk's Office
 CoOp
 58
 (Town Use Only)

Program Name	Hulls Cove Schoolhouse							
Organization Name (if different)	Hulls Cove Neighborhood Association							
Mailing Address	P.O. Box 126							
City, State, Zip	Hulls Cove, ME 04644							
Contact Person	Joanne Sousa, President							
e-mail (if any)	asousa@myfairpoint.net							
Phone	207-288-5193	<table border="1"> <tr> <td>Prepared By:</td> <td>Joanne Sousa</td> </tr> <tr> <td>Signed:</td> <td><i>Joanne Sousa</i></td> </tr> <tr> <td>Date:</td> <td>7-Dec.-2018</td> </tr> </table>	Prepared By:	Joanne Sousa	Signed:	<i>Joanne Sousa</i>	Date:	7-Dec.-2018
Prepared By:	Joanne Sousa							
Signed:	<i>Joanne Sousa</i>							
Date:	7-Dec.-2018							
Fax								
Tax Identification #	01-0002847							
Funding Requested	\$4,216.00							

Summary Financial Statements

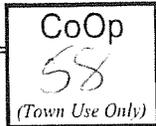
(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	12/1/2018	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	\$4,216	Town Non Profit Funding
Public Donations	\$1,175	Donations
Business Grants/Donations	\$5,000	Fred C. Lynam Trust
Special Event Fundraising	\$5,000	Transfer from CD for Kitchen
Users Fees & Service Income	\$16,400	Rentals, Security Deposits
All Other Income	\$10,000	Bank Loan for new Kitchen
Total Inflows	\$41,791	

Cash Outflows	Amount	Comments
Salaries & Benefits	0	All Volunteer
Program Supplies	\$2,803	Insurance, Chamber Dues, Postage
Office/Admin/Supplies	\$7,639	Cleaning, mowing, supplies, Maintain
Rent or Mortgage	\$2,096	Deposit Returns, Loan Payments
Utilities	\$2,601	All Utilities
All Other Expenses	\$42,782	New Kitchen Expense
Total Outflows	\$57,921	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Hulls Cove Neighborhood Association

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
See Attached

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
See Attached

10. Benefits – What are the measurable benefits of your programs?
See Attached

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
See Attached

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
See Attached

Directors have "quietly" carried out fundamental restorations to the windows, roof, inner and outer walls, floor, heating system, chimney and restrooms at a cost of more than \$278,000. Donations of materials and labor easily amount to another \$60,000 in value. **This year our Board of Directors have finally restored the 1950's kitchen at a cost of \$42,782.** Town's grants have been multiplied into an equity return on the order of 3 to 4 fold.

Secondly, programs at the Schoolhouse provide an affordable, crucial supplement to the space available in town for organized recreation, meetings and celebrations. Local organizations like the Friends of Acadia and the Jackson Laboratory, in addition to many other public and private groups have held events at the Schoolhouse. The restored Schoolhouse saves the Town the considerable cost of building a comparable facility.

9. Fund Raising Activities:

We constantly show the building for potential events and have already booked several paid engagements for 2019 and 2020. The emphasis is to provide any current or former resident of the Town an attractive public space at an affordable rate. Typically, we cover our insurance and utility expenses with a profit that we can apply to waiting projects.

10. Benefits:

The benefits of the programs at the Schoolhouse can be measured by community participation in both public and family-based functions. Recently, we offered the Schoolhouse to a needy family for a memorial service. 2018 is the *twentieth year* that the Directors have undertaken projects to restore the Schoolhouse. This year the building has been greatly enhanced by the State of Maine DOT new landscaping, stone wall and fencing. The results have become a matter of great pride for the local community and the Town.

11. Quality of Life:

The Hulls Cove Schoolhouse, with a full century as a community resource, is a unique monument to the early days of Bar Harbor. It is a grand place to socialize with neighbors and go back in time just a little. Even casual visitors travelling past on Route 3 derive pleasure from seeing this well-maintained landmark of our common past.

12. Derivation of Request:

2018 has been an exciting year for the Hulls Cove Schoolhouse! With the Route 3 Construction/Landscaping beautifully completed and the new kitchen in place, we can't help but feel that the Schoolhouse is the crowning glory at the top of the hill. That said, we still need to pay off a \$10,000 bank loan for the kitchen.

We ask the **Town of Bar Harbor to support this effort by granting Non-profit funding of \$4,216 for 2019-2020.** We feel we must finish paying the kitchen loan before our next front porch restoration project in 2020. Thank you in advance for your consideration of this request.

We welcome Warrant Committee Members to tour the Schoolhouse at any time and are always pleased to host meetings.

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DEC 06 2018

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp 60 (Town Use Only)

Program Name	Island Connections							
Organization Name (if different)								
Mailing Address	93 Cottage Street, Suite 101							
City, State, Zip	Bar Harbor, ME 04609							
Contact Person	Doreen Willett							
e-mail (if any)	director@islandconnections.org							
Phone	207-288-4457	<table border="1"> <tr> <td>Prepared By:</td> <td>Doreen Willett</td> </tr> <tr> <td>Signed:</td> <td><i>D Willett</i></td> </tr> <tr> <td>Date:</td> <td>12/6/18</td> </tr> </table>	Prepared By:	Doreen Willett	Signed:	<i>D Willett</i>	Date:	12/6/18
Prepared By:	Doreen Willett							
Signed:	<i>D Willett</i>							
Date:	12/6/18							
Fax	N/A							
Tax Identification #	04-3386167							
Funding Requested	\$ 5,382							

Summary Financial Statements

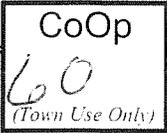
(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	2017	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	10882	
Public Donations	47409	
Business Grants/Donations	47650	
Special Event Fundraising	36029	
Users Fees & Service Income	0	
All Other Income	799	
Total Inflows	142969	

Cash Outflows	Amount	Comments
Salaries & Benefits	96746	
Program Supplies	16435	
Office/Admin/Supplies	14493	
Rent or Mortgage	4500	
Utilities	0	
All Other Expenses	10808	
Total Outflows	142982	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
Island Connections

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?

Yes. Island Connections provides free transportation to seniors and people with disabilities to medical appointments including preventive care reducing ambulance transport to MDI Hospital's ER

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.

Annual Appeal
Foundation Grants

Annual events include: Chowder Chowdown for Rides; Driving for Rides Golf Tournament; Dine-Around Day; Running for Rides Mary Parker Memorial 5K Race and the Holiday Gift Raffle

10. Benefits – What are the **measurable** benefits of your programs?

Island Connections provides a 1 on 1 experience between the neighbor receiving the ride and the volunteer giving the ride. In 2017, Island Connections volunteer drives provided 3,654 one way rides for a total of 54,348.3 miles driven. These statistics include delivery of over 13,000 meals for the Meals on Wheels Program which includes Bar Harbor residents.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?

By providing free transportation to seniors and people with disabilities, Island Connections directly impacts those residents who no longer drive, have friends or family living nearby to satisfy their transportation needs. Our rides range from life saving medical treatments, doctors and specialist appointments, grocery shopping, banking, exercise, etc. We also provide those family members living close by a respite from taking time off work to transport loved ones. IC social outings are well attended.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?

Island Connections budget includes income from all 4 island towns on Mount Desert Island in the amount of \$10,882 annually. Bar Harbor equates to over 60% of the rides provided by our volunteers. Our requests have been consistent throughout our years of applications as well as with the Warrant Committee's approval of an increase in 2016.



*Neighbors helping Neighbors
for over 20 years on
Mount Desert Island
and Outer Islands*

December 6, 2018

Ms. Sharon Linscott
Office of the Town Clerk
93 Cottage Street
Suite I
Bar Harbor, ME 04609

Re: Island Connections – Town of Bar Harbor Appropriation

Dear Sharon:

On behalf of the island neighbors we serve, we hereby apply for an appropriation in line with the level received last year in the amount of \$5,382.00, from the Town of Bar Harbor.

We have continued to provide free services for seniors and people with disabilities who are residents of Bar Harbor in order for our neighbors to live independently with a stronger quality of life. The enclosed documents are in support of the Annual Town Report outlining the services provided by Island Connections.

We do not have a financial audit conducted, therefore there will be no such submission at this time. Should you require any fiscal year's tax return, prepared by our accounting firm Coston & McIsaac, CPAs, please advise me.

We thank the residents of Bar Harbor for their consideration.

Sincerely,

Doreen Willett
Executive Director

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DEC 10 2018

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp
65
(Town Use Only)

Program Name	Hospice Volunteers of Hancock County	
Organization Name (if different)	↓	
Mailing Address	14 McKenric Ave.	
City, State, Zip	Elisworth ME 04605	
Contact Person	Jody Wolford-Tucker	
e-mail (if any)	jwttucker@hospiceofhancock.org	
Phone	667-2531	Prepared By: Jody Wolford Tucker
Fax	667-9406	
Tax Identification #	01-0385020	Signed: M. Wolford Tucker
Funding Requested	\$600.00	Date: 12/7/18

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	6/30/18	
Cash Inflows	Amount	Comments
Federal/State Funds	—	
County Funds	—	
Town Funds	26,085. ⁰⁰	
Public Donations	171,798	
Business Grants/Donations	11,335	
Special Event Fundraising	44,644	
Users Fees & Service Income	—	
All Other Income	89,340	earnings from endowment contracts w/ medical hospices, earnings from request, training fees, educational program fees.
Total Inflows	261,138.	

Cash Outflows	Amount	Comments
Salaries & Benefits	211,874	includes wages, benefits + taxes
Program Supplies	38,829	
Office/Admin/Supplies	6237	
Rent or Mortgage	—	
Utilities	8177	
All Other Expenses	14579	Bank fees, Insurance, Capital expenses equipment lease, maintenance
Total Outflows	279696	This deficit was balanced with reserves set aside for this situation

v. 11/21/12

The biggest reason for the deficit was not being as successful in gaining grants as the previous year.

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

CoOp
65
(Town Use Only)

Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
Hospice Volunteers of Hancock County

2. Funding Categories - Into which of the following categories does your agency fit? Explain below.
Health & Welfare: Providing support services free of charge to people with life-limiting (toward end of life) illnesses, and to their caregivers, making it easier for them to keep their loved ones at home. 87% of patients we serve are age 60 or over. We also provide support to those grieving the death of a loved one, and community education.
A. Health & Welfare - Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.
B. Recreation & Culture - Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.
C. Economic Development - Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area - What are the limits of the geographical area you serve?
Hancock County

4. County Funding - Does your agency receive funding from the Hancock County Commissioners? no

5. Other Towns - If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?
We send requests to all towns in Hancock County. On an annual basis, approx. 28 towns support us with gifts ranging from \$100.00 to \$1500.00, totalling approx. 7% of our budget

6. Local Benefits - How many Bar Harbor residents benefited directly from your programs in the past year? 17

7. Local Match - Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?
No

v. 11/21/12 17 BH patients + families
27 BH Bereavement clients
~ NOT the same population.

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

CoOp
65
(Town Use Only)

Organization Name
Hospice Volunteers of Hancock County

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed? This depends on whether the town expends funds in support of individuals & families dealing with end-of-life care needs. If so, then yes, our services would alleviate some of that expense.

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
Annual direct appeal / mailing to community.
2 fundraising events: The Hospice Regatta of Maine and Gourmet Dinner Parties for a Cause.

10. Benefits – What are the measurable benefits of your programs?
From Research: Hospice demonstrates huge savings in end-of-life care costs (easily found on web), and in the ability of caregivers to keep loved ones at home.
We receive many commendations from colleagues and those we serve about the difference our services make.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
From many sources of feedback & collaboration annually, we are assured that our services make it much easier for individuals, caregivers & loved ones to handle an incredibly difficult time of life.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
We ask all towns in Hancock County to provide a modest amount of support ~ the aggregate of which makes a significant contribution to our budget ($\cong 7\%$), & just as importantly, it illustrates a partnership with our community, v. 11/21/12 which is a very strong value for us.

"Hospice is a gift the community gives itself."
Thank you for your partnership!



14 McKenzie Avenue • Ellsworth, Maine 04605 • www.hospiceofhancock.org
207-667-2531 • Fax 207-667-9406 • e-mail: info@hospiceofhancock.org

~ Volunteer Service Since 1980 ~

October 31, 2018

Cornell Knight, Manager, and Town Council
Town of Bar Harbor
93 Cottage St., Suite 1
Bar Harbor, ME 04609

COPY

Dear Mr. Knight and Town Council,

Greetings to you and the residents of Bar Harbor!

Hospice Volunteers of Hancock County greatly appreciates the trust placed in us by the residents and town managers throughout Hancock County! Our services are provided free of charge to our neighbors by well-trained and highly-committed volunteers who come from and serve within their own communities. Their compassion and caring is a true gift during some of life's most challenging times.

Rest assured, your support goes a long way in providing these important services. During the past year, the mission services we provided to local residents were extensive:

- ~ Patient Care and Caregiver Support to 155 patients and families, **including 17 residents of Bar Harbor.**
- ~ Nearly 1400 gestures of Bereavement support, **including to 27 residents of Bar Harbor.**
- ~ Many Community Education programs on topics including how to support a loved one or co-worker who is grieving; Resources and skills for completing and communicating Advance Care Planning choices; Equipment-sharing providing free wheelchairs, walkers, shower seats, etc.; and the gift of music at the bedsides of seriously ill patients provided by our Evensong singers.

We consider your town a partner in the provision of these services to your community members! **We appreciate the support we have received from the Town of Bar Harbor in the past and look forward to your continued support during the coming year with a contribution of \$600.**

As always, we invite your feedback and/or requests if there are ways that you would like to see us serve the residents of Bar Harbor. Thank you.

Sincerely,

Jody Wolford-Tucker
Jody Wolford-Tucker
Executive Director



Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office

CoOp 660 (Town Use Only)

Program Name	Town Hill Village Improvement Soc.	
Organization Name (if different)	West Eden V.I.S.	
Mailing Address	PO Box 757	
City, State, Zip	Mount Desert ME 04660	
Contact Person	Christopher Walsh - Kathy Shultz	
e-mail (if any)	townhillvis7@gmail.com	
Phone		
Fax		
Tax Identification #	10-167-1926	
Funding Requested	10,200.00	

Prepared By:	C. Walsh
Signed:	<i>[Signature]</i>
Date:	12/5/18

Summary Financial Statements

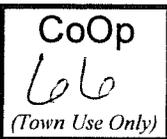
(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	2018	
Cash Inflows	Amount	Comments
Federal/State Funds	0	
County Funds	0	
Town Funds	5200	
Public Donations	1200	
Business Grants/Donations	0	
Special Event Fundraising	1000	
Users Fees & Service Income	1400	
All Other Income	0	
Total Inflows	8800	

Cash Outflows	Amount	Comments
Salaries & Benefits	1200	Hall caretaker
Program Supplies	500	
Office/Admin/Supplies	0	
Rent or Mortgage	0	
Utilities	0	
All Other Expenses	4000	Cemetery/Hall Upkeep
Total Outflows	5700	2018

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name
West Eden VIS

2. Funding Categories – Into which of the following categories does your agency fit? Explain below.

B - We undertake activities that aid in creating and maintaining a beautiful, healthy and safe place for Town Hill and surrounding towns villages to live, work & play. We also supply the Fire Dept garage space for \$1 per year.

A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.

B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.

C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.

3. Service Area – What are the limits of the geographical area you serve?

Mount Desert Island - Town Hill

4. County Funding – Does your agency receive funding from the Hancock County Commissioners? No

5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?

No additional town support.

6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year? 500+

7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?

No.

Organization Name West Eden V.I.S.

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed? Yes - several million of the town needed to build, and maintain. additional fire dept. building. Also, several thousand if we

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities. Breakfasts, Holiday shopping, and Themed dinners. We consider offering the hall at an affordable rate to residents with a suggested small donation to be fundraising.

10. Benefits – What are the measurable benefits of your programs? We offer a "this side of the island" fire dept garage, and a social place for people to be among and meet their neighbors. This instills a strong sense of community.

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents? Again it provides a space and social atmosphere for community building relationships.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used? We asked for and were granted a flat rate a few years ago. It is a portion of funding that we use for upkeep of history and cemetery care, as well as for the fire dept space.

did not maintain the cemetery.

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NOV 30 2018

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

Town of Bar Harbor
Manager/Clerk's Office



Program Name	MDI Community Campfire Coalition							
Organization Name (if different)	Harbor House Community Service Center, fiscal agent							
Mailing Address	P.O. Box 836							
City, State, Zip	Southwest Harbor, ME 04679							
Contact Person	Ingrid Wilbur Kachmar							
e-mail (if any)	ingrid@harborhousemdi.org							
Phone	207-244-3713	<table border="1"> <tr> <td>Prepared By:</td> <td>Ingrid Kachmar</td> </tr> <tr> <td>Signed:</td> <td><i>Ingrid Kachmar</i></td> </tr> <tr> <td>Date:</td> <td>11/29/18</td> </tr> </table>	Prepared By:	Ingrid Kachmar	Signed:	<i>Ingrid Kachmar</i>	Date:	11/29/18
Prepared By:	Ingrid Kachmar							
Signed:	<i>Ingrid Kachmar</i>							
Date:	11/29/18							
Fax	207-244-9569							
Tax Identification #	01-0272150							
Funding Requested	\$3,150.00							

Summary Financial Statements

(Actual cash income & expenses, not budget)

Data for Fiscal Year Ending:	July 2017- June 2018	
Cash Inflows	Amount	Comments
Federal/State Funds		
County Funds		
Town Funds	12,150.00	\$3150 from BH, \$3000 from each SWH,
Public Donations	17,699.00	Tremont & Mount Desert
Business Grants/Donations	5,000.00	
Special Event Fundraising		
Users Fees & Service Income		
All Other Income		
Total Inflows	34,849.00	

Cash Outflows	Amount	Comments
Salaries & Benefits		
Program Supplies		
Office/Admin/Supplies		
Rent or Mortgage		
Utilities		
All Other Expenses	24,966.00	cost of heating assistance
Total Outflows	9,883.00	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor

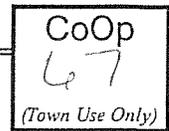


Please answer the questions below. Feel free to attach a supplementary sheet, but number and headline each item.

1. Organization Name	
MDI Community Campfire Coalition, fiscal agent Harbor House Community Service Center	
2. Funding Categories – Into which of the following categories does your agency fit? Explain below.	
A. Heath & Welfare. The MDI Community Campfire Coalition provides emergency heating assistance for qualifying individuals. It is a needs based program with an application process and proof of income requirement. Families are eligible for 100 gallons of fuel oil or an equivalent benefit of propane, kerosene, electricity or wood.	
<p>A. Health & Welfare – Does your program add to the community-wide safety net for town residents who are at risk: youth, elders, people with disabilities or people who are economically disadvantaged? If so, please explain above.</p> <p>B. Recreation & Culture – Does your agency provide facilities, sponsor events or offer recreation programs that add to the quality of life or benefit the entire town of Bar Harbor population? If so, please explain above.</p> <p>C. Economic Development – Does your program contribute to the economic development of the town of Bar Harbor? If so, please explain above.</p>	
3. Service Area – What are the limits of the geographical area you serve?	
Mount Desert Island, Swan's Island and the Cranberry Islands.	
4. County Funding – Does your agency receive funding from the Hancock County Commissioners?	NO
5. Other Towns – If your agency serves a population beyond the Town of Bar Harbor, how much are each of the other towns in your service area contributing to your agency?	
We have requested \$3,150 from Bar Harbor which is the amount we've received the last 2 years and \$3,000 from Southwest Harbor, Tremont and Mount Desert.	
6. Local Benefits – How many Bar Harbor residents benefited directly from your programs in the past year?	15
7. Local Match – Would Town of Bar Harbor funding provide the local match for Federal, State or private grants?	
NO	

Cooperating Agency Funding Application - 2019/2020

Town of Bar Harbor



Organization Name
MDI Community Campfire Coalition, fiscal agent Harbor House Community Service Center

8. Impact on the Municipal Budget – Does your program have a direct impact on our municipal budget by reducing or eliminating Town expenditures that would otherwise be needed?
NO

9. Fund Raising Activities – Please describe your direct contribution and/or charitable fund-raising activities.
Harbor House and the Neighborhood House are the overseeing organizations of this program. Both organizations cover all administrative costs associated with this program. 100% of proceeds raised is spent directly on heating assistance. We write grants and send appeal letters in an effort to raise funds for this program.

10. Benefits – What are the measurable benefits of your programs?
During the 2017-2018 heating season the MDI Community Campfire Coalition provided assistance to 93 families, including 15 from Bar Harbor. The value of this assistance was approximately \$4,020 (approximately \$268 per recipient).

11. Quality of Life - How does your program or activity build a solution to a problem or help take advantage of an opportunity to improve life for Bar Harbor residents?
This program provides emergency heating assistance to vulnerable members of our community during our normally cold and challenging winters. Care is taken to insure the assistance flows to those at the greatest risk of losing their heat. We require proof of economic need and we require fuel tanks to be less than half full before approving delivery.

12. Derivation of Request – How did your agency decide how much funding to request? Specifically, was a formula or standard used?
We are requesting the same amount that has been appropriated in the past as we are mindful of the town's Cooperating Agency policy.



Keeping neighbors warm this winter.

November 29, 2018

Cornell Knight
Town Manager
Town of Bar Harbor
93 Cottage Street
Bar Harbor, ME 04609

Dear Mr. Knight,

Attached please find all of the necessary paperwork supporting our request for continued town funding for the MDI Community Campfire Coalition in the amount of \$3,150.00.

The Coalition looks forward to continuing to provide heating assistance to those residents of Bar Harbor in need of help.

Sincerely,

A handwritten signature in cursive script, appearing to read "Lynn Weir-Kane".

Harbor House Community Service Center
The Neighborhood House



Keeping neighbors warm this winter.

**Town of Bar Harbor
2019 Tax Appropriation Request
MDI Community Campfire Coalition**

The MDI Community Campfire Coalition was created in 2008 by area non-profits to provide heating assistance to those in need on MDI and the surrounding islands. On behalf of the MDI Community Campfire Coalition, we ask the Town of Bar Harbor for its support in the amount of \$3,150 to aid us in providing fuel assistance their qualifying residents next winter.

As of 2015 this program has been jointly managed by Harbor House Community Service Center and The Neighborhood House and all administrative costs associated with the program are absorbed by those organizations. One hundred percent of all funds raised go directly to heating assistance.

Since its inception, the MDI Community Campfire Coalition has helped 1,107 families. We were fortunate that the 2017-2018 Winter was mild, fuel prices were low and less people needed heating assistance. During that heating season we helped 93 families, separated by town as follows: 29 families from Southwest Harbor, 15 from Bar Harbor, 13 from Mount Desert, 26 from Tremont and 10 from the outer islands. Each applicant who qualifies receives 100 gallons of fuel or equivalent in electric, wood or propane. Applicants complete an application process and show proof of income. Income guidelines are set on a sliding scale with limits of \$30,150 per individual or \$61,500 for a family of four +. This ensures that no one is left in the cold.

With winter in full swing and economic needs continuing to swell it is important to plan ahead to make sure our neighbors and friends are safe and cared for next season. We ask the Town of Bar Harbor to assist us with \$3,150 to insure that the Coalition will once again be able to respond to those in need this winter.

Thank you for your support,

Harbor House Community Service Center
The Neighborhood House

MDI CAMPFIRE COALITION

Financial support by town & number of individuals served

	Total	Town of SWH	Town of TREM	Town of MD	Town of BH	Islands
Appropriation Amount rec'd	\$ 5,000.00	\$ 2,500.00	\$ 2,500.00		\$ -	
# served 2010-2011 heating season	88	31	14	11	31	1
Appropriation Amount rec'd	\$ 5,000.00	\$ 2,500.00	\$ 2,500.00		\$ -	
# served 2011-2012 heating season	115	45	18	18	30	4
Appropriation Amount rec'd	\$ 6,000.00	\$ 2,500.00	\$ 2,500.00	\$ 1,000.00	\$ -	
# served 2012-2013 heating season	130	49	22	16	33	10
Appropriation Amount rec'd	\$ 6,000.00	\$ 2,500.00	\$ 2,500.00	\$ 1,000.00	\$ -	
# served 2013-2014 heating season	158	57	28	16	42	15
Appropriation Amount rec'd	\$ 11,500.00	\$ 2,500.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	
# served 2014-2015 heating season	148	55	25	21	35	12
Appropriation Amount rec'd	\$ 12,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	
# served 2015-2016 heating season	92	29	24	9	24	6
Appropriation Amount rec'd	\$ 12,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	
# served 2016-2017 heating season	94	30	24	8	26	6
Appropriation Amount REQUESTED	\$ 12,150.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,150.00	
# served 2017-2018 heating season	93	29	26	13	15	10
Appropriation Amount REQUESTED	\$ 12,150.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,150.00	
# served 2018-2019 heating season	TBD					

Outside Agencies

Account

1036-5924	Island Explorer	Page – Budget 5
1059-5926	July 4 th Celebration (C of C)	Page – Budget 8
1059-5928	Bar Harbor Band	Page – Budget 8
1059-5930	Jesup Memorial Library	Page – Budget 8
1059-5932	Village Holidays (C of C)	Page – Budget 8
1059-5934	YMCA	Page – Budget 8

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DEC 11 2018

Town of Bar Harbor
Manager/Clerk's Office

Jesup Memorial Library
Information for FY2020 Budget

The Jesup Memorial Library serves everyone equally as Bar Harbor's free-access public library. It is a private nonprofit organization, rather than a municipal department. Our funding comes from many sources; in 2019 we expect to receive 34% of our income from donations, 29% from our trusts and reserve funds; 8% from grants and miscellaneous sources, and 29% from the Town of Bar Harbor. Thanks to your support, the Town now gives the Jesup \$27.80 for each citizen of Bar Harbor.

More than 4,600 people have active Jesup Library cards, including more than 3,400 with Bar Harbor addresses, about 750 from elsewhere on the island, and the remainder from off-island. This is a 35% increase over the last five years. About 70,000 people came into the library during 2018. Many use library services such as the computers or WiFi without being registered borrowers. In the last ten years we have increased programming 287%, offering a wide range of topics, and attendance is up 332%.

We provide books, audio and download books, DVD's, databases, and a wide range of programming for all ages and interests in the community we serve. We offer a neutral space to meet, learn, and do; to create and to cooperate.

The Jesup is a vibrant center for educational exchange, creative community collaboration, and knowledge-sharing where we connect people to ideas, people to information, and people to people. Your library is a place where possibilities and realities share space. It is a center for creative community pursuits, opening doors with our activities and resources, for those who reside here and those who visit. It offers programming for all ages that is inclusive, expansive, and meets needs both known and those not yet felt.

Within our historic building we integrate new technology to serve as the hub for access to information from sources local and worldwide. We remain stewards of our heritage and are committed to the joy of reading.

If you haven't been to the Jesup lately, Check It Out!

Submitted by Ruth A. Eveland, Director,
Jesup Memorial Library
34 Mount Desert Street
Bar Harbor, Maine 04609
288-4245
reveland@jesuplibrary.org

RECEIVED

DEC 10 2018

Town of Bar Harbor
Manager/Clerk's Office



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

December 07, 2018

Tommy Parham
Executive Director

Bar Harbor Town Council
93 Cottage Street
Bar Harbor, ME 04609

Board of Directors

Sara O'Connell
President
Barb Neilly
Vice President
Art Blank
Treasurer

Dear Town Council,

The MDI YMCA is not requesting an increase in the town allocation this year. We would like the Town of Bar Harbor's funding to remain the same as decided by vote at the Town Meeting during 2018. The partnership with the Town of Bar Harbor is an important one for the MDI YMCA. It enables the Y to provide programs and services that enhance the experience of living in or visiting Bar Harbor.

Rob Benson
Alyne Cistone
Katie Skeate
Cathy Duley
Cate Schneider
Karen A. McFarland
Scott Hammond
Barb Neilly
Peter Nicholson
Robert Rechholtz
Dean Read
Brian O'Connell
Liam Sullivan

We continue to strive to improve our financial operating model. This year the MDI YMCA completed a financial and operational audit provided by the YMCA OF THE USA. The outcome of the audit led to extensive changes to our budgeting process with the addition of operational revenue and more positive outcomes.

Trustees

Ron Wrobel
President
Chad Smith
Secretary

A big win for our YMCA and our members in 2018 is National YMCA Membership Reciprocity. Our members will be able to visit YMCAs nationwide at any time of the year with member privileges. The MDI YMCA has earned a special designation in the National Membership Program. We are now identified as a "Vacation Destination" YMCA. This designation allows the MDI YMCA to charge visiting YMCA members day fees during the vacation months. This also includes members from Y's in New England who have been visiting our YMCA for free under the former reciprocity agreement.

Dick Cough
Kathleen Field
Scott Hammond
M. J. McIsaac
Keating Pepper
Vicky Vendrell
Dave Woodside
Steve Richards
Robert Rechholtz

In addition to the programs and services we offer, we appreciate the working relationship we have with the departments of the town to help make Bar Harbor a healthier and safer community. These departments include: The Bar Harbor Police, The Bar Harbor Fire Department, and The Bar Harbor Parks & Recreation Department.

Sincerely,

Tommy Parham
Executive Director

MDI YMCA, 21 Park Street, Bar Harbor, ME 04609 207-288-3511 Fax 207-288-3019
www.mdiymca.org

The Mission of the MDI YMCA is to develop community, character, personal growth and wellness in spirit, mind and body for the greater MDI community

MOUNT DESERT ISLAND YMCA
FINANCIAL STATEMENTS
SEPTEMBER 30, 2017

TABLE OF CONTENTS

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Independent Auditors' Report		1 - 2
Statement of Financial Position	Exhibit A	3
Statement of Activities	Exhibit B	4
Statement of Functional Expenses	Exhibit C	5
Statement of Cash Flows	Exhibit D	6
Notes to Financial Statements		7 - 13
Schedule of Expenses by Program	Schedule 1	14
Schedule of Activity in Temporarily Restricted Net Assets	Schedule 2	15

Foster & Company, LLP

Certified Public Accountants

Email: fostercpas@aol.com

Thomas R. Foster, CPA
Geraldine A. Black, CPA

78 Main Street, P.O. Box C
Bucksport, Maine 04416
(207) 469-7364
Facsimile (207) 469-7365

Kenneth N. Foster, Of Counsel

Victoria L. Carter, CPA

Independent Auditors' Report

Mount Desert Island YMCA
21 Park Street
Bar Harbor, Maine

We have audited the accompanying financial statements of The Mount Desert Island YMCA (a nonprofit Organization) which comprise the statement of financial position as of September 30, 2017, and the related statements of activities and cash flows for the nine months then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

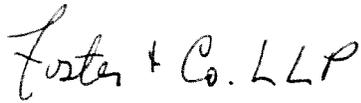
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Mount Desert Island YMCA as of September 30, 2017, and changes in its net assets and its cash flows for the nine months then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was performed for the purpose of forming an opinion on the basic financial statements of the Mount Desert Island YMCA taken as a whole. The accompanying supplementary information on pages 14-15 are presented for purposes of additional analysis and is not a required part of the basic financial statements of the Mount Desert Island YMCA. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.



Certified Public Accountants
Bucksport, Maine
July 31, 2018

MOUNT DESERT ISLAND YMCA
STATEMENT OF FINANCIAL POSITION
SEPTEMBER 30, 2017

ASSETS

Current Assets

Cash and Equivalents - Unrestricted - Note 1	\$	276,126
Cash and Equivalents - Restricted - Note 1		488,059
Investments - Note 5		1,180,490
Accounts Receivable		27,856
Unconditional Promises to Give - Note 1		59,352
Prepaid Expenses		4,631
Total Current Assets		2,036,514

Property and Equipment - Note 1

Land		245,505
Buildings & Improvements		3,643,262
Equipment		555,290
Architect Fees - Expansion Plan		16,303
Total Property and Equipment		4,460,360
Less Accumulated Depreciation		(2,368,253)
Net Property and Equipment		2,092,107

Total Assets \$ 4,128,621

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts Payable		35,608
Payroll & Related Payroll Liabilities		21,258
Notes Payable - Note 4		60,779
Total Current Liabilities		117,645

Long-Term Liabilities

Playground Reserve - Note 8		8,793
Unemployment Reserve - Note 9		10,841
Total Long-term Liabilities		19,634

Total Liabilities 137,279

Net Assets - Exhibit B

Unrestricted -		
Undesignated		962,374
Board Designated - Note 12		2,080,905
Temporarily Restricted - Schedule 2		948,063
Permanently Restricted		-

Total Net Assets 3,991,342

Total Liabilities and Net Assets \$ 4,128,621

The accompanying notes are an integral part of these financial statements.

MOUNT DESERT ISLAND YMCA
STATEMENT OF ACTIVITIES
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

Changes in Unrestricted Net Assets:**Revenues and Gains**

Contributions	\$	89,931
Investment Income		18,998
Municipal Support		74,772
Memberships		329,961
Program Income		283,588
Special Events Income - Note 3		110,275
Rent Income - Note 10		5,542
Other Income		3,385

Total Unrestricted Revenues and Gains 916,452

Net Assets and Transfers Released From Restrictions -

Total Unrestricted Revenues, Gains, and Other Support 916,452

Expenses

Program Expenses	693,181
Administrative & Support Services	289,262
Fundraising & Public Relations Expense	39,624
Total Expenses	<u>1,022,067</u>

Other Changes in Unrestricted Net Assets

Net Increase in Market Value of Investments 110,231

Increase in Unrestricted Net Assets 4,616

Change in Temporarily Restricted Net Assets

Net Increase (Decline) in Market Value of Investments	37,894
Income on Investments	8,186
Investment Expenses	(1,873)

Net Assets Released From Restrictions -

Increase in Temporarily Restricted Net Assets 44,207

Increase in Total Net Assets 48,823

Net Assets, Beginning of Year 3,942,519

Net Assets, End of Year - Exhibit A \$ 3,991,342

The accompanying notes are an integral part of these financial statements.

**MOUNT DESERT ISLAND YMCA
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017**

	<u>Program</u>	<u>Administration</u>	<u>Fundraising</u>	<u>Total</u>
Salary & Benefits	\$ 402,670	\$ 163,623	\$ 6,773	\$ 573,066
Travel	5,585	108	-	5,693
Staff Training	2,749	723	-	3,472
Utilities	64,784	7,198	-	71,982
Telephone & Internet	2,440	4,664	-	7,104
Maintenance & Repairs	52,216	4,835	-	57,051
Depreciation	93,246	-	-	93,246
Professional Fees	4,410	31,820	-	36,230
Dues & Memberships - Note 11	18,423	1,421	-	19,844
Club/Team Expense	4,310	-	-	4,310
Equipment Rental	-	8,340	-	8,340
Insurance	-	24,435	-	24,435
Printing	-	8,317	-	8,317
Postage & Shipping	-	3,168	-	3,168
Supplies	23,020	2,996	32,851	58,867
Entrance Fees & Licenses	10,270	-	-	10,271
Interest Expense	-	4,176	-	4,176
Bank Service Charges	6,371	18,659	-	25,030
Rent	2,687	-	-	2,687
Miscellaneous	-	4,779	-	4,779
Total Expenses - Exhibit B	\$ 693,181	\$ 289,262	\$ 39,624	\$ 1,022,067

The accompanying notes are an integral part of these financial statements.

MOUNT DESERT ISLAND YMCA
STATEMENT OF CASH FLOWS
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

Cash Flows from Operating Activities:

Increase in Net Assets	\$	48,823
Adjustments to reconcile decrease in Net Assets to net cash provided by operations		
Depreciation expense		93,246
Unrealized and realized (gain)/loss on investments		(148,125)
(Increase) decrease in accounts receivable		(9,586)
(Increase) decrease in unconditional promises to give		65,970
(Increase) decrease in prepaid expenses		(3,348)
Increase (decrease) in accounts payable		13,253
Increase (decrease) in accrued payroll liabilities		(16,635)
Increase (decrease) in reserves		<u>(63,604)</u>
Net cash Used by Operating Activities		<u>(20,006)</u>

Cash flows from Investing Activities:

Purchase of property and equipment		(43,772)
Net Proceeds of Investments		<u>41,104</u>
Net Cash Used by Investing Activities		<u>(2,668)</u>

Cash Flows from Financing Activities:

New Borrowings		30,904
Principal payments on Debt		<u>(10,000)</u>
Net Cash Provided by Financing Activities		<u>20,904</u>
Net Decrease in Cash, Cash Equivalents and Restricted Cash		(1,770)
Cash, Cash Equivalents and Restricted Cash, Beginning of Year		<u>765,955</u>
Cash, Cash Equivalents and Restricted Cash, End of Year	\$	<u><u>764,186</u></u>

Supplemental Information

Interest Paid	\$	<u>2,151</u>
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Non-cash Investing and Financing Activities

Intercompany Loan from General Fund Quasi-Endowment	\$	<u>25,000</u>
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The accompanying notes are an integral part of these financial statements.

MOUNT DESERT ISLAND YMCA
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2017

Note 1 – Summary of Significant Accounting Policies

Nature of Activities

The Mount Desert Island YMCA, a Maine not-for-profit corporation, was formed to develop community, character, personal growth and wellness in spirit, mind, and body for the greater MDI community. The Organization operates a recreational wellness facility located in Bar Harbor, Maine offering programs for families, children and adults in Hancock County. The YMCA's major areas of focus are youth development, healthy living and social responsibility.

Basis of Accounting

The accompanying financial statements are presented in accordance with the accrual basis of accounting, whereby, revenue and public support is recognized when earned and expenses are recognize when incurred

Financial Statement Presentation

The YMCA financial statements are prepared in accordance with the provisions of FASB ASC 958 "Financial Statements of Not-for-Profit Organizations" which establishes standards for general purpose, external financial statements of financial position, activities, cash flows and functional expenses. It also requires the YMCA to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

A description of the YMCA's net asset categories is as follows:

Unrestricted net assets consist of investments and otherwise unrestricted amounts that are available for use in carrying out the mission of the YMCA, and include those expendable resources which have been designated for special use by the Board of Directors.

Temporarily restricted net assets represent those amounts which are donor restricted for specific purposes. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently restricted net assets result from contributions from donors who place restrictions on the use of the funds which mandate that the original principal be invested in perpetuity. The original principal is reported as a permanently restricted net asset, the income from which may be either temporarily restricted or unrestricted, depending on the donor's specifications.

Income Taxes

The Organization has been recognized by the Internal Revenue Service as tax exempt under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for charitable contribution deductions under Section 170(b)(1)(A)(vi) and has been classified as an organization that is not a private foundation under Section 509(a)(1). However, income from certain activities not directly related to the Organization's tax exempt purpose is subject to taxation as unrelated business income tax (UBIT). Currently, the Organization has no obligation for any unrelated business income tax.

Cash, Cash Equivalents and Restricted Cash

For purposes of the Statement of Cash Flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. This classification included cash held in checking and savings accounts at local banks, as well as cash and equivalents held in investment accounts. Amounts included in restricted cash represent those set aside for special and capital projects.

MOUNT DESERT ISLAND YMCA
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2017

Note 1 – Summary of Significant Accounting Policies (continued)

Financial Risk

The Organization maintains cash balances at three financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC insured) up to \$250,000. The Organization has not experienced any losses in such accounts. As of September 30, 2017, the uninsured balances are \$262,936.

The Organization has no formal policy on custodial credit risk.

Functional Expenses

Expenses are charged to each program based on direct expenditures incurred.

Supplies

Supplies consist of general office supplies, program supplies, promotional materials, etc. and are expensed when purchased.

Membership and Program Fees

Membership and program fees are recognized as revenue over the membership or program period. Such fees received in advance are recorded as deferred revenue. Joining fees are non-refundable and are recognized as revenue when received.

Investments

Equity securities with readily determinable fair values and all investments in debt securities are reported at fair value. Unrealized gains and losses are reported in the statement of activities. In calculating realized gains and losses, the cost of securities sold is determined using the specific identification method. Investments received by gift are recorded at the fair value on the date received.

Property and Equipment

Property acquisitions are recorded at cost. Annual depreciation charges for buildings and equipment are determined by distributing the cost evenly over the estimated productive life of the property. Costs in excess of \$1,000 that extend the useful lives of fixed assets are capitalized.

The methods of depreciation and lives used are as follows:

	Life	Method
Equipment	3 – 15 years	Straight line
Building	27.5 – 39 years	Straight line

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

MOUNT DESERT ISLAND YMCA
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2017

Note 1 – Summary of Significant Accounting Policies (continued)

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The pledges receivable consist of capital project fund-raising campaigns. Management has determined that the pledges receivable are fully collectible; therefore, no allowance for considered necessary at September 30, 2017.

Unconditional promises to give consist of the following:

		<u>2017</u>
Total Unconditional Promises to Give	\$	59,352
Less: Discounts to net present value		<u>(0)</u>
Net Unconditional Promises to Give		59,352
Receivable in less than one year		59,352
Receivable in 1-5 years		<u>0</u>
Net Unconditional Promises to Give	\$	59,352

Contributed Services

The YMCA recognizes donated services if they create or enhance nonfinancial assets or requires specialized skills and would typically be purchased if not provided by donation. General volunteer services do not meet these criteria for recognition in the financial statements.

Accounting Estimates

The preparation of financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Endowments

The YMCA endowments include both donor-restricted endowment funds and funds designated by the Board of Directors to function as quasi-endowments. Net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Changes in the YMCA's temporarily restricted funds for the nine months ended September 30, 2017 are summarized in Schedule 2 of these financial statements. Board restricted quasi-endowment funds are reported in Note 12 to the financial statements.

The Organization manages several Endowment Funds that are temporarily restricted.

MOUNT DESERT ISLAND YMCA
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2017

Note 1 – Summary of Significant Accounting Policies (continued)

Endowments (continued)

As of September 30, 2017, these funds consisted of the following:

General (Quasi) Endowment Fund – Unrestricted and Board Designated

This fund is comprised of all endowment funds and donations unless otherwise specifically segregated. Income distributions are made to the Operating Fund annually, typically in two equal installments.

Capital Campaign Fund

This was created in 2012 to fund an expansion project. Donations to this fund are restricted for this project.

Blum Trust Fund

This fund was established as a building endowment fund

Leonard Endowment Fund

This fund is restricted for scholarships to YMCA programs. Income is distributed to the Operating Fund once a year.

Brennan Lowe Scholarship Fund

This fund was established in memory of a Bar Harbor boy and is to be used for YMCA scholarships.

Larry A. Duffy Scholarship Fund

This fund was established to provide scholarships to the YMCA.

Hall of Fame Scholarship Fund

This fund was established to honor Leonard DeMuro, long-time MDI YMCA swim team coach. Monies will be distributed for YMCA scholarships.

Fair Value

Financial Accounting Standards Board's accounting standard for Fair Value Measurements establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 valuations are based on unadjusted quoted prices for identical assets or liabilities in active markets and have the highest priority; Level 2 valuations are based on quoted prices for similar assets or liabilities in active markets or quoted prices in inactive markets for which significant inputs are observable; Level 3 valuations are based on inputs that are both unobservable and significant to the fair value measurement and have the lowest priority.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2017.

The carrying amount of cash and cash equivalents, accounts receivable, prepaid expenses, accounts payable and payroll related liabilities approximate their fair value due to the short-term nature of such instruments. The carrying value of notes payable approximates fair value because they contain interest rates that are fixed and are market-based. Investments consist of common stock and corporate bonds that are valued at the closing price on the active market and mutual funds that are valued on the active market at the net asset value of shares held by the plan at year end.

**MOUNT DESERT ISLAND YMCA
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2017**

Note 1 – Summary of Significant Accounting Policies (continued)

Advertising Costs

Advertising costs are charged to operations when incurred. Advertising costs for the nine months ended September 30, 2017 amounted to \$8,317.

Change of Year-End

In January of 2017, the Organization's Board of Directors voted to change the accounting year-end from December 31 to September 30.

Note 2 – Defined Contribution Plan

The Organization participates in a defined contribution 403(b) pension plan which is administered by the Young Men's Christian Association Retirement Fund. This plan is for the benefit of all eligible professional support staff of the YMCA who qualify under applicable particular requirements.

The Organization contributes, on an annual basis, up to 8% of each covered employee's salary. Contributions paid during 2017 were \$15,864.

Note 3 – Fundraising and Special Events

The Mount Desert Island YMCA engages in several different fundraising activities each year. During the nine months ended September 30, 2017, special events, including the annual Bar Harbor Half-Marathon, Lobster Races and others generated revenues of \$110,275.

Note 4 – Notes Payable

	<u>2017</u>
Line of credit with The Bar Harbor Bank and Trust at a variable rate secured by property located in Bar Harbor, Maine with a current interest 4.5%.	\$ 60,779
Total Notes Payable - Current	\$ 60,779

The Organization also has a standby credit account of \$25,000 attached to their business operating bank account with The Bar Harbor Bank and Trust. Outstanding balances at September 30, 2017 were \$-0-, with the current interest rate at 11.0%. Total interest charged in the nine months ended September 30, 2017 was \$0.

Note 5 – Investments

The Organization's investments in marketable equity securities are held for an indefinite period of time and thus are classified as available for sale. Net unrealized holding gains on such securities were \$ 33,672 for the nine months ended September 30, 2017. Investments in securities at September 30, 2017 are summarized as follows:

	<u>Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Market Value</u>
2017				
Available for Sale				
Mutual Funds & Equities	\$ 967,620	\$ 215,499	(\$ 2,629)	\$1,180,490

**MOUNT DESERT ISLAND YMCA
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2017**

Note 6 – Leases

The YMCA leases the property on which the building is located. On November 20, 1990, the YMCA entered into a ninety-nine year lease with the Town of Bar Harbor for \$1.00 to be paid on each anniversary date. In November 2005 the YMCA paid \$99 to the Town of Bar Harbor, thus fulfilling its financial obligation in relation to the lease.

Note 7 - Contributions Held by Others

The YMCA is the beneficiary of funds that are owned by the benefactor or their nominee. The income only will be provided to the YMCA annually; therefore the principal balances are not reported on the accompanying Statement of Financial Position.

Note 8– Fiduciary Account and Playground Reserve

The Organization maintains a cash account at Machias Savings Bank solely for the purpose of holding donations and accruing interest for an unrelated organization named the Park Street Playground Project. The majority of the project was completed in the fall of 2017. Remaining balances as of September 30, 2017 were \$8,793.

Note 9 - Contingencies

The YMCA elects to self-insure against state unemployment claims. If any employee becomes entitled to unemployment compensation, the YMCA is obligated to pay for any benefits paid to such employees. The YMCA is a member of the 501(c) Agencies Trust, a national organization that helps non-profits leave the state unemployment tax system and become reimbursing employers. 501(c) Agencies Trust monitors and handles the YMCA's unemployment claims and reimburses the State for any paid claims from the YMCA's trust account. As of September 30, 2017, the balances of the YMCA trust account maintained by the 501(c) Agencies Trust was \$10,841. It is unknown as to whether this amount would be adequate to cover potential claims.

Note 10 – Rent Income

The Organization, leases property it owns adjacent to the MDI YMCA on Edgewood Lane for use as a parking lot. On August 1, 2016, the Organization entered into a one year lease agreement with Bar Harbor Bank & Trust for the parking lot. The lease was not renewed in 2017. Rental income during the nine months ended September 30, 2017 totaled \$1,875.

The Organization also leases space to Eden Farmers Market, LLC in the summer for a fee of \$2,250.

Note 11 – National Percentage Support

The Mount Desert Island YMCA is required to pay support to the YMCA of the USA. The amount is determined based on revenues less allowable deductions and is currently 2%. During the nine months ended September 30, 2017, \$18,423 was assessed.

MOUNT DESERT ISLAND YMCA
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2017

Note 12 – Unrestricted/Board Designated Net Assets

Board designated net assets is comprised of the following:

	<u>2017</u>
Land, Building & Equipment Fund	\$ 2,030,905
Trustee Fund	<u>50,000</u>
Total	<u>\$ 2,080,905</u>

Note 13 – Evaluation of subsequent events

The Organization has considered all subsequent events occurring through July 31, 2018, the date the financial statements were available to be issued.

MOUNT DESERT ISLAND YMCA
SCHEDULE OF EXPENSES BY PROGRAM
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	Aquatics	Sports & Recreation	Day Camp	Health & Fitness	Teen & Family	Childcare	Other Program Services	Total Program Services
Salary & Benefits	\$ 65,331	\$ 68,498	\$ 24,610	\$ 62,623	(160)	\$ 95,928	\$ 85,839	\$ 402,670
Travel	-	4,660	-	-	-	-	925	5,585
Staff Training	-	1,869	-	880	-	-	-	2,749
Utilities	-	-	-	-	-	-	64,784	64,784
Telephone & Internet	-	-	-	2,440	-	-	-	2,440
Maintenance & Repairs	-	-	-	3,030	-	-	49,186	52,216
Depreciation	-	-	-	-	-	-	93,246	93,246
Professional Fees	-	4,410	-	-	-	-	-	4,410
Dues to National	2,087	2,637	715	1,967	40	2,738	8,239	18,423
Rent	-	2,687	-	-	-	-	-	2,687
Supplies	6,721	4,952	1,062	3,005	1,635	3,954	1,692	23,020
Entrance Fees & Licenses	-	9,443	512	-	-	315	-	10,270
Interest Expense	-	-	-	-	-	-	-	-
Club/Team Expense	4,310	-	-	-	-	-	-	4,310
Bank Service Charges	-	-	-	-	-	-	6,371	6,371
Total	\$ 78,449	\$ 99,156	\$ 26,899	\$ 73,945	\$ 1,515	\$ 102,935	\$ 310,282	\$ 693,181

The accompanying notes are an integral part of these financial statements.

MOUNT DESERT ISLAND YMCA
SCHEDULE OF ACTIVITY IN TEMPORARILY RESTRICTED NET ASSETS
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017

	Net Assets 1/1/2017	Additions	Transfers to/from Operating	Net Change in Investments	Total Available	Expenditures	Net Assets 9/30/2017
Capital Campaign Fund	591,077	-	-	1,814	592,891	-	592,891
Building Endowment Fund - Blum	182,388	-	-	28,102	210,490	-	210,490
Leonard Endowment Fund	13,331	-	-	1,461	14,792	-	14,792
Duffy Scholarship Fund	48,564	-	-	5,323	53,887	-	53,887
Lowe Scholarship Fund	8,836	-	-	969	9,805	-	9,805
Hall of Fame Scholarship Fund	59,659	-	-	6,539	66,198	-	66,198
	<u>\$ 903,855</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 44,208</u>	<u>\$ 948,063</u>	<u>\$ -</u>	<u>\$ 948,063</u>

The accompanying notes are an integral part of these financial statements.